# COCA-COLA FEMSA 2023

# FINALCIAL STATEMENTS

Annual Report of the Audit Committee	2
Independent Auditor's Report	5
Consolidated Statements of Financial Position	F-1
Consolidated Income Statements	F-3
Consolidated Statements of Comprehensive Income	F-4
Consolidated Statements of Changes in Equity	F-5
Consolidated Statements of Cash Flows	F-6
Notes to the Consolidated Statements	F-8
Notes to the Consolidated Statements	F-8

### ANNUAL REPORT OF THE AUDIT COMMITTEE

#### To the Board of Directors Coca-Cola FEMSA, S.A.B. de C.V.

In conformity with the provisions of the Securities Market Act, the corporate charter of this Company and the charter of the Audit Committee of Coca-Cola FEMSA, S.A.B. de C.V. (hereafter "the Committee and the Company"), I am pleased to present our Audit Committee Report for the year ended December 31, 2023. In carrying out our work, we abided by the regulations established by the Securities and Exchange Commission (SEC) and the New York Stock Exchange (NYSE) of the United States of America, the applicable provisions established by the National Banking and Securities Commission (CNBV) of Mexico, as well as the Code of Best Corporate Practices issued by the Business Coordinating Council of Mexico.

The Audit Committee's primary role is to assist the Board in fulfilling its oversight responsibilities in areas such as the integrity of financial reporting, the effectiveness of the risk management framework and system of internal controls as well as consideration of ethics and compliance matters. We are responsible for assessing the quality of the audit performed by, and the independence and objectivity of, the external auditor. The Audit Committee also makes a recommendation to the Board on the appointment or reappointment of the external auditor. In addition, we oversee the work and quality of the internal audit function.

In accordance with the approved work program, the Committee formally convened four times on a quarterly basis and held additional meetings as needed. These meetings were convened to address a range of matters that required significant judgment and were of high importance to Coca-Cola FEMSA's consolidated financial statements. The most pertinent activities undertaken by the Committee are outlined below:

#### **RISK ASSESSMENT**

Based on the information presented by Management and the External and Internal Auditors, the Committee evaluated the effectiveness of the risk management system established for the identification, assessment, and management of business risks of the Company, as well as for the implementation of measures to ensure its effective and efficient operation.

The Committee, in conjunction with Management and both, External and Internal Auditors, reviewed the critical risk factors which may affect the operations and assets of the Company, assessing whether they have been properly identified and managed.

The committee receives regular reports from management on the status of the organization's cybersecurity program, including any identified risks and the steps being taken to mitigate them. The committee also reviews the effectiveness of the organization's cybersecurity controls and considers whether additional measures are necessary to address any emerging threats. In addition, the committee works closely with the organization's internal and external auditors to ensure that cybersecurity risks are properly assessed and monitored as part of the audit process.

#### **INTERNAL CONTROL**

The Committee oversaw that Management, in conformity with its responsibilities regarding internal control, had established the general guidelines and the necessary procedures for their appropriate application and compliance. This process included presentations to the Audit Committee by the responsible areas of the most important subsidiaries. Additionally, the Committee properly followed on the comments and remarks made in this regard by the External and Internal Auditors, as a result of their findings.

The Committee observed the actions carried out by the Company in order to comply with section 404 of Sarbanes-Oxley Act and similar provisions issued by the CNBV, both related to the internal control system. During this process, the Committee carried out follow up reviews on implemented main preventive and corrective actions concerning internal control issues, as well as effectuated the presentation of the required information to the authorities.

#### **EXTERNAL AUDIT**

The Committee recommended to the Board of Directors the appointment of the External Auditors of the Company for the fiscal year 2023. For this purpose, The Committee verified their independence, under the criteria and rules applicable and established by the SEC and NYSE, as well as by the requirements established in the Law and in the general provisions applicable

to entities and issuers supervised by the CNBV that engage in external audit services of financial statements, which entered into force on August 1st, 2019. The Committee analyzed the approach and work program of the External Auditors, as well as their coordination with the Internal Audit area.

The Committee reviewed, and submitted for approval of the Board of Directors, the Audit Committee Charter, in order to comply with the new provisions and regulations contained in the Single Circular of External Auditors, issued by the CNBV. Also, the Committee verified the proper compliance with these provisions, particularly those related to the responsibilities of the Committee and the requirements currently applicable to external auditors.

The Committee kept frequent and direct communication with the External Auditors regarding the progress of their work and the observations they presented. The Committee was timely informed of the External Auditor conclusions and reports concerning the annual and quarterly financial statements, and it followed up on the implementation of the observations and recommendations they developed during their work.

The Committee authorized the fees paid to the External Auditors for audit services and other permitted services, ensuring that they do not interfere with their independence and that they comply with the provisions established in this regard by this Committee and by the Board of Directors.

The Committee conducted an annual evaluation of the External Auditors, which included an assessment of all additional services provided. The results of this evaluation were reported to the Board of Directors.

#### **INTERNAL AUDIT**

To preserve its independence and objectivity, the Internal Audit group reports directly to the Audit Committee. In terms of interaction between the Committee and the Internal Auditors, the following can be noted:

The Committee reviewed and approved appropriately, the Internal Audit annual program and the budget for the fiscal year. For its preparation, Internal Audit participated in the risk assessment process and in the validation of the internal control system, to comply with the different applicable provisions.

The Committee received periodic reports regarding the progress of the approved work program, including the variations that may have existed, as well as the corresponding causes.

The Committee followed up on the observations and suggestions that Internal Auditors developed, as well as their timely correction.

The Committee oversaw that a good annual training plan for internal auditors had properly been carried out.

The Committee reviewed and discussed with the Chief Audit Executive the results of the performance appraisal of the Internal Audit service, performed by the business units and by the Committee itself.

#### FINANCIAL INFORMATION, ACCOUNTING POLICIES AND REPORTS TO THIRD PARTIES

The Committee reviewed with the responsible officials the reasonableness and consistency of quarterly and annual financial statements of the Company and recommended to the Board of Directors its approval and authorization for its publication. As part of this process, the Committee took into account the opinion and observations of the External Auditors, and validated that the criteria, accounting policies, and information used by Management to prepare the financial information for the fiscal year 2023 were adequate, sufficient, and that they had been applied consistently with respect to the previous year.

The review performed by the Committee also included the reports and any other financial information required by the Regulatory Bodies in Mexico and in the United States of America, which, based on the results, the Committee recommended to the Board of Directors for their approval and authorization for publication.

#### COMPLIANCE WITH APPLICABLE LAWS AND REGULATIONS, LEGAL ISSUES AND CONTINGENCIES

The Committee confirmed the existence and reliability of the controls implemented by the Company related to compliance with the different legal provisions to which it is obligated, assuring, when applicable, that appropriate disclosures were made in the financial statements.

The Committee periodically reviewed the existing fiscal, legal, and labor contingencies in the Company and its most important Subsidiaries, overseeing the effectiveness of the procedure implemented for its identification and monitoring, as well as its adequate disclosure and recording.

Management presented the main guidelines that govern the anti-corruption policy, as well as the dissemination and validation plan for compliance, which the Committee found adequate.

#### **CODE OF ETHICS**

The Committee reviewed the updated version of the Company's Code of Ethics, which incorporates necessary changes by virtue of the social environment in which the Company operates, and the Committee also validated that the Code has provisions regarding compliance with the laws against money laundering and anti-corruption applicable in the countries where the Company operates. Subsequently, the Committee recommended the approval of the Company's Code of Ethics to the Board of Directors.

With the support of Internal Audit, the Committee verified the compliance of the Company Code of Ethics by all employees and Board members as well as the existence of adequate processes to update and disseminate it among employees, including the application of sanctions in those cases where violations were detected.

The Committee reviewed the complaints received through the Company 's whistle-blowing system and followed up on their correct and timely attention.

#### TRAINING

To comply with the training requirements of Committee 's charter, during the year, its members attended specific courses on relevant topics, such as Internal Controls, Risk Management, Cybersecurity, ESG, Regulatory Compliance, Financial Information and Auditing.

#### **ADMINISTRATIVE ACTIVITIES**

In addition to the formal sessions of the Audit Committee, its members held additional sessions with Management to stay informed of the Company's progress and the relevant and unusual activities and events. The Committee also met with both External and Internal Auditors as a specific topic on the agenda, without the presence of Management, to discuss the progress of their work, limitations they could have had and to facilitate any private communication they wished to have with the Committee.

In this fiscal year, The Committee did not consider necessary to request the support and opinion of independent experts as the matters dealt in each session were duly supported by the information presented and therefore the conclusions reached were satisfactory for its members.

The Chairman of the Audit Committee reported quarterly to the Board of Directors the relevant issues arising from the work of the Committee.

The Committee verified the compliance with the requirements of education and experience by the financial expert of the Committee and the independence requirements for each member in accordance with the rules applicable in this matter.

The work carried out by the Committee was thoroughly documented in the minutes for every meeting, which were promptly reviewed and approved by the Committee members. These minutes are accessible for the Board of Directors' consultation and review.

The Committee performed the annual self-assessment and delivered the results to the Chairman of the Board of Directors. The results of the self-assessment were very satisfactory.

Sincerely

Alberto Tiburcio Celorio Chairman of the Audit Committee Coca-Cola FEMSA, S.A.B. de C.V.

# **INDEPENDENT AUDITOR'S REPORT**

#### To the Board of Directors and Shareholders of Coca-Cola FEMSA, S.A.B. de C.V.

#### Opinion

We have audited the accompanying consolidated financial statements of Coca-Cola FEMSA, S.A.B. de C.V. and its subsidiaries ("the Company"), which comprise the Consolidated Statement of Financial Position as at December 31, 2023, Consolidated Income Statement and the Consolidated Statement of Comprehensive Income, Consolidated Statement of Changes in Equity and Consolidated Statement of Cash Flows for the three year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2023, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISA"). Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report. We are independent of the Company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) ("IESBA Code") together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Mexico according with the "Código de Ética Professional del Instituto Mexicano de Contadores Públicos" ("IMCP Code"), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the accompanying consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

## Impairment Tests for Cash Generating Units Containing Goodwill, Distribution Rights and Other indefinite lived intangible assets – Colombia

#### Description and why matter is of most significance

At December 31, 2023, the Company has distribution rights, goodwill and other indefinite lived intangible assets with an aggregate carrying value of approximately \$3,635 million allocated to Colombia. The related disclosures are included in Note 2.3.1.1, Note 3.14 and Note 12 to the consolidated financial statements, and distribution rights, goodwill and other indefinite lived intangible assets are tested for impairment annually at the cash generating unit (CGUs) level. Impairment exists when the carrying value of an asset or CGU exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value-in-use.

Auditing management's annual distribution rights, goodwill and other indefinite lived intangible assets impairment test for the Colombia CGU was complex and highly judgmental due to the significant estimation required to determine the value in use of the CGU. In particular, the value in use estimates were sensitive to significant assumptions, such as the discount rate (weighted average cost of capital), revenue growth rates and operating margins.

#### How our audit addressed the key audit matter

We obtained an understanding, evaluated the design and tested the operating effectiveness of controls over the Company's distribution rights, goodwill and other indefinite lived intangible assets impairment review processes, including controls over management's review of the significant assumptions described above, projected financial information and the valuation model used to develop such estimates.

We performed procedures to assess the significant assumptions used in the determination of the value in use of the CGU that included, among others, evaluating the methodology applied by management in performing the impairment test, testing the completeness and accuracy of the projected financial information included in the impairment model, reconciling the carrying value to the general ledger and comparing the prospective financial information to Board approved business plans. We also involved our internal valuation specialists to assist with the evaluation of the discount rate and revenue growth rates used in the discounted cash flow model. We compared the revenue growth rates included in the cash flow projections to external sources of information and actual prior year revenue growth rates. We assessed the historical accuracy of management's estimates by comparing the forecast to actual results. We reperformed management's sensitivity analyses of the discount rate and revenue growth rates to evaluate the change in the VIU of the CGU that would result from changes in the assumptions.

Furthermore, we assessed the adequacy of the related disclosures provided in Note 2.3.1.1, Note 3.14 and Note 12 to the consolidated financial statements.

#### **Other information**

Management is responsible for the other information. The other information comprises the information included in annual report presented to the Comisión Nacional Bancaria y de Valores ("CNBV") and the annual report presented to stockholders, but does not include the consolidated financial statements and our auditor's report thereon. The other information is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report presented to the CNBV and the annual report presented to stockholders, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and issuing the declaratory on annual report requested by CNBV which will describe the matter.

#### Responsibilities of management and the audit committee for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the accompanying consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The partner in charge of the audit resulting in this independent auditor's report, is who signs it.

#### Mancera, S.C. Member of Ernst & Young Global Limited

L.C.C. Juan Carlos Castellanos López Mexico City, Mexico March 13, 2024

#### COCA-COLA FEMSA, S.A.B. DE C.V. AND SUBSIDIARIES

#### **Consolidated Statements of Financial Position**

At December 31, 2023 and 2022

In millions of U.S. dollars ( \$ ) and in millions of Mexican pesos ( Ps. )

ASSETS         CURRENT ASSETS           CURRENT ASSETS         5         \$ 1,838         Ps. 31,060         Ps. 40,277           Trade receivables, net         6         1,050         17,749         16,318           Inventories         7         703         11,880         11,888           Recoverable income tax         24         133         2,244         2,718           Other corrent financial assets         24         188         3,181         3,190           Other corrent financial assets         8         63         1,057         1,906           Total current assets         8         63         1,057         1,906           Total current assets         10         141         2,388         2,069           Property, plant and equipment, net         11         4,659         78,730         71,025           Intargible assets, net         12         5,966         101,162         103,122           Deferred tax assets         13         47         792         730           Other non-current financial assets         13         47         792         730           Other non-current financial assets         13         337         5,603         5,520         P5, 2,73,20		Note	December 2023 (1)	December 2023	December 2022
Cash and eash equivalents       5       \$ 1,838 $P_x$ $31,060$ $P_x$ $40,277$ Trade receivables, net       6 $1,050$ $17,749$ $16,318$ Inventories       7       703 $11,880$ $11,880$ Recoverable income tax       24 $188$ $3,181$ $3,194$ Other current financial assets       8 $34$ $567$ $2,911$ Other current assets       8 $34$ $567$ $2,911$ Other current assets       8 $34$ $567$ $2,911$ Other current assets       8 $34$ $567$ $2,911$ NON CURRENT ASSETS       9 $547$ $9,246$ $8,452$ Righ-of-use assets       10       141 $2,388$ $2,069$ Property, plant and equipment, net       11 $4,659$ $78,730$ $71,205$ Differ rot assets       13 $47$ $792$ $730$ Other non-current financial assets       13 $47$ $792$ $730$ Other non-current assets       13 $47$ $792,582$ $98,583$	ASSETS				
Trade receivables, net         6         1,050         17,749         16,318           Inventories         7         703         11,880         11,888           Recoverable income tax         24         133         2,244         2,718           Other coverable income tax         24         133         2,244         2,718           Other coverable income tax         24         133         2,244         2,718           Other coverable income tax         8         63         1,057         1,906           Other coverable taxes         8         63         1,057         1,906           Other coverable taxes         8         63         1,057         1,906           Other coverable income tax         9         547         9,246         8,452           Investments accounted for using the equity method         9         547         9,246         8,452           Intargible assets         10         141         2,388         2,069         77,107           Property, plant and equipment, net         11         4,659         78,730         71,205           Intargible assets, net         13         337         5,693         5,230         15,271           Other non-current assets <t< td=""><td>CURRENT ASSETS</td><td></td><td></td><td></td><td></td></t<>	CURRENT ASSETS				
Inventories       7       703       11.880       11.880       11.880         Recoverable income tax       24       133       2,244       2,718         Other recoverable taxes       24       133       2,244       2,718         Other recoverable taxes       24       188       3,181       3,194         Other current assets       8       63       1,657       2,911         NON CURRENT ASSETS       4.008       67,738       79,212         NON CURRENT ASSETS       10       141       2,388       2,069         Property, plant and equipment, net       11       4,659       78,730       71,205         Intargible assets, net       12       5,986       101,162       103,122         Defered tax assets       13       37       5,603       5,230         Other non-current financial assets       13       337       5,603       5,230         Other non-current financial assets       13       337       5,603       5,230         Other non-current financial assets       13       337       5,603       5,230         Other non-current financial assets       14       7,24       42         Current portion of non-current debt       18       3	Cash and cash equivalents		\$ 1,838	Ps. 31,060	Ps. 40,277
7         0.00         11,000         11,000           0 ther recoverable income tax         24         133         2,244         2,718           0 ther recoverable taxes         24         188         3,181         3,194           0 ther recoverable taxes         24         188         3,181         3,194           0 ther current financial assets         8         34         567         2,911           0 ther current assets         8         44         567         2,911           0 ther current assets         8         44         567         2,911           NON CURRENT ASSETS         9         547         9,246         8,452           Right-of-use assets         10         141         2,388         2,069           Property, plant and equipment, net         11         4,69         7,771         7,975           Other non-current financial assets         13         37         5,693         5,230           Other non-current assets         13         337         5,693         5,230           Total non-current assets         13         337         5,693         5,230           Total anon-current assets         13         3         52         8,524	Trade receivables, net		1,050	17,749	16,318
Other recoverable taxes       24       183 $214$ $214$ $214$ $214$ Other current financial assets       8       34       567 $2.911$ Other current assets       8       34       567 $2.911$ Other current assets       8       63 $1.087$ $1.906$ Total current assets       8       63 $1.087$ $1.906$ NON CURRENT ASSETS       10       141 $2.388$ $2.069$ Property, plant and equipment, net       11 $4.669$ $78.730$ $71.205$ Intargible assets, net       12 $596$ $101.162$ $103.122$ Deferred tax assets       13       47 $792$ $730$ Other non-current financial assets       13       47 $792$ $730$ Other non-current assets       13       47 $792$ $730$ Other non-current assets       13       47 $792$ $730$ Other non-current assets       13       337 $5.693$ $5.230$ Total non-current assets       13       47 $792$ $745$ Current portion o	Inventories		703	11,880	11,888
Other current financial assets         8         34         567         2,911           Other current assets         8         34         567         2,911           Other current assets         8         34         567         2,911           NON CURRENT ASSETS         4,008         67,738         79,212           NON CURRENT ASSETS         10         141         2,388         2,069           Property, plant and equipment, net         11         4,659         78,730         71,205           Intargible assets, net         12         5,986         101,162         103,122           Deferred tax assets         24         460         7,771         7,975           Other non-current financial assets         13         337         5,693         5,230           Total non-current assets         13         337         5,693         5,230           Total non-current assets         13         337         5,693         5,230           Total assets         13         337         5,693         5,230           Current portion of non-current debt         18         3         52         8,524           Current portion of non-current debt         18         3         52         8,524	Recoverable income tax		133	2,244	2,718
0 der urrent assets       8       63       1,057       1,906         Total current assets       4,008       67,738       79,212         NON CURRENT ASSETS       9       547       9,246       8,452         Right-of-use assets       10       141       2,388       2,069         Property, plant and equipment, net       11       4,659       78,730       71,205         Intraggible assets, net       12       5,986       101,162       103,122         Deferred tax assets       24       460       7,771       7,975         Other non-current financial assets       13       47       792       730         Other non-current assets       13       337       5,603       5,230         Total ASSETS       13       337       5,603       5,230         Total ASSETS       13       337       5,603       5,230         CUrrent portion of non-current debt       18       5       Ps. 27,995       12,177       205,782       198,783         Current portion of non-current debt       18       3       52       8,524         Current portion of non-current debt       18       3       52       8,524         Current portion of non-current debt       2	Other recoverable taxes		188	3,181	3,194
Total current assets       1,001	Other current financial assets		34	567	2,911
NON CURRENT ASSETS         77.03         77.212           Investments accounted for using the equity method         9         5.47         9.246         8.452           Right-of-use assets         10         141         2.388         2.069           Property, plant and equipment, net         11         4.659         78,730         71,205           Intangible assets, net         12         5.986         101,162         103,122           Deferred tax assets         24         460         7,771         7.975           Other non-current financial assets         13         337         5.693         5.230           Other non-current assets         13         337         5.693         5.223         P8,783           TOTAL ASSETS         12,177         205,782         198,783         \$ 16,185         Ps. 273,520         Ps. 277,995           LIABILITIES AND EQUITY         CURRENT LIABILITIES         18         \$ 5         Ps. 88         Ps           Current portion of non-current debt         18         3         52         8,524           Current portion of non-current debt         16         21,351         26,835           Other current liabilities         10         44         752         472	Other current assets		63	1,057	1,906
NON CURRENT ASSETS         9         547         9,246         8,452           Right-of-use assets         10         141         2,388         2,069           Property, plant and equipment, net         11         4,659         78,730         71,205           Intargible assets, net         12         5,986         101,162         103,122           Deferred tax assets         13         47         792         730           Other non-current financial assets         13         337         5,693         5,230           Total non-current assets         13         337         5,693         5,230           Total non-current assets         12,177         205,782         198,783           TOTAL ASSETS         13         8,55         Ps. 88         Ps           Current portion of non-current debt         18         3         52         8,524           Current portion of non-current debt         18         3         52         8,524           Current portion of lease liabilities         10         44         752         472           Interest payable         45         764         862         3,250         8,04         13,589         11,850           Incore tax payable         1	Total current assets		4,008	67,738	
Right-of-use assets     10     141     2,388     2,069       Property, plant and equipment, net     11     4,659     78,730     71,205       Intangible assets, net     12     5,986     101,162     103,122       Deferred tax assets     24     460     7,771     7,975       Other non-current financial assets     13     47     792     730       Other non-current assets     13     337     5,693     5,230       Total non-current assets     13     337     5,693     5,230       Total non-current assets     13     337     5,693     5,230       Total non-current assets     12,177     205,782     198,783       TOTAL ASSETS     12,177     205,782     198,783       Current portion of non-current debt     18     3     52     8,524       Current portion of non-current debt     18     3     52     8,524       Current portion of non-current debt     18     3     52     8,524       Current portion of non-current debt     18     3     52     8,524       Current portion of lease liabilities     10     44     752     472       Interest payable     16     27,351     26,835       Other current liabilities     25 <td< td=""><td>NON CURRENT ASSETS</td><td></td><td></td><td></td><td></td></td<>	NON CURRENT ASSETS				
Right-of-use assets       10       141       2,388       2,069         Property, plant and equipment, net       11       4,659       78,730       71,205         Intangible assets, net       12       5,986       101,162       103,122         Deferred tax assets       24       460       7,771       7,975         Other non-current financial assets       13       47       792       730         Other non-current assets       13       337       5,603       5,230         Total non-current assets       13       337       5,603       5,230         Total ASETS       12,177       205,782       198,783         CURRENT LIABILITIES       5       Ps. 277,995       12,177       205,782       198,783         Current portion of non-current debt       18       3       52       8,524         Current portion of non-current debt       18       3       52       8,524         Current portion of lease liabilities       10       44       752       472         Interest payable       16       27,351       26,835       0the current liabilities       12       7,039       1,436         Income tax payable       25       16,18       27,351       26,835	Investments accounted for using the equity method		547	9,246	8,452
Property, plant and equipment, net.       11       4.659       78,730       71,205         Intangible assets, net       12       5,986       101,162       103,122         Deferred tax assets       24       460       7,771       7,975         Other non-current financial assets       13       47       792       730         Other non-current sasets       13       337       5,693       5,230         Total non-current assets       13       337       5,693       5,230         Total non-current assets       12,177       205,782       198,783         TOTAL ASSETS       2       16,185       Ps. 273,520       Ps. 277,995         LIABILITIES       Current portion of non-current debt       18       3       52       8,524         Current portion of non-current debt       18       3       52       8,524         Current portion of lease liabilities       10       44       752       472         Interest payable       45       764       862         Suppliers       1,618       27,351       26,835         Other current liabilities       25       804       13,589       11,850         Income tax payable       45       764       862	Right-of-use assets		141		
Intangible assets, net       12       5,986       101,162       103,122         Deferred tax assets       24       460       7,771       7,975         Other non-current financial assets       13       47       792       730         Other non-current sasets       13       337       5,693       5,230         Total non-current assets       13       337       5,693       5,230         Total non-current assets       12,177       205,782       198,783         TOTAL ASSETS       S       16,185       Ps. 273,520       Ps. 277,995         LIABILITIES AND EQUITY       CURRENT LIABILITIES       S       16,185       Ps. 277,995         Bank loans and notes payable       18       S       5       Ps. 88       Ps         Current portion of non-current debt       18       3       52       8,524         Current portion of lease liabilities       10       44       752       472         Interest payable       16,18       27,351       26,835         Other current liabilities       25       804       13,589       11,850         Income tax payable       25       121       2,139       1952         Other current financial liabilities       25	Property, plant and equipment, net.	11	4,659		
Deferred tax assets       24       460 $7,771$ $7,975$ Other non-current financial assets       13       47 $792$ $730$ Other non-current assets       13 $337$ $5,693$ $5,230$ Total non-current assets       12,177 $205,782$ $198,783$ TOTAL ASSETS       S $16,185$ Ps. $273,520$ Ps. $277,995$ LIABILITIES AND EQUITY       CURRENT LIABILITIES       Total non-current debt $18$ $3$ $52$ $8,524$ Current portion of non-current debt       18 $3$ $52$ $8,524$ Current portion of lease liabilities       10 $44$ $752$ $472$ Interest payable       16 $27,351$ $26,835$ Other current liabilities       25 $804$ $13,589$ $11,850$ Income tax payable       25 $121$ $2,039$ $1,436$ Other current liabilities       25 $121$ $2,039$ $1,436$ Total current liabilities       25 $121$ $2,039$ $1,436$ Total current liabilities       25 $121$ $2,039$	Intangible assets, net				
Other non-current financial assets       13       47       792       730         Other non-current assets       13       337 $5,693$ $5,230$ Total non-current assets       12,177 $205,782$ $198,783$ TOTAL ASSETS $$16,185$ Ps. $273,520$ Ps. $277,995$ LIABILITIES AND EQUITY $$16,185$ Ps. $273,520$ Ps. $277,995$ CURRENT LIABILITIES       18       S       S       Ps. $88$ Ps. $-$ Current portion of non-current debt       18       3 $52$ $8,524$ Current portion of lease liabilities       10       44 $752$ $472$ Interest payable       1618 $27,351$ $26,835$ Other current liabilities       25       804 $13,589$ $11,850$ Income tax payable       25       804 $13,589$ $11,850$ Other current liabilities       25 $121$ $2,039$ $1,436$ Total current liabilities       25 $121$ $2,039$ $1,436$ Total current liabilities       25 $121$ $2,039$ $1,436$ Total current liabilities	Deferred tax assets		460		
Total non-current assets       12,177       205,782       198,783         TOTAL ASSETS       \$ 16,185       Ps. 273,520       Ps. 277,995         LIABILITIES AND EQUITY       18       \$ 5       Ps. 277,995         CURRENT LIABILITIES       18       \$ 5       Ps. 88       Ps         Current portion of non-current debt       18       3       52       8,524         Current portion of non-current debt       18       3       52       472         Interest payable       10       44       752       472         Interest payable       16       27,351       26,835         Other current liabilities       25       804       13,589       11,850         Income tax payable       25       127       2,139       952         Other current financial liabilities       25       121       2,039       1,436         Total current liabilities       25       121       2,039       1,436         Total current portion of lease liabilities       18       3,851       65,074       70,145         Post-employment and other non-current employee benefits       16       211       3,560       3,709         Non-current portion of lease liabilities       10       105       1,7	Other non-current financial assets		47		
Total non-current assets       12,177       205,782       198,783         TOTAL ASSETS       \$ 16,185       Ps. 273,520       Ps. 277,995         LIABILITIES AND EQUITY       CURRENT LIABILITIES       18       \$ 5       Ps. 88       Ps. $-$ Current portion of non-current debt       18       3       52       8,524         Current portion of non-current debt       18       3       52       8,524         Current portion of lease liabilities       10       44       752       472         Interest payable       45       764       862         Suppliers       25       804       13,589       11,850         Income tax payable       25       127       2,139       952         Other current liabilities       25       121       2,039       1,436         Total current liabilities       25       121       2,039       1,436         Total current liabilities       25       121       2,039       1,436         Total current liabilities       18       3,851       65,074       70,145         Post-employment and other non-current employee benefits       16       211       3,560       3,709         Non-current portion of lease liabilities       10	Other non-current assets	13	337	5,693	5,230
TOTAL ASSETS       \$ 16,185       Ps. 273,520       Ps. 277,995         LIABILITIES AND EQUITY $3$ $5$ $p$ $277,995$ CURRENT LIABILITIES $18$ $5$ $p$ $88$ $p$ $p$ Current portion of non-current debt $18$ $3$ $52$ $8,524$ Current portion of lease liabilities $10$ $44$ $752$ $472$ Interest payable $45$ $764$ $862$ Suppliers $1,618$ $27,351$ $26,835$ Other current liabilities $25$ $804$ $13,589$ $11,850$ Income tax payable $127$ $2,139$ $952$ Other current financial liabilities $25$ $804$ $13,589$ $11,436$ Total current liabilities $25$ $121$ $2,039$ $1,436$ Post-employment and other non-cur	Total non-current assets		12,177		
LIABILITIES AND EQUITY CURRENT LIABILITIESBank loans and notes payable18 $\$$ 5 $Ps.$ 88 $Ps.$ Current portion of non-current debt18 $3$ $52$ $8,524$ Current portion of lease liabilities10 $44$ $752$ $472$ Interest payable10 $44$ $752$ $472$ Interest payable10 $44$ $752$ $472$ Interest payable1618 $27,351$ $26,835$ Other current liabilities25 $804$ $13,589$ $11,850$ Income tax payable127 $2,139$ $952$ Other current financial liabilities25 $121$ $2,039$ $1,436$ Total current financial liabilities25 $121$ $2,039$ $1,436$ Total current liabilities18 $3,851$ $65,074$ $70,145$ Post-employment and other non-current employee benefits16 $211$ $3,560$ $3,709$ Non-current portion of lease liabilities24 $197$ $3,321$ $2,839$	TOTAL ASSETS				
Bank loans and notes payable       18       5       Ps. 88       Ps. —         Current portion of non-current debt       18       3       52 $8,524$ Current portion of non-current debt       10       44       752       472         Interest payable       45       764       862         Suppliers       16       27,351       26,835         Other current liabilities       25       804       13,589       11,850         Income tax payable       25       804       13,589       11,850         Other current financial liabilities       25       127       2,139       952         Other current financial liabilities       25       121       2,039       1,436         Total current liabilities       25       54,916       57,960         NON-CURRENT LIABILITIES       18       3,851       65,074       70,145         Post-employment and other non-current employee benefits       16       211       3,560       3,709         Non-current portion of lease liabilities       24       197       3,321       2,839	LIABILITIES AND EQUITY				
Current portion of non-current debt18352 $8,524$ Current portion of lease liabilities1044 $752$ $472$ Interest payable1044 $752$ $472$ Interest payable45 $764$ $862$ Suppliers1,618 $27,351$ $26,835$ Other current liabilities25 $804$ $13,589$ $11,850$ Income tax payable127 $2,139$ $952$ Other current financial liabilities25 $121$ $2,039$ $1,436$ Total current liabilities25 $121$ $2,039$ $1,436$ Total current liabilities25 $121$ $2,039$ $1,436$ NON-CURRENT LIABILITIES18 $3,851$ $65,074$ $70,145$ Post-employment and other non-current employee benefits16 $211$ $3,560$ $3,709$ Non-current portion of lease liabilities10 $105$ $1,769$ $1,663$ Deferred tax liabilities24 $197$ $3,321$ $2,839$	CURRENT LIABILITIES				
Current portion of non-current debt       18       3       52 $8,524$ Current portion of lease liabilities       10       44       752       472         Interest payable       45       764       862         Suppliers       1,618       27,351       26,835         Other current liabilities       25       804       13,589       11,850         Income tax payable       127       2,139       952         Other current financial liabilities       25       121       2,039       1,436         Total current liabilities       25       121       2,039       1,436         NON-CURRENT LIABILITIES       18       3,851       65,074       70,145         Post-employment and other non-current employee benefits       16       211       3,560       3,709         Non-current portion of lease liabilities       24       197       3,321       2,839	Bank loans and notes payable		\$ 5	Ps. 88	Ps. —
Current portion of lease liabilities       10       44 $752$ $472$ Interest payable       45 $764$ $862$ Suppliers       1,618 $27,351$ $26,835$ Other current liabilities       25 $804$ $13,589$ $11,850$ Income tax payable       25 $804$ $13,589$ $11,850$ Other current liabilities       25 $127$ $2,139$ $952$ Other taxes payable       482 $8,142$ $7,029$ Other current financial liabilities       25 $121$ $2,039$ $1,436$ Total current liabilities       25 $121$ $2,039$ $1,436$ NON-CURRENT LIABILITIES       3,250 $54,916$ $57,960$ NON-current portion of lease liabilities       16 $211$ $3,560$ $3,709$ Non-current portion of lease liabilities       10 $105$ $1,769$ $1,663$ Deferred tax liabilities       24 $197$ $3,321$ $2,839$	Current portion of non-current debt		3	52	
Suppliers       1,618       27,351       26,835         Other current liabilities       25       804       13,589       11,850         Income tax payable       127       2,139       952         Other current financial liabilities       25       127       2,139       952         Other current financial liabilities       25       121       2,039       1,436         Total current liabilities       25       121       2,039       1,436         Total current liabilities       25       121       2,039       1,436         NON-CURRENT LIABILITIES       3,250       54,916       57,960         NON-current portion of lease liabilities       16       211       3,560       3,709         Non-current portion of lease liabilities       10       105       1,769       1,663         Deferred tax liabilities       24       197       3,321       2,839	Current portion of lease liabilities		44	752	
Other current liabilities       25       804       13,589       11,850         Income tax payable       127       2,139       952         Other taxes payable       482       8,142       7,029         Other current financial liabilities       25       121       2,039       1,436         Total current liabilities       25       121       2,039       1,436         NON-CURRENT LIABILITIES       3,250       54,916       57,960         NON-CURRENT LIABILITIES       18       3,851       65,074       70,145         Post-employment and other non-current employee benefits       16       211       3,560       3,709         Non-current portion of lease liabilities       10       105       1,769       1,663         Deferred tax liabilities       24       197       3,321       2,839	Interest payable		45	764	862
Other current liabilities $25$ $804$ $13,589$ $11,850$ Income tax payable $127$ $2,139$ $952$ Other taxes payable $482$ $8,142$ $7,029$ Other current financial liabilities $25$ $121$ $2,039$ $1,436$ Total current liabilities $25$ $121$ $2,039$ $1,436$ NON-CURRENT LIABILITIES $3,250$ $54,916$ $57,960$ NOn-current portion of lease liabilities $16$ $211$ $3,560$ $3,709$ Non-current portion of lease liabilities $10$ $105$ $1,769$ $1,663$ Deferred tax liabilities $24$ $197$ $3,321$ $2,839$	Suppliers		1,618	27,351	26,835
Income tax payable $127$ $2,139$ $952$ Other taxes payable $482$ $8,142$ $7,029$ Other current financial liabilities $25$ $121$ $2,039$ $1,436$ Total current liabilities $3,250$ $54,916$ $57,960$ NON-CURRENT LIABILITIES $18$ $3,851$ $65,074$ $70,145$ Bank loans and notes payable $18$ $3,851$ $65,074$ $70,145$ Post-employment and other non-current employee benefits $16$ $211$ $3,560$ $3,709$ Non-current portion of lease liabilities $10$ $105$ $1,769$ $1,663$ Deferred tax liabilities $24$ $197$ $3,321$ $2,839$	Other current liabilities.		804	13,589	
Other taxes payable $482$ $8,142$ $7,029$ Other current financial liabilities $25$ $121$ $2,039$ $1,436$ Total current liabilities $3,250$ $54,916$ $57,960$ NON-CURRENT LIABILITIES $18$ $3,851$ $65,074$ $70,145$ Bank loans and notes payable $18$ $3,851$ $65,074$ $70,145$ Post-employment and other non-current employee benefits $16$ $211$ $3,560$ $3,709$ Non-current portion of lease liabilities $10$ $105$ $1,769$ $1,663$ Deferred tax liabilities $24$ $197$ $3,321$ $2,839$	Income tax payable		127		
Other current financial liabilities       25       121       2,039       1,436         Total current liabilities       3,250       54,916       57,960         NON-CURRENT LIABILITIES       18       3,851       65,074       70,145         Bank loans and notes payable       18       3,851       65,074       70,145         Post-employment and other non-current employee benefits       16       211       3,560       3,709         Non-current portion of lease liabilities       10       105       1,769       1,663         Deferred tax liabilities       24       197       3,321       2,839	Other taxes payable		482		7,029
Total current liabilities3,25054,91657,960NON-CURRENT LIABILITIESBank loans and notes payable183,85165,07470,145Post-employment and other non-current employee benefits162113,5603,709Non-current portion of lease liabilities101051,7691,663Deferred tax liabilities241973,3212,839	Other current financial liabilities		121		
NON-CURRENT LIABILITIESBank loans and notes payable183,85165,07470,145Post-employment and other non-current employee benefits162113,5603,709Non-current portion of lease liabilities101051,7691,663Deferred tax liabilities241973,3212,839	Total current liabilities		3,250		
Post-employment and other non-current employee benefits162113,5603,709Non-current portion of lease liabilities101051,7691,663Deferred tax liabilities241973,3212,839	NON-CURRENT LIABILITIES			,	,
Post-employment and other non-current employee benefits162113,5603,709Non-current portion of lease liabilities101051,7691,663Deferred tax liabilities241973,3212,839	Bank loans and notes payable		3,851	65,074	70,145
Non-current portion of lease liabilities101051,7691,663Deferred tax liabilities241973,3212,839	Post-employment and other non-current employee benefits				
Deferred tax liabilities 24 197 3,321 2,839	Non-current portion of lease liabilities				
	Deferred tax liabilities				
	Other non-current financial liabilities			· · · · · · · · · · · · · · · · · · ·	

Provisions	25	193	3,270	3,887
Other non-current liabilities	25	144	2,441	2,053
Total non-current liabilities		5,024	84,899	88,159
TOTAL LIABILITIES		8,273	139,815	146,119
EQUITY				
Common stock		122	2,060	2,060
Additional paid-in capital		2,696	45,560	45,560
Retained earnings		5,681	96,003	88,664
Other equity instruments		(135)	(2,283)	(2,187)
Accumulated other comprehensive income		(847)	(14,315)	(8,712)
Equity attributable to equity holders of the parent		7,516	127,025	125,385
Non-controlling interest in consolidated subsidiaries	21	395	6,680	6,491
TOTAL EQUITY		7,912	133,705	131,876
TOTAL LIABILITIES AND EQUITY		\$ 16,185	Ps. 273,520	Ps. 277,995
(1) Convenience translation to U.S. dollars (\$) - See Note 2.2.3				

The accompanying notes are an integral part of these consolidated statements of financial position.

#### **Consolidated Income Statements**

#### For the years ended December 31, 2023, 2022 and 2021

In millions of U.S. dollars ( \$ ) and in millions of Mexican pesos ( Ps.) except for earnings per share amounts

	Note	2023 (1)		2023		2022	2021
Net sales		\$ 14,454	Ps.	244,264	Ps.	226,222 Ps	. 193,899
Other operating revenues		49		824		518	905
Total revenues		 14,502		245,088		226,740	194,804
Cost of goods sold		7,943		134,228		126,440	106,206
Gross profit		6,560		110,860		100,300	88,598
Administrative expenses		759		12,820		11,263	9,012
Selling expenses		3,744		63,278		57,718	51,708
Other income	19	117		1,981		1,473	1,502
Other expenses	19	192		3,253		2,456	2,309
Interest expense	18	420		7,102		6,500	6,192
Interest income		189		3,188		2,411	932
Foreign exchange (loss) gain, net		(62)		(1,046)		(324)	227
Gain on monetary position for subsidiaries in hyperinflationary economies		6		93		536	734
Market value gain (loss) on financial instruments.	20	 10		169		(672)	80
Income before income taxes and share of the profit of associates and joint ventures accounted for using the equity method		1,704		28,792		25,787	22,852
Income taxes	24	520		8,781		6,547	6,609
Share in the profit of equity accounted investees, net of income taxes	9	13		215		386	88
Consolidated net income		\$ 1,197	Ps.	20,226	Ps.	19,626 Ps	. 16,331
Attributable to:							
Equity holders of the parent		1,156	Ps.	19,536	Ps.	19,034 Ps	. 15,708
Non-controlling interest		 41		690		592	623
Consolidated net income		\$ 1,197	Ps.	20,226	Ps.	19,626 Ps	. 16,331
Earnings per share- Equity holders of the parent (U.S. dollars and Mexican pesos):							
Basic controlling interest net income	23	0.07		1.16		1.13	0.93
Diluted controlling interest net income	23	0.07		1.16		1.13	0.93

(1) Convenience translation to U.S. dollars (\$) - See Note 2.2.3

The accompanying notes are an integral part of these consolidated income statements.

#### **Consolidated Statements of Comprehensive Income**

For the years ended December 31, 2023, 2022 and 2021 In millions of U.S. dollars (\$) and in millions of Mexican pesos (Ps.)

	Note	2023 (1)	2023	2022	2021
Consolidated net income		\$ 1,197	Ps. 20,226	Ps. 19,626	Ps. 16,331
Other comprehensive income, net of income tax					
Other comprehensive income to be reclassified to profit or loss in subsequent periods:					
Valuation of the effective portion of derivative financial instruments, net of income tax	20	(23)	(389)	(1,448)	1,836
Financial instruments held to maturity		6	101		
Exchange differences on the translation of foreign operations and associates		(343)	(5,789)	(2,685)	(1,943)
Other comprehensive income to be reclassified to profit or loss in subsequent periods		(360)	(6,077)	(4,133)	(107)
Other comprehensive income not to be reclassified to profit or loss in subsequent periods:					
Loss from equity financial asset classified at FVOCI		(12)	(198)	(54)	(393)
Re-measurements of the net defined benefit liability, net of income taxes	16	9	153	328	(67)
Other comprehensive income not to be reclassified to profit or loss in subsequent periods		(3)	(45)	274	(460)
Total other comprehensive (loss), net of income tax.		(362)	(6,122)	(3,859)	(567)
Attributable to:					
Equity holders of the parent		(338)	(5,711)	(3,792)	(444)
Non-controlling interest		(24)	(411)	(67)	(123)
Total other comprehensive (loss), net of income tax		(362)	(6,122)	(3,859)	(567)
Consolidated comprehensive income for the year, net of income tax		\$ 835	Ps. 14,104	Ps. 15,767	Ps. 15,764
Attributable to:					
Equity holders of the parent		\$ 818	Ps. 13,825	Ps. 15,242	Ps. 15,264
Non-controlling interest		17	279	525	500
Consolidated comprehensive income for the year, net of income tax		\$ 835	Ps. 14,104	Ps. 15,767	Ps. 15,764

(1) Convenience translation to U.S. dollars (\$) - See Note 2.2.3

The accompanying notes are an integral part of these consolidated statements of comprehensive income.

#### **Consolidated Statements of Changes in Equity**

For the years ended December 31, 2023, 2022 and 2021 In millions of Mexican pesos (Ps.)

	Note	Common stock	Additional paid-in capital	Retained earnings	Other equity instruments	Valuation of the effective portion of derivative financial instruments	Exchange differences on translation of foreign operations and associates	Remeasure ments of the net defined benefit liability	Equity attributable to equity holders of the parent	Non- controlling interest	Total equity
Balances as of January 1, 2021		2,060	45,560	75,917	(1,740)	(525)	(3,225)	(1,173)	116,874	5,583	122,457
Consolidated net income		_	_	15,708	_	_	_	_	15,708	623	16,331
Other comprehensive (loss) income, net of income tax		_	_	_	(393)	1,749	(1,733)	(67)	(444)	(123)	(567)
Total comprehensive (loss) income, net of income tax		_	_	15,708	(393)	1,749	(1,733)	(67)	15,264	500	15,764
Dividends declared	22	—	_	(10,588)	_	_	—	—	(10,588)	(61)	(10,649)
Balances as of December 31, 2021		2,060	45,560	81,037	(2,133)	1,224	(4,958)	(1,240)	121,550	6,022	127,572
Consolidated net income		—	_	19,034	—	—		—	19,034	592	19,626
Other comprehensive (loss) income, net of income tax		_	_	_	(54)	(1,344)	(2,722)	328	(3,792)	(67)	(3,859)
Total comprehensive (loss) income, net of income tax		_		19,034	(54)	(1,344)	(2,722)	328	15,242	525	15,767
Dividends declared	22	_	_	(11,407)	—	_		—	(11,407)	(56)	(11,463)
Balances as of December 31, 2022		2,060	45,560	88,664	(2,187)	(120)	(7,680)	(912)	125,385	6,491	131,876
Consolidated net income		—	_	19,536	—	—	—	—	19,536	690	20,226
Other comprehensive (loss) income, net of income tax		_	_	(12)	(96)	(343)	(5,425)	165	(5,711)	(411)	(6,122)
Total comprehensive (loss) income, net of income tax				19,524	(96)	(343)	(5,425)	165	13,825	279	14,104
Dividends declared	22	_	_	(12,185)	_	—		—	(12,185)	(90)	(12,275)
Balances as of December 31, 2023	:	Ps. 2,060	Ps.45,560	Ps.96,003	Ps.(2,283)	Ps.(463)	Ps.(13,105)	<b>Ps.</b> (747)	Ps.127,025	Ps.6,680	Ps.133,705

The accompanying notes are an integral part of these consolidated statements of changes in equity.

#### **Consolidated Statements of Cash Flows**

For the years ended December 31, 2023, 2022 and 2021 In millions of U.S. dollars (\$) and in millions of Mexican pesos (Ps.)

	Note	2023 (1)	2023	2022	2021
OPERATING ACTIVITIES:					
Income before income taxes		\$ 1,717	Ps. 29,007	Ps. 26,173	Ps. 22,940
Adjustments for:					
Non-cash operating expenses (income)		5	79	471	(653)
Depreciation	11	528	8,919	8,997	8,284
Depreciation right-of-use assets	10	46	776	660	662
Amortization	12	49	836	768	888
Amortization prepaid expenses		52	887	890	687
Gain on sale of long-lived assets, net	19	(6)	(94)	(250)	(58)
Loss on the retirement of long-lived assets	19	11	186	177	199
Loss on the retirement of intangible assets		_	1	—	3
Share of the (profit) of associates and joint ventures accounted for using the equity method, net of income taxes	9	(13)	(215)	(386)	(88)
Interest income		(189)	(3,188)	(2,411)	(932)
Interest expense	18	420	7,102	6,500	6,192
Foreign exchange loss (income), net		62	1,046	324	(227)
Non-cash movements in post-employment and other non- current employee benefits obligations		20	338	299	328
Impairment on equity investments		8	143		250
Monetary position gain, net		(6)	(93)	(536)	(734)
Market value (gain) loss on financial instruments	20	(10)	(169)	672	(80)
Increase / decrease:			( )		
Accounts receivable and other current assets		(95)	(1,605)	(3,420)	(2,041)
Other current financial assets		(34)	(573)	(514)	(550)
Inventories		(46)	(779)	(179)	(2,262)
Suppliers and other accounts payable		221	3,742	3,420	4,448
Other liabilities		24	403	(424)	(401)
Employee benefits paid	16	(32)	(544)	(483)	(471)
Other taxes		82	1,384	41	2,443
Income taxes paid		(314)	(5,300)	(5,298)	(6,106)
Net cash flows generated from operating activities		Ps. 2,502	Ps. 42,289	Ps. 35,491	Ps. 32,721
INVESTING ACTIVITIES:			,	,	, , , , , , , , , , , , , , , , , , , ,
Business acquisition and mergers, net of cash acquired	4	_	_	(2,356)	
Interest collected		189	3,188	2,411	932
Acquisitions of property, plant and equipment	11	(1,161)	(19,613)	(16,756)	(9,344)
Proceeds from the sale of long-lived assets		11	178	323	259
Acquisitions of intangible assets	12	(60)	(1,019)	(979)	(645)
Other non-current assets		(95)	(1,603)	(1,698)	(766)
Dividends received from investments in associates and joint ventures	9	5	79	16	16
Investments in other entities and financial assets		(76)	(1,280)	(558)	1
Net cash flows used in investing activities		\$ (1,188)	Ps. (20,070)	Ps. (19,597)	Ps. (9,547)
FINANCING ACTIVITIES:					
Proceeds from borrowings	18	9	151	6,089	11,191
Repayments of borrowings	18	(497)	(8,401)	(8,432)	(14,189)

Interest paid		(268)	(4,537)	(4,724)	(4,646)
Dividends paid		(726)	(12,275)	(11,463)	(10,649)
Interest paid on lease liabilities	18	(16)	(278)	(139)	(101)
Payments of leases	18	(41)	(690)	(631)	(629)
Financing instruments		(19)	(322)	(1,547)	(1,240)
Net cash flows used in financing activities		\$ (1,559)	Ps. (26,352)	Ps. (20,847)	Ps. (20,263)
Net (decrease)/increase in cash and cash equivalents		(245)	(4,133)	(4,953)	2,911
Cash and cash equivalents at the beginning of the period		2,383	40,277	47,248	43,497
Effects of exchange rate changes and inflation effects on cash and cash equivalents held in foreign currencies		(301)	(5,084)	(2,018)	840
Cash and cash equivalents at the end of the period		\$ 1,838	Ps. 31,060	Ps. 40,277	Ps. 47,248

(1) Convenience translation to U.S. dollars (\$) – See Note 2.2.3

The accompanying notes are an integral part of these consolidated statements of cash flows.

#### Notes to the Consolidated Statements

For the years ended December 31, 2023, 2022 and 2021

Amounts expressed in millions of U.S. dollars (\$) and in millions of Mexican pesos (Ps.)

#### Note 1. Activities of the Company

Coca-Cola FEMSA, S.A.B. de C.V. ("Coca-Cola FEMSA") is a Mexican corporation, mainly engaged in acquiring, holding and transferring all types of bonds, shares and marketable securities. Coca-Cola FEMSA and its subsidiaries (the "Company"), are mainly engaged in the production, distribution and marketing of certain Coca-Cola trademark beverages in Mexico, Central America (Guatemala, Nicaragua, Costa Rica and Panama), Colombia, Brazil, Uruguay, Argentina. The Coca-Cola trademark beverages include: sparkling beverages (colas and flavored sparkling beverages), waters and other beverages (including juice drinks, coffee, teas, milk, value-added dairy, sports drinks, energy drinks, alcoholic beverages and plant-based drinks). In addition, the Company distributes and sells Heineken-owned brand beer products, Estrella Galicia and Therezópolis beer products in our Brazilian territories and Monster products in all of the countries where we operate. Additionally, we started testing distribution of leading spirits, consumer brands and other alcoholic products in some of the countries where the Company operates.

Coca-Cola FEMSA is indirectly owned by Fomento Economico Mexicano, S.A.B. de C.V. ("FEMSA"), which holds 47.2% of its capital stock and 56% of its voting shares and The Coca-Cola Company ("TCCC"), which indirectly owns 27.8% of its capital stock and 32.9% of its voting shares. The remaining Coca-Cola FEMSA shares trade on the Bolsa Mexicana de Valores, S.A.B. de C.V. ("BMV: KOF UBL") as series "L" shares which represents 15.6% of our common equity and its American Depositary Shares ("ADS") (equivalent to ten series "L" shares) trade on the New York Stock Exchange, Inc ("NYSE: KOF") as series "B" which represents 9.4% of the Company's common equity. The address of its registered office and principal place of business is Mario Pani No. 100, Colonia Santa Fe Cuajimalpa, Alcaldía Cuajimalpa de Morelos, 05348, Mexico City, Mexico.

As of December 31, 2023 and 2022 the most significant subsidiaries which the Company controls are:

Company	Activity	Country	Ownership percentage 2023	Ownership percentage 2022
Propimex, S. de R.L. de C.V.	Distribution	Mexico	100.00%	100.00%
Controladora Interamericana de Bebidas, S. de R. L. de C.V.	Holding	Mexico	100.00%	100.00%
Spal Industria Brasileira de Bebidas, S.A.	Production and distribution	Brazil	84.38%	84.38%
Servicios Refresqueros del Golfo y Bajio, S. de R.L. de C.V.	Production	Mexico	100.00%	100.00%
Embotelladora Mexicana de Bebidas Refrescantes, S. de R.L. de C.V.	Production	Mexico	100.00%	100.00%

#### Note 2. Basis of Preparation

#### 2.1 Statement of compliance

The consolidated financial statements of the Company as of December 31, 2023 and 2022 and for the years ended December 31, 2023, 2022 and 2021 have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The Company's consolidated financial statements and notes were authorized for issuance by the Company's Chief Executive Officer Ian Marcel Craig García and Chief Financial Officer Gerardo Cruz Celaya. These consolidated financial statements and notes were then approved by the Company's Board of Directors on March 13, 2024, therefore, subsequent events have been considered through that date (see Note 28). These consolidated financial statements will be presented to the Company's shareholders on March 19, 2024. The Company's Shareholders have the authority to approve or modify the Company's consolidated financial statements.

The Company has prepared the financial statements on the basis that it will continue to operate as a going concern.

#### 2.2 Basis of measurement and presentation

The consolidated financial statements have been prepared on the historical cost basis except for the following:

- Derivative financial instruments
- Trust assets of post-employment and other non-current employee benefit plans

The carrying values of recognized assets and liabilities that are designated as hedged items in fair value hedges that would otherwise be carried at amortized cost are adjusted to record changes in the fair values attributable to the risks that are being hedged in effective hedge relationship.

The financial statements of subsidiaries in a hyperinflationary economy are stated in terms of the measuring unit current at the end of the reporting period.

#### 2.2.1 Presentation of consolidated income statements

The Company classifies its costs and expenses by function in the consolidated income statements in order to conform to industry practices.

#### 2.2.2 Presentation of consolidated statements of cash flows

The Company presents its consolidated statement of cash flows using the indirect method.

#### 2.2.3 Convenience translation to U.S. dollars (\$)

The consolidated financial statements are stated in millions of Mexican pesos ("Ps.") and rounded to the nearest million unless stated otherwise. However, solely for the convenience of the readers, the consolidated statement of financial position as of December 31, 2023 and the consolidated income statement, the consolidated statement of comprehensive income and consolidated statement of cash flows for the year ended December 31, 2023 were converted into U.S. dollars at the exchange rate of Ps. 16.8998 per U.S. dollar as published by the Federal Reserve Bank of New York at the last date in 2023 for which information is available. This arithmetic conversion should not be construed a representation that the amounts expressed in Mexican pesos may be converted into U.S. dollars at that or any other exchange rate, in addition, numeric figures shown as dollar totals may not be an arithmetic aggregation of preceding figures due to rounding. As of March 8, 2024 (the last date for which information is available before the issuance of these financial statements) such exchange rate was Ps.16.8082 per U.S. dollar, an appreciation of 0.54% since December 31, 2023.

#### 2.3 Critical accounting judgments and estimates

In the application of the Company's accounting policies, which are described in Note 3, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily observable from other sources. The estimates and associated assumptions are based on historical experience and other factors considered relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

#### 2.3.1 Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

#### 2.3.1.1 Impairment of indefinite lived intangible assets, goodwill and other depreciable long-lived assets

Intangible assets with indefinite life as well as goodwill are subject to impairment tests annually or whenever indicators of impairment are present. Impairment exists when the carrying value of an asset or cash generating unit ("CGU") exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell calculation is based on available data from binding sales agreements in arm's length transactions of similar assets or observable market prices less incremental costs for disposing of the asset. In order to determine whether such assets are impaired, the Company calculates an estimation of the value in use of the cash-generating units to which such assets have been allocated. Impairment losses are recognized in current earnings for the excess of the carrying amount of the asset or CGU and its value in use in the period the related impairment is determined.

The Company assesses at each reporting date or annually whether there is an indication that a depreciable long-lived asset may be impaired. If any indication exists, the Company estimates the asset's recoverable amount. When the carrying amount of an asset or CGU in which the asset is assigned exceeds its recoverable amount, the asset or CGU is considered impaired and is written down to its recoverable amount, which is determined based on its value in use. In assessing value in use, the estimated future cash flows expected to be generated from the use of an asset or CGU are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. In determining fair value less costs to sell, recent market transactions are considered, if available. If recent market transactions are not available, an appropriate valuation model is used.

These calculations are corroborated by valuation multiples or other available fair value indicators. The key assumptions used to determine the recoverable amount for the Company's CGUs, including a sensitivity analysis, are further explained in Notes 3.14 and 12.

#### 2.3.1.2 Tax, labor and legal contingencies and provisions

The Company is subject to various claims and contingencies related to tax, labor and legal proceedings as described in Note 25.5. Due to their nature, such legal proceedings involve inherent uncertainties including, but not limited to, court rulings, negotiations between affected parties and governmental actions. Management periodically assesses the probability of loss for such contingencies, accrues a provision and/ or discloses the relevant circumstances, as appropriate. If the potential loss of any claim or legal proceeding is considered probable and the amount can be reasonably estimated, the Company accrues a provision for the estimated loss. Management's judgment must be exercised to determine the likelihood of such a loss and an estimate of the amount, due to the subjective nature of the loss.

The Company operates in numerous tax jurisdictions and is subject to periodic tax audits, in the normal course of business, by local tax authorities on a range of tax matters in relation to corporate tax, transfer pricing and indirect taxes. The impact of changes in local tax regulations and ongoing inspections by local tax authorities could materially impact the amounts recorded in the financial statements. Where the amount of tax payable is uncertain, the Company recognizes related tax provisions based on management's estimates with respect to the likelihood of material tax exposures and the probable amount of the liability.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and considers whether it is probable that a taxation authority will accept an uncertain tax treatment. The Company measures its tax balances either based on the most likely amount or the expected value, depending on which method provides a better prediction of the resolution of the uncertainty.

The amount of uncertain income tax positions is included in Note 25.7.

#### 2.3.1.3 Business combinations

Businesses combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured as the sum of the acquisition-date fair values of the assets transferred by the Company, liabilities assumed by the Company from the former owners of the acquiree, the amount of any non-controlling interest in the acquiree and the equity interests issued by the Company in exchange for control of the acquiree.

At the acquisition date, the identifiable assets acquired, and the liabilities assumed are recognized and measured at their fair value, except that:

- deferred tax assets or liabilities, and assets or liabilities related to employee benefit arrangements are recognized and measured in accordance with IAS 12, Income Taxes and IAS 19, Employee Benefits, respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquiree or share-based payment arrangements of the Company entered into to replace share-based payment arrangements of the acquiree are measured in accordance with IFRS 2, Share- based Payment at the acquisition date, see Note 3.22;
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5, Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that standard; and
- Indemnifiable assets are recognized at the acquisition date on the same basis as the indemnifiable liability subject to any contractual limitations.

For each acquisition, management's judgment is exercised to determine the fair value of the assets acquired, the liabilities assumed and any non-controlling interest in the acquiree, applying estimates or judgments in techniques used, especially in forecasting CGUs' cash flows, in the computation of weighted average cost of capital (WACC) and estimation of inflation during the operation of intangible assets with indefinite life, mainly, distribution rights.

#### 2.4 Changes in accounting policies

The Company has applied the following amendments to the standards on January 1, 2023.

#### **Definition of Accounting Estimates - Amendments to IAS 8**

The amendments to IAS 8 clarify the distinction between changes in accounting estimates, changes in accounting policies and the correction of errors. They also clarify how entities use measurement techniques and inputs to develop accounting estimates.

The amendments had no impact on the Company's consolidated financial statements.

#### Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2

The amendments to IAS 1 and IFRS Practice Statement 2 *Making Materiality Judgements* provide guidance and examples to help entities apply materiality judgments to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments have had an impact on the Company's disclosures of accounting policies, but not on the measurement, recognition or presentation of any items in the consolidated financial statements.

#### Deferred Tax related to Assets and Liabilities arising from a Single Transaction – Amendments to IAS 12

The amendments to IAS 12 *Income Tax* narrow the scope of the initial recognition exception, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences such as leases and decommissioning liabilities.

The amendments had no impact on the Company's consolidated financial statements.

#### 2.5 Reclassifications by consistent presentation in consolidated financial statements

The Company has made certain reclassifications to financial information presented as of December 31, 2022 in the consolidated statement of financial position, to provide a consistent presentation of the financial information as of December 31, 2023. A summary of reclassifications made is disclosed below.

The Company retrospectively adjusted the presentation of Recoverable taxes, Taxes payable and Provisions and other non-current liabilities in the balances as of December 31, 2022. In accordance with IAS 1- Presentation of Financial Statements: 1) The Recoverable income tax was presented together with Other recoverable taxes; 2) The income tax payable was presented together with Other taxes payable; and 3) Provisions were presented together with Other non-current liabilities in the consolidated financial statements as of December 31, 2022. This change had no impact on current assets and current and non-current liabilities initially reported.

	Balance as at December 31, 2022 (as initially reported)	Effects of reclassification	Balance as at December 31, 2022 (adjusted)
CURRENT ASSETS	· ·		
Recoverable taxes	5,912	(5,912)	—
Recoverable income tax	—	2,718	2,718
Other recoverable taxes	_	3,194	3,194
CURRENT LIABILITIES			
Taxes payable	7,981	(7,981)	_
Income tax payable	_	952	952
Other taxes payable	_	7,029	7,029
NON-CURRENT LIABILITIES			
Provisions and other non-current liabilities	5,940	(5,940)	_
Provisions	—	3,887	3,887
Other non-current liabilities	—	2,053	2,053

#### Note 3. Material Accounting Policies

#### 3.1 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Company controls an investee if and only if the Company has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

When the Company has less than a majority of the voting or similar rights of an investee, the Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Company's voting rights and potential voting rights

The Company re-assesses whether it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Assets, liabilities, revenues and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Company gains control until the date the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Company's accounting policies. All intra-group assets and liabilities, equity, revenues, expenses and cash flows relating to transactions between members of the Company are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Company loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interests
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Company had directly disposed of the related assets or liabilities.

#### **3.1.1 Acquisitions of non-controlling interests**

Acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore they are recognized entirely in equity without applying acquisition accounting. Adjustments to non-controlling interests arising from transactions that do not involve the loss of control are measured at carrying amount and reflected equity as part of additional paid-in capital.

#### **3.2 Business combinations**

Business combinations are accounted for using the acquisition method at the acquisition date, which is the date on which control is transferred to the Company. When evaluating control, the Company considers substantive potential voting rights. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Company elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the Company's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets of the acquiree and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the Company's previously held interest in the acquiree (if any), the excess is recognized immediately in profit or loss as a bargain purchase gain.

Costs, other than those associated with the issue of debt or equity securities, that the Company incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is recognized at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not re-measured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognized in consolidated net income.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Company reports provisional amounts for the items for which the accounting is incomplete and discloses that its allocation is preliminary in nature. Those provisional amounts are adjusted during the measurement period (not greater than 12 months from the acquisition date), or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognized at that date.

Sometimes obtaining control of an acquiree in which equity interest is held immediately before the acquisition date is considered as a business combination achieved in stages also referred to as a step acquisition. The Company re-measures its previously held equity interest in the acquiree at its acquisition-date fair value and recognizes the resulting gain or loss, if any, in profit or loss. Also, the changes in the value of equity interest in the acquiree recognized in other comprehensive income shall be recognized on the same basis as required if the Company had disposed directly of the previously held equity interest.

The Company sometimes obtains control of an acquiree without transferring consideration. The acquisition method of accounting for a business combination applies to those combinations, which may take the following forms:

- i. The acquiree repurchases a sufficient number of its own shares for the Company to obtain control.
- i. Minority veto rights expire that previously kept the Company from controlling an acquiree in which it held the majority voting rights.
- ii. The Company and the acquiree agree to combine their businesses by contract in which it transfers no consideration in exchange for control and no equity interest is held in the acquiree, either on the acquisition date or previously.

#### 3.3 Foreign currencies and consolidation of foreign operations investments in associates and joint ventures

In preparing the financial statements of each individual foreign operation, associate and joint venture, transactions in currencies other than the individual entity's functional currency (foreign currencies) are recognized at the exchange rates prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are remeasured at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not re-measured.

Exchange differences on monetary items are recognized in profit or loss in the period in which they arise except for:

- The variations in the net investment in foreign operations generated by exchange rate fluctuation are included in other comprehensive income, which is recorded in equity as part of the cumulative exchange differences on translation of foreign operations and associates within the accumulated other comprehensive income.
- Exchange differences on transactions entered into in order to hedge certain foreign currency risks.

Foreign exchange differences on monetary items are recognized in profit or loss. Their classification in the consolidated income statement depends on their nature. Differences arising from fluctuations related to operating activities are presented in the "other expenses" line (see Note 19) while fluctuations related to non-operating activities such as financing activities are presented as part of "foreign exchange income (loss)" line in the consolidated income statement.

For incorporation into the Company's consolidated financial statements, each foreign operation, associate or joint venture's individual financial statements are translated into Mexican pesos, as follows:

- For hyperinflationary economic environments, the inflation effects of the origin country are recognized pursuant to IAS 29 Financial Reporting in Hyperinflationary Economies, and subsequently translated into Mexican pesos using the year-end exchange rate for the consolidated statements of financial position and consolidated income statement and comprehensive income; and
- For non-hyperinflationary economic environments, assets and liabilities are translated into Mexican pesos using the year-end exchange rate, equity is translated into Mexican pesos using the historical exchange rate, and the consolidated income statement and comprehensive income is translated using the exchange rate at the date of each transaction. The Company uses the average exchange rate of each month only if the exchange rate does not fluctuate significantly.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Company losing control over the subsidiary, the proportionate share of exchange differences on translation of foreign operations and associates are re-attributed to non-controlling interests and are not recognized in profit or loss. For all other partial disposals (i.e., partial disposals of associates or joint ventures that do not result in the Company losing significant influence or joint control), the proportionate share of the exchange differences on translation of foreign operations and associates is reclassified to profit or loss.

Goodwill and fair value adjustments on identifiable assets and liabilities acquired arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the end of each reporting period. Foreign exchange differences are recognized in equity as part of the exchange differences on translation of foreign operations and associates.

The translation of assets and liabilities denominated in foreign currencies into Mexican pesos is for consolidation purposes and does not indicate that the Company could realize or settle the reported value of those assets and liabilities in Mexican pesos. Additionally, this does not indicate that the Company could return or distribute the reported Mexican peso value in equity to its shareholders.

	-	Average Exchange Rate for			Exchange R Decembe	
Country or Zone	Functional currency	2023	2022	2021	2023	2022
Mexico	Mexican peso	1.00	1.00	1.00	1.00	1.00
Guatemala	Quetzal	2.27	2.60	2.62	2.16	2.47
Costa Rica	Colon	0.03	0.03	0.03	0.03	0.03
Panama	Balboa	17.77	20.13	20.28	16.89	19.36
Colombia	Colombian peso	0.004	0.005	0.005	0.004	0.004
Nicaragua	Cordoba	0.49	0.56	0.58	0.46	0.53
Argentina	Argentine peso	0.07	0.16	0.21	0.02	0.11
Brazil	Real	3.56	3.90	3.76	3.49	3.71
Uruguay	Uruguayan peso	0.46	0.49	0.47	0.43	0.48

#### Exchange Rates of Local Currencies Translated to Mexican Pesos (1)

<sup>(1)</sup> Exchange rates published by the central bank of each country

#### 3.4 Recognition of the effects of inflation in countries with hyperinflationary economic environments

The Company recognizes the effects of inflation on the financial information of its subsidiaries that operate in hyperinflationary economic environments (when cumulative inflation of the three preceding years is approaching, or exceeds, 100% or more in addition to other qualitative factors), which consists of:

- Using inflation factors to restate non-monetary assets, such as inventories, property, plant and equipment, net, intangible assets, net, including related costs and expenses when such assets are consumed or depreciated.
- Applying the appropriate inflation factors to restate capital stock, additional paid-in capital, net income, retained earnings and items of other comprehensive income by the necessary amount to maintain the purchasing power equivalent in the currency of the subsidiary on the dates such capital was contributed, or income was generated up to the date the consolidated financial statements are presented; and
- Recognizing the monetary position gain or loss in the consolidated income statement in the caption "Gain on monetary position for subsidiaries in hyperinflationary economies".

Beginning on July 1, 2018, Argentina became a hyperinflationary economy because, among some other economic factors, the last three years' cumulative inflation in Argentina exceeded 100% according to the several economic indexes that exist in the country. The financial information for our Argentine subsidiary has been adjusted to recognize the inflationary effects since January 1, 2018.

The Company restates the financial information of its Argentinian subsidiary using the Consumer Price Index ("CPI") of the country.

The FACPCE (Federacion Argentina de Consejos Profesionales de Ciencias Economicas) approved on September 29, 2018 and published on October 5, 2018, a resolution which defines, among other things, that the index price to determine the restatement coefficient (Based on a series that applies the Consumer Price Index ("CPI") from January with the Wholesale Domestic Price Index

("WDPI) until this date, and computing November and December 2015 using the CPI- of Ciudad del Gran Buenos Aires ("CGBA") variation).

Country	Cumulative Inflation 2021-2023	Type of Economy	Cumulative Inflation 2020-2022	Type of Economy	Cumulative Inflation 2019-2021	Type of Economy
Mexico	21.1%	Non-hyperinflationary	19.4%	Non-hyperinflationary	13.9%	Non-hyperinflationary
Guatemala	17.3%	Non-hyperinflationary	18.0%	Non-hyperinflationary	11.7%	Non-hyperinflationary
Costa Rica	9.5%	Non-hyperinflationary	12.4%	Non-hyperinflationary	5.8%	Non-hyperinflationary
Panama	6.7%	Non-hyperinflationary	3.1%	Non-hyperinflationary	0.9%	Non-hyperinflationary
Colombia	30.6%	Non-hyperinflationary	21.4%	Non-hyperinflationary	11.4%	Non-hyperinflationary
Nicaragua	26.3%	Non-hyperinflationary	23.1%	Non-hyperinflationary	17.1%	Non-hyperinflationary
Argentina	815.6%	Hyperinflationary	300.3%	Hyperinflationary	216.1%	Hyperinflationary
Brazil	21.8%	Non-hyperinflationary	21.7%	Non-hyperinflationary	20.0%	Non-hyperinflationary
Uruguay	22.9%	Non-hyperinflationary	27.9%	Non-hyperinflationary	28.5%	Non-hyperinflationary

As of December 31, 2023, 2022, and 2021, the operations of the Company are classified as follows:

#### 3.5 Cash and cash equivalents

Cash consists of deposits in bank accounts which generate interest on the available balance. Cash equivalents are mainly represented by short-term bank deposits and fixed income investments (overnight), both with maturities of three months or less and their carrying values approximate fair value.

The Company also maintains restricted cash held as collateral to meet certain contractual obligations (see Note 8.2). Restricted cash is presented within other current financial assets given that the restrictions are short-term in nature.

#### 3.6 Financial assets

Financial assets are classified within the following business models depending on Management's objective: (i) "held to maturity to collect contractual cash flows", (ii) "held to collect contractual cash flows and sell financial assets" and (iii) "Others or held for trading" or as derivatives assigned in hedging instruments with an effective hedge, as appropriate. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

The Company performs a portfolio – level assessment of the business model objective for which a financial asset is held to reflect the best way in which the business manages the financial asset and the way the information is provided to the management of the Company. The information that is considered within the evaluation includes:

- The policies and objectives of the Company in relation to the portfolio and the practical implementation of said policies;
- Performance and evaluation of the Company's portfolio including accounts receivable;
- Risks that affect the performance of the business model and how those risks are managed;
- Any compensation related to the performance of the portfolio; and
- Frequency, volume and timing of sales of financial assets in previous periods together with the reasons for said sales and expectations regarding future sales activities.

The Company's financial assets include cash, cash equivalents and restricted cash, investments with maturities of more than three months and accounts receivable, derivative financial instruments and other financial assets.

For the initial recognition of a financial asset, the Company measures it at fair value plus the transaction costs that are directly attributable to the purchase, unless the asset is measured at fair value through profit or loss, in which case, transaction costs are booked in the consolidation income statement. Accounts receivable that do not have a significant financing component are measured and recognized at the transaction price. The rest of the financial assets are recognized only when the Company is a party to the contractual provisions of the instrument.

The fair value of a financial asset is measured using assumptions that would be used by market participants when valuing the asset, assuming that market participants act in their best economic interest.

The financial assets are classified at initial recognition as measured at: amortized cost, fair value with changes in other comprehensive income – debt or equity investments – and fair value through profit or loss. The classification depends on the objective by which the financial asset is acquired.

Financial assets are not reclassified after their initial recognition unless the Company changes the business model to manage the financial assets; in which case, all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

#### 3.6.1 Financial assets at amortized cost

A financial asset is measured at amortized cost if it meets the following two conditions and is not designated as fair value through profit and loss ("FVTPL"):

- Its business model is to hold it to maturity to collect contractual cash flows; and
- The contractual terms are only payments at specified dates of the principal and interest on the amount of the outstanding principal, or solely payments of principal and interest ("SPPI").

The amortized cost of a financial asset is the amount of the initial recognition minus the principal payments, plus or minus the accumulated amortization using the effective interest rate method of any difference between the initial amount and the amount as of the maturity and, adjusted for impairment loss. The financial product, exchange fluctuation and impairment are recognized in results. Any profit or loss is also recognized in the same way in results.

#### 3.6.1.1 Effective interest rate method ("ERR")

The effective interest rate method is a method to calculate the amortized cost of loans, accounts receivable and other financial assets (designated as held-to-maturity) and to allocate interest income / expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that represents an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or (where appropriate) a shorter period, to the net carrying amount on the initial recognition.

#### 3.6.2 Financial assets at fair value with changes in other comprehensive income ("FVOCI")

A financial asset is measured as FVOCI if it meets the following two conditions and isn't designated as FVTPL:

- Its business model is to hold it to maturity to collect contractual cash flows and sells; and
- The contractual terms are solely principal and interest payment.

These assets are subsequently measured at fair value. The financial product calculated using the Internal Rate of return ("IRR"), the exchange rate fluctuation and the impairment are recognized in profit and loss. Other gains and losses, related to changes in fair value are recognized in OCI. In cases of derecognition or reclassification, the accumulated gains and losses in OCI are reclassified to profit and loss.

In the initial recognition of an equity instrument that is not held for trading, under the "other" business model, the Company may irrevocably choose to present changes in the fair value of the investment in OCI. This choice is made at the level of each investment. Equity instruments are subsequently measured at fair value. Dividends are recognized as profit in profit and loss unless the dividend clearly represents a recovery part of the investment cost. Other net gains and losses, related to changes in fair value, are recognized in OCI and are not reclassified to consolidated net income in subsequent periods.

#### 3.6.3 Financial assets at fair value through profit and loss ("FVTPL")

Financial assets designated as FVTPL include financial assets held for trading and financial assets designated at initial recognition as FVTPL. Financial assets are classified as held for trading if they are acquired to be sold in the short term. Derivatives, including embedded derivatives are also designated as held for trading unless they are designated as effective hedging instruments as defined in IFRS 9. Financial assets as FVTPL are recorded in the consolidated statements of financial position at fair value with the net changes in the fair value presented as interest expense (negative changes in fair value) or interest income (positive net changes in fair value) in the consolidated income statement.

#### 3.6.4 Evaluation that contractual cash flows are SPPI

In order to classify a financial asset within one of the three different categories, the Company determines whether the contractual cash flows of the asset are solely principal and interest payments. The Company considers the contractual terms of the financial instrument

and whether the financial asset contains any contractual term that could change the timing or amount of the contractual cash flows in such a way that it would not meet the SPPI criteria. To make this evaluation, the Company considers the following:

- Contingent events that would change the cash flows amount or timing;
- Terms that can adjust the contractual coupon rate, including variable interest rate characteristics;
- Payment and extension features; and
- Characteristics that limit the Company's right to obtain cash flows from certain assets.

A prepayment feature is consistent with the characteristics of SPPIs if the prepayment amount substantially represents the amounts of the unpaid principal and interest, which can include reasonable compensation for early termination of the contract. Additionally, a financial asset with a prepayment feature that is acquired or originated with a premium or discount to its contractual amount is consistent with the characteristics of SPPI if at initial recognition the fair value of the prepaid characteristic is insignificant and the prepayment amount represents substantially the contractual amount and accrued interest (but not paid); which may include additional compensation for the early contract termination.

#### 3.6.5 Loans and receivables

Loans and receivables are non-derivative financial instruments with fixed or determinable payments that are not quoted in an active market. Loans and receivables with a stated term (including trade and other receivables) are measured at amortized cost using the effective interest method, less any impairment.

Interest income is recognized by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. For the years ended December 31, 2023, 2022 and 2021 the interest income on loans and receivables recognized in the interest income line item within the consolidated income statements is Ps. 1, Ps. — and Ps. 6, respectively.

#### **3.6.6 Other financial assets**

Other financial assets include investments in other entities and derivative financial instruments. Other financial assets with a stated term are measured at amortized cost using the effective interest method, less any impairment.

#### 3.6.7 Financial assets impairment

The Company recognizes impairment due to expected credit loss ("ECL") for financial assets measured at amortized cost and reduces the carrying amount.

Impairment losses on accounts receivable are always measured at an amount equal to ECL for the remaining life, whether or not it has a significant financing component.

In determining whether the credit risk of a financial asset has increased significantly since initial recognition and estimating the ECL, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes qualitative and quantitative information and analysis, based on historical experience and an informed credit assessment of the Company.

The impairment loss is a weighted estimate of the probability of expected loss. The amount of impairment loss is measured as the present value of any lack of liquidity (the difference between the contractual cash flows that correspond to the Company and the cash flows that management expects to receive). The expected credit loss is discounted using the original financial asset effective interest rate.

The Company annually evaluates the reasonableness to determine if there was objective evidence of impairment. Some objective evidence that financial assets were impaired includes:

- Non-payment or delinquency of a debtor;
- Restructuring of an amount corresponding to the Company under terms that the Company would not otherwise consider;
- Indicators that a debtor or client will enter into bankruptcy;
- Adverse changes in the status of debtor or client payments;
- The disappearance of an active market for an instrument due to financial difficulties; or
- Evident information indicating that there was a measurable decrease in the expected cash flows of a group of financial assets.

For an investment in an equity instrument, objective evidence of impairment includes a significant or prolonged decrease in its fair value lower than the carrying amount.

The impairment loss on financial assets measured at amortized cost is recognized in the consolidated income statement reducing the carrying amount, and for financial assets measured at FVOCI, the impairment loss is recognized within OCI.

#### 3.6.8 Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- The rights to receive cash flows from the financial asset have expired; or
- The Company has transferred its rights to receive the asset cash flows or has assumed an obligation to pay the full received cash flows without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred or retained substantially all the asset risks and benefits, but has transferred control of the asset.

#### 3.6.9 Offsetting of financial instruments

Financial assets are required to be offset against financial liabilities and the net amount reported in the consolidated statement of financial position if, and only if the Company:

- · Currently has an enforceable legal right to offset the recognized amounts; and
- Intends to settle on a net basis, or to realize the assets and settle the liabilities simultaneously

#### **3.7 Derivative financial instruments**

The Company is exposed to different risks related to cash flows, liquidity, market and third-party credit. As a result, the Company contracts different derivative financial instruments in order to reduce its exposure to the risk of exchange rate fluctuations between the U.S. Dollar and other currencies, and interest rate fluctuations associated with its borrowings denominated in foreign currencies and the exposure to the risk of fluctuation in the costs of certain raw materials.

The Company recognizes derivative financial instruments and hedging activities in the consolidated statement of financial position as either an asset or liability measured at fair value, considering quoted prices in recognized markets. If such instruments are not traded in a formal market, fair value is determined by applying techniques based upon technical models supported by sufficient, reliable and verifiable market data, recognized in the financial sector. Management believes that the chosen valuation techniques and assumptions used are appropriate in determining the fair value of financial instruments. Changes in the fair value of derivative financial instruments are recorded each year in current earnings or otherwise as a component of cumulative other comprehensive income based on the item being hedged and the effectiveness of the hedge.

#### 3.7.1 Hedge accounting

The Company designates certain hedging instruments, which include derivatives to cover foreign currency risk, as either cash flow hedges, fair value hedges or hedges of net investment in a foreign business. Hedges of foreign exchange risk on firm commitments are accounted for as cash flow hedges.

At the inception of the hedge relationship, the Company documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Company documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

To qualify for hedge accounting, the hedging relationship must meet all of the following requirements:

- there is an economic relationship between the hedged item and the hedging instrument
- the effect of credit risk does not dominate the value changes that result from that economic relationship, and
- the hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the entity actually hedges and the quantity of the hedging instrument that the entity actually uses to hedge that quantity of hedged item.

#### 3.7.2 Cash flow hedges

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in OCI under the heading "valuation of the effective portion of derivative financial instruments". The gain or loss relating to the ineffective portion is recognized immediately in consolidated net income and is included in the "market value gain (loss) on financial instruments" line item within the consolidated statements of income.

Amounts previously recognized in other comprehensive income and accumulated in equity are reclassified to consolidated net income in the periods when the hedged item is recognized in profit and loss, in the same line of the consolidated statement of income as the recognized hedged item.

Hedge accounting is discontinued when the Company revokes the hedging relationship, when the hedging instrument expires or is sold, terminated, or exercised, or when it no longer qualifies for hedge accounting. Any gain or loss recognized in other comprehensive income and accumulated in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in consolidated net income. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognized immediately in consolidated net income.

#### 3.7.3 Fair value hedges

For hedge items carried at fair value the change in the fair value of a hedging derivative is recognized in profit and loss as foreign exchange gain or loss, as they relate to foreign currency risk. The change in the fair value of the hedged item attributable to the risk hedged is recorded as part of the carrying value of the hedged item and is also recognized in the consolidated income statement as "foreign exchange gain or loss".

For fair value hedges relating to items carried at amortized cost, change in the fair value of the effective portion of the hedge is recognized first as an adjustment to the carrying value of the hedged item and then any adjustment to carrying value is amortized through profit or loss over the remaining term of the hedge using the effective interest rate (EIR) method. EIR amortization may begin as soon as an adjustment exists and no later than when the hedged item ceases to be adjusted for changes in its fair value attributable to the risk being hedged. If the hedged item is derecognized, the unamortized fair value is recognized immediately in profit or loss.

When an unrecognized firm commitment is designated as a hedged item, the subsequent cumulative change in the fair value of the firm commitment attributable to the hedged risk is recognized as an asset or liability with a corresponding gain or loss recognized in profit and loss.

#### 3.7.4 Hedge of net investment in a foreign business

The Company designates certain derivatives as a hedge of its net investment in foreign operations and applies hedge accounting to foreign currency differences arising between the functional currency of its investments abroad and the functional currency of the holding company (Mexican peso), regardless of whether the net investment is held directly or through a sub-holding. Differences in foreign currency that arise in the conversion of a financial liability designated as a hedge of a net investment in a foreign operation are recognized in other comprehensive income in the exchange differences on the translation of foreign operations and associates caption, to the extent that the hedge is effective. To the extent that the hedge is ineffective, such differences are recognized as market value gain or loss on financial instruments within the consolidated income statements. When part of the hedge of a net investment is disposed, the corresponding accumulated foreign currency translation effect is recognized as part of the gain or loss on disposal within the consolidated income statement. As of December 31, 2023, the Company does not have net investment hedges in foreign operations, as described in Note 20. During 2022, the Company designated certain derivatives as a hedge for its net investment in foreign operations and applied hedging accounting to foreign currency differences that arose between the functional currency of its foreign investments and the controlling company's functional currency (Mexican peso).

#### 3.8 Fair value measurement

The Company measures financial instruments, such as derivatives, and certain non-financial assets such as trust assets of labor obligations at fair value at each balance sheet date. Also, fair values of bank loans and notes payable measured at amortized cost are disclosed in Note 18.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability. Unobservable inputs shall be used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Company determines the policies and procedures for both recurring fair value measurement, such as those described in Note 20 and unquoted liabilities such as debt described in Note 18.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### 3.9 Inventories and cost of goods sold

Inventories are measured at the lower of cost and net realizable value. Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

Inventories represent the acquisition or production cost that is incurred when purchasing or producing a product, and are based on the weighted average cost formula.

Cost of goods sold is based on the weighted average cost of the inventories at the time of sale. Cost of goods sold includes expenses related to the purchase of raw materials used in the production process, as well as labor costs (wages and other benefits), depreciation of production facilities, equipment and other costs, including fuel, electricity, equipment maintenance and inspection.

Management makes judgments regarding write-downs to determine the net realizable value of the inventory. These write-downs consider factors such as age and condition of goods as recent market data to assess the estimated future demand for goods.

#### **3.10 Other current assets**

Other current assets, which will be realized within a period of less than one year from the reporting date, are comprised of prepaid assets, and agreements with customers.

Prepaid assets principally consist of, advertising, promotional and insurance costs, and are recognized as other current assets at the time of the cash disbursement, and are derecognized from the consolidated statement of financial position and recognized in the appropriate consolidated income statement caption when the risks and rewards of the related goods have been transferred to the Company or services have been received, respectively.

The Company has prepaid advertising costs which consist of television and radio advertising airtime paid in advance. These prepaid costs are generally amortized over the period based on the transmission of the television and radio spots. The related production costs are recognized in the consolidated income statement as incurred.

The Company has agreements with customers for the right to sell and promote the Company's products over a certain period. The majority of these agreements have terms of more than one year, and the related costs are amortized using the straight-line method over the term of the contract and deducted from the Net sales as consideration paid to customers. During the years ended December 31, 2023, 2022 and 2021, such amortization aggregated to Ps. 304, Ps. 295 and Ps. 219, respectively.

#### 3.11 Investments accounted for using the equity method

#### **3.11.1 Investments in associates**

Associates are those entities over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but without control over those policies. Upon loss of significant influence over the associate, the Company measures and recognizes any retained investment at its fair value.

Investments in associates are accounted for using the equity method and initially recognized at cost, which comprises the investment's purchase price and any directly attributable expenditure necessary to acquire it. The carrying amount of the investment is adjusted to recognize changes in the Company's share of net assets of the associate since the acquisition date. The financial statements of the associates are prepared for the same reporting period as the Company.

If the Company holds, directly or indirectly, 20% or more of the voting power of the investee, it is presumed that it has significant influence, unless it can be clearly demonstrated that this is not the case. If the Company holds, directly or indirectly, less than 20% of the voting power of the investee, it is presumed that the Company does not have significant influence, unless such influence can be clearly demonstrated. Decisions regarding the propriety of utilizing the equity method of accounting for a less than 20% owned corporate investee require a careful evaluation of voting rights and their impact on the Company's ability to exercise significant influence. Management considers the existence of the following circumstances, which may indicate that the Company is able to exercise significant influence over a less than 20% owned corporate investee:

- representation on the board of directors or equivalent governing body of the investee;
- participation in policy-making processes, including participation in decisions about dividends or other distributions;
- material transactions between the Company and the investee;
- interchange of managerial personnel; or
- provision to the investee of essential technical information.

Management also considers the existence and effect of potential voting rights that are currently exercisable or currently convertible when assessing whether the Company has significant influence.

In addition, the Company evaluates the following indicators that provide evidence of significant influence:

• the Company's extent of ownership is significant relative to other shareholdings (i.e. a lack of concentration of other shareholders);

• the Company's significant shareholders, its parent, fellow subsidiaries, or officers of the Company, hold additional investment in the investee; and

• the Company is a part of an investee's board of director committees, such as the executive committee or the finance committee.

When the Company's share of losses exceeds the carrying amount of the investment in the associate, including any advances, the carrying amount is reduced to zero and recognition of further losses is discontinued except to the extent that the Company has a legal or constructive obligation or has made payments on behalf of the associate.

After application of the equity method, the Company determines whether it is necessary to recognize an impairment loss on its investment in its associate. The Company determines at each reporting date whether there is any objective evidence that the investment in the associates is impaired. If this is the case, the Company determines the impairment as the difference between the recoverable amount of the investment and its carrying value and recognizes the amount in other expenses line in the consolidated statements of income.

#### **3.11.2 Joint arrangements**

A joint arrangement is an arrangement in which two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. The Company classifies its interests in joint arrangements as either joint operations or joint ventures depending on the Company's rights to the assets and obligations for the liabilities of the arrangements.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement. The Company recognizes its interest in joint ventures as investments and accounts for those investments using the equity method.

Upon loss of joint control over the joint venture, the Company measures and recognizes any retained investment at its fair value.

As of December 31, 2023 and 2022 the Company did not have any interests in joint operations.

#### 3.11.3 Investment in Venezuela

The Company accounts for its investment in Venezuela using fair value through OCI using Level 3 inputs. In 2023, the Company recognized a fair value loss on the investment of Ps. 164. As of December 31, 2023, 2022 and 2021 the fair value of Venezuela investment was Ps. 0. and the accumulated losses recognized in the "other equity instruments" amounted for Ps. 1,777, Ps. 1,613 and Ps. 1,553 respectively.

#### 3.12 Property, plant and equipment

Property, plant and equipment are initially recorded at their cost of acquisition and/or construction and are presented net of accumulated depreciation and accumulated impairment losses if any.

Major maintenance costs are capitalized as part of total acquisition cost, which implies an increase of the assets' useful life. Routine maintenance and repair costs are expensed as incurred.

Construction in progress consists of long-lived assets not yet in service, in other words, that are not yet ready for the purpose that they were bought, built or developed. The Company expects to complete those investments during the following 12 months.

Depreciation is computed using the straight-line method. Where an item of property, plant and equipment comprises major components having different useful lives, the components are accounted for and depreciated separately.

Property, plant and equipment, including returnable bottles which are expected to provide benefits over a period of more than one year, as well as intangible assets with definite useful lives are depreciated/amortized over their estimated useful lives. The Company bases its estimates on the experience of its technical personnel as well as its experience in the industry for similar assets.

During 2022, the Company reviewed the useful lives of its property, plant and equipment, and determined changes in its estimated useful lives of these assets. The financial impact of this change for 2022 was immaterial. Changes in these estimations were applied prospectively.

	2023	2022
Buildings	20 - 50	20 - 50
Machinery and equipment	5 - 25	5 - 25
Distribution equipment	4 - 14	4 - 14
Refrigeration equipment	7 - 10	7 - 10
Returnable bottles	1.5 - 4	1.5 - 4
Other equipment	3 - 10	3 - 10

The estimated useful lives of the Company's principal assets are as follows:

The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds (if any) and the carrying amount of the asset and is recognized in the consolidated income statement.

#### Returnable and non-returnable bottles:

The Company has two types of bottles: returnable and non-returnable.

- Non-returnable: bottles are expensed in the consolidated income statement at the time of the sale of the product.
- Returnable: bottles are classified as long-lived assets as a component of property, plant and equipment. Returnable bottles are recorded at acquisition cost and for countries with hyperinflationary economies, restated according to IAS 29. Depreciation of returnable bottles is computed using the straight-line method over their estimated useful lives.

There are two types of returnable bottles:

- Those that are in the Company's control within its facilities, plants and distribution centers; and
- Those that have been placed in the hands of customers and still belong to the Company.

Returnable bottles that have been placed in the hands of customers are subject to an agreement with a retailer pursuant to which the Company retains ownership. These bottles are monitored by sales personnel during periodic visits to retailers and the Company has the

right to charge any breakage identified to the retailer. Bottles that are not subject to such agreements are expensed when placed in the hands of retailers.

The Company's returnable bottles are depreciated according to their estimated useful lives: 4 for glass bottles and 1.5 years for PET bottles. Deposits received from customers are amortized over the same estimated useful lives of the bottles.

#### 3.13 Intangible assets

Intangible assets are identifiable non-monetary assets without physical substance and represent payments whose benefits will be received in future years. Intangible assets acquired separately are measured at initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value as at the date of acquisition (see Note 3.2). Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses. The useful lives of intangible assets are assessed as either finite or indefinite, in accordance with the period over which the Company expects to receive the benefits.

Intangible assets with finite useful lives are amortized and mainly consist of information technology and management system costs incurred during the development stage which are currently in use. Such amounts are capitalized and then amortized using the straight-line method over their expected useful lives. Expenditures that do not fulfill the requirements for capitalization are expensed as incurred.

Amortized intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or group of assets may not be recoverable through its expected future cash flows.

Intangible assets with an indefinite life are not amortized and are subject to impairment tests on an annual basis as well as whenever certain circumstances indicate that the carrying amount of those intangible assets exceeds their recoverable value. The Company's intangible assets with an indefinite life mainly consist of rights to produce and distribute Coca-Cola trademark products in the Company's territories. These rights are contained in agreements that are standard contracts that The Coca-Cola Company has with its bottlers. These bottler agreements are treated as indefinite-lived intangible assets because the Company has determined they are perpetual in nature, considering the following factors: i) the past records of renewals, ii) bottler agreements are automatically renewable for ten-year terms at no cost, and iii) the renewal process does not require any action from either party (only non-renewal requires an action, among others).

As of December 31, 2023, the Company had four bottler agreements in Mexico: (i) Valley of Mexico territory, which is up for renewal in June 2033, (ii) Southeast territory, which is up for renewal in June 2033, (iii) Bajio territory, which is up for renewal in May 2025 and (iv) Golfo territory, which is up for renewal in May 2025. As of December 31, 2023, the Company had one bottler agreement in Brazil, which is up for renewal in October 2027. As of December 31, 2023, the Company had three bottler agreements in Guatemala, which are up for renewal in March 2025 (one contract) and April 2028 (two contracts).

In addition the Company had one bottler agreement in each country which is up for renewal as follows: Argentina, which is up for renewal in September 2024; Colombia, which is up for renewal in June 2024; Panama, which is up for renewal in November 2024; Costa Rica, which is up for renewal in September 2027; Nicaragua, which is up for renewal in May 2026, and Uruguay, which is up for renewal in June 2028.

As of December 31, 2023 our investee KOF Venezuela had one bottler agreement, which is up for renewal in August 2026.

The bottler agreements are automatically renewable for ten-year terms, subject to the right of either party to give prior notice that it does not wish to renew a specific agreement. In addition, these agreements generally may be terminated in the case of material breach. Termination would prevent the Company from selling Coca-Cola trademark beverages in the affected territory and would have an adverse effect on the Company's business, financial conditions, results from operations and prospects.

#### 3.14 Impairment of long-lived assets

At the end of each reporting period, the Company reviews the carrying amounts of its long-lived tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual CGUs, or otherwise they are allocated to the smallest CGUs for which a reasonable and consistent allocation basis can be identified.

For goodwill and other indefinite lived intangible assets, the Company tests for impairment on an annual basis and whenever certain circumstances indicate that the carrying amount of the related CGU might exceed its recoverable amount.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted, as discussed in Note 2.3.1.1.

If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is recognized immediately in consolidated net income.

Where the conditions leading to an impairment loss no longer exist, it is subsequently reversed. That is, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. A reversal of an impairment loss is recognized immediately in consolidated net income. Impairment losses related to goodwill are not reversible. For the years ended December 31, 2023, 2022 and 2021 there was no impairment related to goodwill recognized.

#### 3.15 Leases

The Company evaluates whether a contract is, or contains a lease when the contract transfers the right to control an identified asset during a period in exchange for consideration.

The Company evaluates whether a contract is a lease agreement when:

- The contract involves the use of an identified asset this can be specified explicitly or implicitly, and must be physically distinct or represent substantially the entire capacity of a physically distinct asset. If the lessor has substantive substitution rights, the asset is not identified;
- The Company has the right to receive substantially all the economic benefits of the use of the asset throughout the period of use;
- The Company has the right to direct the use of the asset when it has the right to make the most relevant decisions about how, and for what purpose the asset is used. When the use of the asset is predetermined, the Company has the right to direct the use of the asset if it: i) it has the right to operate the asset; or ii) it designed the asset in a way that pre-determines for what purpose it will be used.

#### As a leasee

#### Initial measurement

On the start date of the lease, the Company recognizes a right-of-use asset and a leasing liability. The right-of-use asset is initially measured at cost, which includes the initial amount of the lease liability adjusted for any lease payment made during or before the initial application date. The right-of-use asset considers the incurred initial direct costs and an estimate of the costs to dismantle and eliminate the underlying asset, or to restore the underlying asset or the place where it is located, less any lease incentive received.

The lease liability is initially measured at the present value of future lease payments to be made over the lease term. Such payments are discounted using the incremental borrowing rate (IBR) of the Company, when the Company cannot readily determine the interest rate implicit in its leases. The IBR is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Company 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Company estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

Lease payments included in the measurement of the lease liability include the following:

- Fixed payments, including payments that are substantially fixed;
- Variable lease payments that depend on an index or a rate, initially measured using the index or the rate as of the lease commencement date;
- The price related to a purchase option that the Company is reasonably certain it will exercise an option to extend the contractual agreement and penalties for early termination of the lease agreement, unless the Company has reasonable certainty of not terminating early, considering all the facts and circumstances that create an economic incentive for the Company to exercise, or not, such options;
- Amounts payable for residual value guarantees.

The Company does not recognize a right-of-use asset and lease liability for those short-term agreements with a contractual period of 12 months or less and leases of low-value assets, mainly information technology equipment used by employees, such as laptops and

desktops, handheld devices and printers. The Company recognizes the lease payments associated with these agreements as an expense in the consolidated statement of income as they are incurred.

#### Subsequent Measurement

The right-of-use asset is depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the asset or the lease term. In addition, the right-of-use asset is periodically evaluated for impairment losses, if any, and evaluated for some lease liability remeasurements.

Lease liabilities are subsequently measured at amortized cost using the effective interest rate method. The Company re-measures the lease liability without modifying the discount rate when there is a modification in future lease payments under a residual value guarantee or if the modification arises from a change in the index or rate when there are variable payments. The lease liability is measured again using a new incremental borrowing rate at the date of modification when:

- An option to extend or terminate the agreement is exercised by modifying the non-cancelable period of the contract; or
- The Company changes its assessment of whether it will exercise a purchase option of the underlying asset.

When the lease liability is re-measured, an adjustment is made to the corresponding carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the asset has been reduced to zero.

A modification to the lease agreement is accounted for as a separate agreement if the following two conditions are met:

- i) The modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- ii) The consideration of the lease is increased by an amount proportional to the independent price of the increase in scope and by any adjustment to that independent price to reflect the contract circumstances.

In the consolidated income statement, the interest expense of the lease liability is presented as a component of the interest expense, unless they are directly attributable to qualified assets, in which case they are capitalized according to the Company's financing cost accounting policy.

Improvements in leased properties are recognized as part of property, plant and equipment in the consolidated statement of financial position and amortized using the straight-line method, over the shorter of the useful life of the asset and the term of the related lease.

#### 3.16 Financial liabilities and equity instruments

#### **3.16.1** Classification as debt or equity

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### **3.16.2 Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognized when the proceeds are received, net of direct issue costs.

Repurchase of the Company's own equity instruments are recognized and deducted directly from equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

#### **3.16.3 Financial liabilities**

#### Initial recognition and measurement

Financial liabilities within the scope of IFRS 9 are classified as financial liabilities at amortized cost, except for derivative instruments designated as hedging instruments in an effective hedge, which are recognized at FVTPL. The Company determines the classification of its financial liabilities at initial recognition. All financial liabilities are recognized initially at fair value less, in the case of loans and borrowings, directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings, and derivative financial instruments, see Note 3.7.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification as described below:

#### Loans and borrowings

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest method. Gains and losses are recognized in the consolidated income statements when the liabilities are derecognized.

Amortized cost is calculated considering any discount or premium on acquisition and fees or costs that are an integral part of the effective interest method. The effective interest method amortization is included in interest expense in the consolidated statements of income.

#### **De-recognition**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated income statements.

#### 3.17 Provisions

Provisions are recognized when the Company has a present obligation (contractual or implied) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reasonable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, the amounts are discounted to present value where the effect of the time value of money is material.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

The Company recognizes a provision for a loss contingency when it is probable (i.e. more likely than not) that certain effects related to past events, would materialize and can be reasonably quantified. These events and their financial impact are also disclosed as loss contingencies in the consolidated financial statements when the risk of loss is deemed to be other than remote. The Company does not recognize an asset for a gain contingency until the gain is realized, see Note 25.5.

Restructuring provisions are recognized only when the recognition criteria for provisions are satisfied. The Company has a constructive obligation when a detailed formal plan identifies the business or part of the business concerned, the location and number of employees affected and there is a detailed estimate of the associated costs, and an appropriate timeline. Furthermore, the employees affected must have been notified of the plan's main features.

#### 3.18 Post-employment and other short and long-term employee benefits

Post-employment and other non-current employee benefits include obligations for pension and post-employment plans and seniority premiums.

In Mexico, the economic benefits and retirement pensions are granted to employees with 10 years of service and minimum age of 60. In addition, in accordance with Mexican Labor Law, the Company provides seniority premium benefits to its employees under certain circumstances. The seniority premium benefits consist of a one-time payment equivalent to 12 days' wages for each year of service (at the employee's most recent salary, but not to exceed twice the legal minimum wage), payable to all employees with 15 or more years of service, as well as to certain employees terminated involuntarily prior to the vesting of their seniority premium benefit.

For defined benefit retirement plans and other non-current employee benefits, such as the Company's sponsored pension and retirement plans and seniority premiums, the cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each reporting period. All re-measurements effects of the Company's defined benefit obligation such as actuarial gains and losses and return on plan assets are recognized directly in other comprehensive income ("OCI"). The Company presents service costs within cost of goods sold, administrative and selling expenses in the consolidated income statements. The Company presents net interest cost within interest expense in the consolidated income statements. The projected benefit obligation recognized in the consolidated statement of financial position represents the present value of the defined benefit obligation as of the end of each reporting period. Certain subsidiaries of the Company have established plan assets for the payment of pension benefits and seniority premiums through irrevocable trusts of which the employees are named as beneficiaries, which serve to decrease the funded status of such plans' related obligations.

Costs related to compensated absences, such as vacations and vacation premiums, are recognized on an accrual basis.

A settlement occurs when the Company enters into a transaction that eliminates all further legal or constructive obligations or part or all of the benefits provided under a defined benefit plan. A curtailment arises from an isolated event such as closing of a plant, discontinuance of an operation or termination or suspension of a plan. Gains or losses on the settlement or curtailment of a defined benefit plan are recognized when the settlement or curtailment occurs.

Profit sharing to employees ("PTU" for its acronym in Spanish) is paid by the Mexican subsidiaries to its eligible employees. PTU is computed at the rate of 10% of the individual company taxable income. PTU in Mexico is calculated from the same taxable income for income tax, except for the following: a) neither tax losses from prior years nor the PTU paid during the year are deductible; and b) payments exempt from taxes for the employees are fully deductible in the PTU computation.

The amendment to the Federal Labor Law established a limit on the amount to be paid for profit sharing to employees, which indicates that the amount of PTU assigned to each employee may not exceed the equivalent of three months of the employee's current salary, or the average PTU received by the employee in the previous three years, whichever is greater. If the PTU determined is less than or equal to this limit, the PTU will be determined by applying 10% of the individual company taxable income. If the PTU determined exceeds this limit, the limit would apply and this should be considered the PTU for the period.

#### 3.19 Revenue recognition

The Company recognizes revenue when it has transferred to the customer control over the good sold or the service rendered. Control refers to the ability of the customer to direct and obtain substantially all the transferred product's benefits. Also, it implies that the customer has the ability to prevent a third-party from directing the use and obtaining substantially all the benefits of the transferred product. Coca-Cola FEMSA's management applies the following considerations to analyze the moment in which the control of the good sold or the service is transferred to the customer:

- Identify the contract (written, spoken or according to the conventional business practices).
- Evaluate the goods and services promised in the customer's contract and identify the related performance obligations.
- Consider the contract terms and the commonly accepted practices in the business to determine the transaction price. The transaction price is the consideration that the Company expects to be entitled to for transferring the goods and services to the customer, excluding the amount collected for third parties, such as taxes directly related to the sales. The consideration promised in a customer's contract may include a fixed amount, variable amounts or both.
- Allocate the transaction price to each performance obligation (to each good or service that is different) for an amount that represents the part of the benefit that the Company expects to receive in exchange for the right of transferring the promised goods or services to the customer.
- Recognize revenue when (or while) it satisfied the performance obligation through the transfer of the promised goods or services engaged.

All the conditions mentioned above are accomplished normally when the goods are delivered to the customer, usually payment terms varies from 0 to 90 days. The net sales reflect the effect of agreements with customers, the units delivered at list price, net of variable considerations such as promotions and discounts, which are measure based on the amounts agreed with customers using the expected value method.

The Company generates revenues from the following principal activities:

#### Sale of goods.

Includes the sales of goods by all the subsidiaries of the Company, mainly the sale of beverages of the leading brand of Coca-Cola in which the revenue is recognized at the point of time those products were sold to the customers.

#### Rendering of services.

Includes the revenues of distribution services that the Company recognizes as revenues as the related performance obligation is satisfied. The Company recognizes revenues for rendering of services over time in which the performance obligation is satisfied according with the following conditions:

- The customer receives and consumes simultaneously the benefits, as the Company satisfies the performance obligation;
- The customer controls the related assets, even if the Company improves them;
- The revenues can be measured reliably; and

• It is probable that economic benefits will flow to the Company.

Sources of Revenue	For the year ended December 31, 2023	For the year ended December 31, 2022	For the year ended December 31, 2021
Sale of products	<b>Ps. 244,264</b>	Ps. 226,222	Ps. 193,899
Services rendered	23	15	321
Other operating revenues	801	503	584
Revenue from contracts with customers	Ps. 245,088	Ps. 226,740	Ps. 194,804

#### Variable consideration

The Company estimates the amount of consideration to which it be entitled in exchange for transferring the goods to the customer. Some contracts include promotions, discounts or any other variable allowances that may be granted to the customers. These estimates are based on the commercial agreements entered with the customers and on the historical performance for the customer.

Sales discounts are considered variable consideration and are reflected in the client's invoice. Therefore discounts are recorded at the moment of sale (sales are recorded net of discounts).

In the Modern Channel, retail products are sold at a discount based on volume, considering total sales during certain period. Revenues on these sales are recognized based on the price established in the agreement, net of variable consideration for discounts for estimated volume. The Company uses its accumulated experience to estimate discounts, using the expected value method.

#### Significant financing component

There is not a significant financing component due to the fact that the majority of sales are made in cash for the Traditional Channel or on credit period of 0-90 days for the Modern Channel.

#### Contracts costs.

As disclosed on note 3.10, the incremental costs for obtaining a customer contract are recognized as an asset if the Company expects to recover those costs. The incremental costs are those incurred to obtain a contract and that wouldn't be incurred if the contract hadn't been obtained. The Company recognizes these costs as incurred in the consolidated income statement when the associated revenue is realized in a period equal to or less than one year. The contract costs, are amortized on a straight-line basis over the terms of the related revenue contracts, reflecting how the goods and services are transferred to the client.

#### 3.20 Administrative and selling expenses

Administrative expenses include labor costs (salaries and other benefits, like employee profit sharing "PTU") of employees not directly involved in the sale of the Company's products, as well as professional service fees, the depreciation of office facilities, amortization of capitalized information technology system implementation costs and any other similar costs.

Selling expenses include:

- Distribution: labor costs (salaries and other related benefits), outbound freight costs, warehousing costs of finished products, depreciation of returnable bottles in the distribution process, depreciation and maintenance of trucks and other distribution facilities and equipment.
- Sales: labor costs (salaries and other benefits including PTU) and sales commissions paid to sales personnel;
- Marketing: promotional expenses and advertising costs.

#### 3.21 Income taxes

Income tax expense represents the sum of the tax currently payable and deferred tax. Income taxes are charged to consolidated income statements as they are incurred, except when they relate to items that are recognized in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in other comprehensive income or directly in equity, respectively.

The Company offsets tax assets and liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities related to income taxes levied by the same tax authority.

#### 3.21.1 Current income taxes

Current income taxes are recorded in the results of the year they are incurred.

#### **3.21.2 Deferred income taxes**

Deferred taxes are recognized on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences, including tax loss carryforwards and certain tax credits, to the extent that it is probable that future taxable profits, and reversal of existing taxable temporary differences will be available. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In the case of Brazil, where goodwill is deductible for tax purposes, the Company recognizes as part of the acquisition method a deferred tax asset for the tax effect of the excess of the tax basis over the related carrying value.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits and reversal of existing taxable temporary differences will allow the deferred tax asset to be recovered.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries, associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Deferred income taxes are classified as a non-current asset or liability, regardless of when the temporary differences are expected to reverse.

Deferred tax relating to items recognized in other comprehensive income is recognized in correlation to the underlying transaction in OCI.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the way the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

In Mexico, the income tax rate was 30% for 2023, 2022 and 2021, and currently Management has no reason to believe that the tax rate will change in the foreseeable future. The tax rates for other countries is disclosed in Note 24.3.

# **3.21.3 Uncertain tax positions**

The Company operates in numerous tax jurisdictions and is subject to periodic tax inspections, in the normal course of business, by local tax authorities on a range of tax matters in relation to corporate income tax.

Where the amount of tax payable is uncertain, the Company establishes income tax provisions based on management's estimates with respect to

the likelihood of material tax exposures and the probable amount of the liability.

## 3.22 Share-based payments transactions

Senior executives of the Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments. Under this stock incentive plan, eligible executive officers and senior management are entitled to receive a special annual bonus in cash, after withholding applicable taxes, to purchase FEMSA and Coca-Cola FEMSA shares traded in the Mexican Stock Exchange. This plan uses the EVA result achieved, and their individual performance as its main evaluation metric. The Company makes a cash contribution to the administrative trust (which is controlled and consolidated by FEMSA) in the amount of the individual executive's special bonus. The administrative trust then uses the funds to purchase FEMSA

and Coca-Cola FEMSA shares or options (as instructed by the Corporate Practices Committee). The acquired shares are deposited in a trust, and the executive officers and senior management can access them one year after they are vested at 33% per year over a three-year period. Seventy percent of the annual executive bonus under our stock incentive plan must be used to purchase our company's shares and the remaining thirty percent must be used to purchase FEMSA shares. During the years ended December 31, 2023, 2022 and 2021, no stock options were granted to executives.

This incentive plan is accounted for as equity settled transaction, net of cash contributions made by the Company.. The award of equity instruments is granted for a fixed monetary value.

Share-based payments to employees are measured at the fair value of the equity instruments at the grant date and accounted as equity contributions from FEMSA. The cash contributions made by the Company are accounted as reduction to the equity contributions. Any excess of cash contributions made is recorded as a financial asset (See Note 13.1). The fair value determined at the grant date of the share-based payments is recognized as expense based on the graded vesting method over the three-year vesting period.

## **3.23** Earnings per share

The Company presents basic and diluted earnings per share ("EPS") data for its shares. As described in Note 23, the Company has potentially dilutive shares and therefore presents its basic and diluted earnings per share. Basic EPS is calculated by dividing the consolidated net income attributable to controlling interest by the weighted average number of shares outstanding during the period adjusted for the weighted average of own shares purchased in the year. Diluted EPS is calculated by dividing the consolidated net income attributable to ordinary equity holders of the parent (after adjusting for interest on the convertible preference shares) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares. Earnings per share for all periods are adjusted to give effect to capital contributions, bonus issues, share splits or reverse share splits if they occur during any of periods presented and subsequent to the latest balance sheet date until the issuance date of the consolidated financial statements.

## Note 4. Business Combinations

# **4.1 Business Combinations**

The Company consummated certain business acquisitions during 2022 that were recorded using the acquisition method of accounting. The results of the acquired operations have been included in the consolidated financial statements since the date on which the Company obtained control of the respective business, as disclosed below. Therefore, the consolidated income statements and the consolidated statements of financial position in the year of such acquisitions are not comparable in this respect with previous periods.

The consolidated statement of cash flows for the year ended December 31, 2022, shows the consideration paid for the business combinations, net of the cash acquired in those acquisitions.

## 4.1.1 Business Acquisitions

During 2022 the Company had the following acquisitions:

1) On January 24, 2022, the Company, through its Brazilian subsidiary Spal Industria Brasileira de Bebidas, S.A. completed the acquisition of 100% of CVI Refrigerantes Ltda. (herein "CVI"), to expand its geographic footprint, for Ps. 1,948 in an all cash consideration. CVI was a bottler of Coca-Cola trademark products which operated in Rio Grande do Sul, Brazil. CVI is included in the Company's Financial Statements since the acquisition date;

The allocation of the purchase price to the fair value of the net assets acquired is as follows:

	2022
Total current assets, including cash acquired of Ps. 0	Ps. 615
Total non-current assets	972
Distribution rights	894
Total assets	2,481
Total liabilities	(731)
Net assets acquired	1,750
Goodwill arising on acquisition	197
Total consideration transferred	Ps. 1,947
Consideration not paid on acquisition date	(186)
Consideration paid in acquisition date, net	Ps. 1,761
Cash acquired of CVI	(104)
Net cash paid	Ps. 1,657

Total revenues of CVI for the period from the acquisition date through to December 31, 2022 were Ps. 1,923. Goodwill was allocated on the South America segment.

2) On November 30, 2022, the Company completed the acquisition of 100% of the business of "Agua Cristal" from Bepensa, a Mexican business group, in the Southeast region of Mexico for Ps. 699 in an all cash consideration transferred. The business of "Agua Cristal" is included in the Company results since December 2022. The Company booked mainly property, plant and equipment for Ps. 448, other indefinite lived intangible assets for Ps.228, goodwill for Ps. 8 and the amount of liabilities assumed was not significant.

## Note 5. Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and cash equivalents, including short-term, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value, with a maturity date of three months or less at their acquisition date. Cash and cash equivalents at the end of the reporting period consist of the following:

	2023	2022
Cash and bank balances	Ps. 6,101	Ps. 5,828
Cash equivalents (see Note 3.5)	24,959	34,449
Total	Ps. 31,060	Ps. 40,277

#### Note 6. Trade Receivables, Net

	2023	2022
Trade receivables	Ps. 15,022	Ps. 13,432
The Coca-Cola Company (related party) (See Note 14)	378	776
Loans to employees	76	84
FEMSA and subsidiaries (related parties) (See Note 14)	1,460	746
Other related parties (See Note 14)	—	182
Other sundry accounts receivable	1,390	1,636
Allowance for expected credit losses	(577)	(538)
	<b>Ps. 17,749</b>	Ps. 16,318

#### 6.1 Trade receivables

Trade receivable representing rights arising from sales and loans to employees or any other similar concept, are presented on the consolidated statement of financial position net of discounts and the allowance for expected credit losses.

Coca-Cola FEMSA has accounts receivable from The Coca-Cola Company primarily arising from the latter's participation in advertising and promotional programs.

Because less than the 1.7% of the trade receivables is unrecoverable, the Company does not have any customers classified as "high risk" which would be eligible to have special management conditions for the credit risk. As of December 31, 2023, the Company does not have a representative group of customers directly related to the expected credit loss.

The allowance for expected credit losses is calculated with an expected losses model that recognizes the impairment losses through all the contract life. Because they are generally short-term trade receivables, the Company defined a model with a simplified expected loss focus through a parametric model. The parameters used in the model are:

- Breach probability;
- Losses severity;
- Financing rate;
- Special recovery rate; and
- Breach exposure.

In determining the recoverability of trade receivables, the Company considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period.

The carrying value of trade receivables approximates its fair value as of December 31, 2023 and 2022.

The Company recognizes an allowance for expected credit losses at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar credit loss patterns.

# 6.2 Changes in the allowance for expected credit losses

For the years ended as of December 31, 2023, 2022 and 2021, the Company had an allowance for Ps. 577, Ps. 538 and Ps. 531, respectively.

For the years ended as of December 31, 2023, 2022 and 2021, changes in allowance for expected credit losses are comprised of the following:

	2023	2022	2021
Balance at the beginning of the year	<b>Ps. 538</b>	Ps. 531	Ps. 515
Allowance for the year	29	14	35
Charges and write-offs of uncollectible accounts	23	38	6
Effects of changes in foreign exchange rates.	(13)	(45)	(25)
Balance at the end of the year	<b>Ps. 577</b>	Ps. 538	Ps. 531

## 6.3 Payments from The Coca-Cola Company:

The Coca-Cola Company participates in certain marketing and promotional programs. Contributions received by the Company are recognized as a reduction in selling expenses. For the years ended December 31, 2023, 2022 and 2021 contributions received were Ps. 2,450, Ps. 1,170, and Ps. 2,437, respectively.

## Note 7. Inventories

	2023	2022
Finished products	Ps. 6,293	Ps. 5,693
Raw materials	3,624	4,288
Non strategic spare parts	1,004	922
Inventories in transit	107	204
Packing materials	538	420
Other	314	361
	Ps. 11,880	Ps. 11,888

For the years ended as of December 31, 2023, 2022 and 2021, the Company recognized write-downs of its inventories for Ps. 165, Ps. 80 and Ps. 45, respectively to net realizable value.

For the years ended as of December 31, 2023, 2022 and 2021, changes in inventories are comprised of the following and included in the consolidated income statement under the cost of goods sold caption:

	2023	2022	2021
Finished goods and work in progress	Ps. 28,682	Ps. 25,073	Ps. 23,756
Raw materials and packing materials	90,919	85,171	69,309
Total	Ps. 119,601	Ps. 110,244	Ps. 93,065

## Note 8. Other Current Assets and Other Current Financial Assets

# 8.1 Other Current Assets:

	2023	2022
Prepaid expenses	Ps. 902	Ps. 1,695
Agreements with customers, net of accumulated amortization	126	208
Others	29	3
	Ps. 1,057	Ps. 1,906

Prepaid expenses as of December 31, 2023 and 2022 are as follows:

	2023	2022
Advances to suppliers	<b>Ps. 789</b>	Ps. 1,478
Advertising and promotional expenses paid in advance.	96	117
Prepaid insurance	17	100
	Ps. 902	Ps. 1,695

Advertising and promotional expenses recorded in the consolidated income statements for the years ended December 31, 2023, 2022 and 2021, were Ps. 4,691 Ps. 3,983 and Ps. 5,413 respectively.

## **8.2 Other Current Financial Assets:**

	2023	2022
Restricted cash <sup>(1)</sup>	<b>Ps. 304</b>	Ps. 243
Derivative financial instruments (See Note 20)	263	2,668
	<b>Ps. 567</b>	Ps. 2,911

<sup>(1)</sup> Restricted cash in Brazil is held in U.S. dollars and relates to short term deposits in order to fulfill the collateral requirements for accounts payable.

## Note 9. Investments in Other Entities

As of December 31, 2023 and 2022 the investment in other entities is comprised of the following:

	2023	2022
Investment in Associates and Joint Ventures	Ps. 9,246	Ps. 8,452

Details of the investment in associates and joint ventures accounted for under the equity method at the end of the reporting period are as follows:

		Ownership Percentage Carrying Am		Ownership Percentage		nt
Investee	Principal Activity	Place of Incorporation	2023	2022	2023	2022
Joint ventures:						
Compañía Panameña de Bebidas, S.A.P.I. de C.V.	Beverages	Mexico	50.0%	50.0%	Ps. —	Ps. —
Dispensadoras de Café, S.A.P.I. de C.V.	Services	Mexico	50.0%	50.0%	223	189
Fountain Agua Mineral, LTDA	Beverages	Brazil	50.0%	50.0%	808	752
Planta Nueva Ecología De Tabasco, S.A. de C.V.	Recycling	Mexico	50.0%	50.0%	1,139	578
Associates:						
Promotora Industrial Azucarera, S.A. de C.V. ("PIASA") <sup>(1)</sup>	Sugar production	Mexico	36.4%	36.4%	3,454	3,632
Jugos del Valle, S.A.P.I. de C.V. <sup>(1)</sup>		Mexico	28.2%	29.3%	2,831	2,267
Leao Alimentos e Bebidas, LTDA <sup>(1)</sup>	Beverages	Brazil	25.1%	25.1%	298	388
Industria Envasadora de Querétaro, S.A. de C.V. ("IEQSA") <sup>(1)</sup>	Canned bottling	Mexico	26.5%	26.5%	215	157
Industria Mexicana de Reciclaje, S.A. de C.V. ("IMER") <sup>(1)</sup>	Recycling	Mexico	35.0%	35.0%	99	100
Alimentos de Soja S.A.U.	Beverages	Argentina	10.7%	10.7%	23	282
Others	Various	Various	Various	Various	156	107
					<b>Ps. 9,246</b>	Ps. 8,452

Accounting method:

<sup>(1)</sup> The Company has significant influence due to the fact that it has power to participate in the financial and operating policy decisions of the investee.

During 2023 the Company received dividends from Promotora Mexicana de Embotelladores, S.A. de C.V. ("PIASA") for the amount of Ps. 79.

During 2023 the Company made capital contributions to Jugos del Valle, S.A.P.I. de C.V. for the amount of Ps. 466, and sale of shares for an amount of Ps. 24, also our ownership decreased due to a corporate restructuring.

During 2023, the Company recognized an impairment on its investment in Alimentos de Soja S.A.U. for an amount of Ps. 143 recognized in the South America segment.

During 2023 and 2022 the Company made capital contributions to Planta Nueva Ecología de Tabasco S.A. de C.V. for the amounts of Ps. 506, and Ps. 560, respectively. There were no changes in the ownership percentage as a result of capital contributions made by the other shareholders.

During 2022, our ownership in Jugos del Valle, S.A.P.I. de C.V. increased due to a corporate restructuring and our ownership in Leao Alimentos e Bebidas, LTDA, Trop Frutas do Brasil, LTDA increased due to acquisition of CVI.

During 2022 the Company received dividends from Industria Envasadora de Querétaro, S.A. de C.V. ("IEQSA") for the amount of Ps. 16.

During 2021 the Company made capital contributions to Jugos del Valle, S.A.P.I. de C.V. for the amounts of Ps. 44, and there were no changes in the ownership percentage as a result of capital contributions made by the other shareholders.

During 2021 the Company reduced its capital on Leao Alimentos e Bebidas, LTDA for the amount of Ps. 46, and there were no changes in the ownership percentage as a result of the capital reduction.

During 2021, the Company recognized an impairment on its investment in Trop Frutas Do Brasil LTDA. for the amount of Ps. 250 recognized in the South America segment.

On September 30, 2020, the Company announced that its joint venture with The Coca-Cola Company (Compañía Panameña de Bebidas, S.A.P.I. de C.V.) successfully sold 100% of its stock interest in Estrella Azul, a dairy products company in Panama. As part of the transaction, the Company agreed with the buyer that it could receive payments in the future if the business of Estrella Azul achieves certain volume and EBITDA targets during the 2022-2027 period. The Company estimated the amount of the payments to be received based on the forecasts of the business and calculated its net present value.

For the years ended December 31, 2023, 2022 and 2021 the equity earnings recognized for associates were Ps. 25, Ps. 194, and Ps. 85, respectively.

For the years ended December 31, 2023, 2022 and 2021 the equity earnings recognized for joint ventures were Ps. 190, Ps. 192 and Ps. 3, respectively.

# Note 10. Leases

For the years ended as of December 31, 2023 and 2022, the change in the Company's right-of-use assets, is as follows:

	2023	2022
Balance at beginning of the period	Ps. 2,069	Ps. 1,472
Additions	586	1,083
Remeasurements	812	476
Additions from business combinations	—	13
Disposals	(271)	(296)
Depreciation	(776)	(660)
Hyperinflationary economies effect	6	13
Effects of changes in foreign exchange rates	(38)	(32)
Balance at end of the period	Ps. 2,388	Ps. 2,069

As of December 31, 2023 and 2022, the lease liabilities are integrated as follows:

	2023	2022
Maturity analysis – contractual undiscounted cash flows		
Less than one year	Ps. 966	Ps. 675
One to three years	1,386	928
More than three years	1,353	1,462
Total undiscounted lease liabilities on December 31	Ps. 3,705	Ps. 3,065
Lease liabilities included in the statement of financial position on December 31	2,521	2,135
Current	Ps. 752	Ps. 472
Non-Current	Ps. 1,769	Ps. 1,663

For the years ended as of December 31, 2023 and 2022, the change in the Company's lease liabilities, is as follows:

	2023	2022
Balance at beginning of the period	Ps. 2,135	Ps. 1,505
Additions	586	1,083
Remeasurements	812	476
Additions from business combinations		13
Disposals	(277)	(309)
Payments	(690)	(631)
Foreign exchange effects	(20)	17
Effects of changes in foreign exchange rates	(25)	(19)
Balance at end of the period	Ps. 2,521	Ps. 2,135

The total lease payments during 2023, 2022 and 2021 were Ps. 968, Ps. 763, and Ps. 730, respectively; out of which, Ps. 278, Ps. 132, and Ps. 101, represented the interest expense reported in the consolidated income statements for the years ended on December 31, 2023, 2022 and 2021, respectively.

The expenses for the low value assets and short-term leases reported in the consolidated income statements recognized in operating expenses for the years ended on December 31, 2023, 2022 and 2021 were Ps. 190, Ps. 116 and Ps. 183, respectively.

As of December 31, 2023, 2022 and 2021 the weighted average incremental borrowing rate was 10.18%, 9.29% and 7.18%, respectively.

# Note 11. Property, plant & equipment.

			Machinery and	Refrigeration	Returnable	Investments in Fixed Assets	Leasehold		
Cost	Land	Buildings	Equipment	Equipment	Bottles	in Progress	Improvements	Other	Total
Cost as of January 1, 2021	Ps. 5,240	Ps. 18,653	Ps. 39,664	Ps. 20,202	Ps. 17,924	Ps. 5,894	Ps. 737	Ps. 851	Ps. 109,165
Additions (1)	_	21	61	427	3,655	7,911	_	217	12,292
Transfer of completed projects in progress	_	731	4,791	1,351	31	(7,001)	95	2	
Disposals	(6)	(20)	(2,680)	(1,614)	(2,299)	—	(62)	(16)	(6,697)
Effects of changes in foreign exchange rates	(144)	(637)	(1,919)	(556)	(365)	(70)	(22)	(77)	(3,790)
Changes in value on the recognition of inflation effects	140	326	1,260	319	487	_	138	321	2,991
Cost as of December 31, 2021	Ps. 5,230	Ps. 19,074	Ps. 41,177	Ps. 20,129	Ps. 19,433	Ps. 6,734	Ps. 886	Ps. 1,298	Ps. 113,961

Cost	Land	Buildings	Machinery and Equipment	Refrigeration Equipment	Returnable Bottles	Investments in Fixed Assets in Progress	Leasehold Improvements	Other	Total
Cost as of January 1, 2022	Ps. 5,230	Ps. 19,074	Ps. 41,177	Ps. 20,129	Ps. 19,433	Ps. 6,734	Ps. 886	Ps. 1,298	Ps. 113,961
Additions <sup>(1)</sup>	267	38	399	939	4,123	12,641	26	294	18,727
Additions from business combinations	36	289	365	126	8	482	_	_	1,306
Transfer of completed projects in progress	139	1,477	4,248	2,485	645	(9,023)	27	2	_
Disposals	(18)	(209)	(858)	(1,072)	(381)	_	(27)	(9)	(2,574)
Effects of changes in foreign exchange rates	(424)	(1,157)	(3,225)	(1,277)	(1,708)	(438)	(15)	(172)	(8,416)
Changes in value on the recognition of inflation effects	222	735	2,474	536	849	7	_	_	4,823
Cost as of December 31, 2022	Ps. 5,452	Ps. 20,247	Ps. 44,580	Ps. 21,866	Ps. 22,969	Ps. 10,403	Ps. 897	Ps. 1,413	Ps. 127,827

Cost	Land	Buildings	Machinery and Equipment	Refrigeration Equipment	Returnable Bottles	Investments in Fixed Assets in Progress	Leasehold Improvements	Other	Total
		8				8	1		
Cost as of January 1, 2023	Ps. 5,452	Ps. 20,247	Ps. 44,580	Ps. 21,866	Ps. 22,969	Ps. 10,403	Ps. 897	Ps. 1,413	Ps. 127,827
Additions <sup>(1)</sup>	1	27	211	855	2,782	15,939	—	297	20,112
Transfer of completed projects in progress	72	1,506	5,415	2,346	2,110	(11,109)	(331)	(9)	_
Disposals	(8)	(44)	(1,071)	(1,245)	(270)	(2)	—	(3)	(2,643)
Effects of changes in foreign exchange rates	(475)	(1,908)	(4,788)	(1,298)	(2,155)	(550)	(51)	(116)	(11,341)
Changes in value on the recognition of inflation effects	177	592	1,895	400	655	128	_	_	3,847
Cost as of December 31, 2023	Ps. 5,219	Ps. 20,420	Ps. 46,242	Ps. 22,924	Ps. 26,091	Ps. 14,809	Ps. 515	Ps. 1,582	Ps. 137,802

<sup>(1)</sup> Total includes Ps. 499, Ps. 1,971 and Ps. 3,784 outstanding payment to suppliers, as of December 31, 2023, 2022 and 2021 respectively

Accumulated Depreciation	Land	Buildings	Machinery and Equipment	Refrigeration Equipment	Returnable Bottles	Investments in Fixed Assets in Progress	Leasehold Improvements	Other	Total
Accumulated depreciation as of January 1, 2021	Ps. —	Ps. (5,043)	Ps. (19,842)	Ps. (11,859)	Ps. (12,153)	Ps. —	Ps. (379)	Ps. (429)	Ps. (49,705)
Depreciation for the year	—	(484)	(2,793)	(2,097)	(2,708)	_	(80)	(122)	(8,284)
Disposals	—	6	2,336	1,493	2,390	_	62	10	6,297
Effects of changes in foreign exchange rates	_	162	867	372	222	_	8	48	1,679
Changes in value on the recognition of inflation effects	_	(139)	(946)	(209)	(427)	_	(6)	(38)	(1,765)
Accumulated depreciation as of December 31, 2021	Ps. —	Ps. (5,498)	Ps. (20,378)	Ps. (12,300)	Ps. (12,676)	Ps. —	Ps. (395)	Ps. (531)	Ps. (51,778)

Accumulated Depreciation	Land	Buildings	Machinery and Equipment	Refrigeration Equipment	Returnable Bottles	Investments in Fixed Assets in Progress	Leasehold Improvements	Other	Total
Accumulated depreciation as of January 1, 2022	Ps. —	Ps. (5,498)	Ps. (20,378)	Ps. (12,300)	Ps. (12,676)	Ps. —	Ps. (395)	Ps. (531)	Ps. (51,778)
Depreciation for the year	—	(835)	(3,331)	(1,437)	(3,234)	—	(25)	(135)	(8,997)
Disposals	—	194	854	936	306	—	26	7	2,323
Effects of changes in foreign exchange rates	_	340	2,193	860	1,274	_	7	143	4,817
Changes in value on the recognition of inflation effects	_	(244)	(1,605)	(354)	(745)	_	(5)	(34)	(2,987)
Accumulated depreciation as of December 31, 2022	Ps. —	Ps. (6,043)	Ps. (22,267)	Ps. (12,295)	Ps. (15,075)	Ps. —	Ps. (392)	Ps. (550)	Ps. (56,622)

Accumulated Depreciation	Land	Buildings	Machinery and Equipment	Refrigeration Equipment	Returnable Bottles	Investments in Fixed Assets in Progress	Leasehold Improvements	Other	Total
Accumulated depreciation as of January 1, 2023	Ps. —	Ps. (6,043)	Ps. (22,267)	Ps. (12,295)	Ps. (15,075)	Ps. —	Ps. (392)	Ps. (550)	Ps. (56,622)
Depreciation for the year		(555)	(3,101)	(1,844)	(3,256)		(15)	(148)	(8,919)
Disposals		26	825	1,260	261		—	1	2,373
Effects of changes in foreign exchange rates		640	3,087	793	1,783		117	114	6,534
Changes in value on the recognition of inflation effects		(218)	(1,264)	(291)	(649)		(2)	(14)	(2,438)
Accumulated depreciation as of December 31, 2023	Ps. —	Ps. (6,150)	Ps. (22,720)	Ps. (12,377)	Ps. (16,936)	Ps. —	Ps. (292)	Ps. (597)	Ps. (59,072)

Carrying Amount	Land	Buildings	Machinery and Equipment	Refrigeration Equipment	Returnable Bottles	Investments in Fixed Assets in Progress	Leasehold Improvement s	Other	Total
As of December 31, 2021	Ps. 5,230	Ps. 13,576	Ps. 20,799	Ps. 7,829	Ps. 6,757	Ps. 6,734	Ps. 491	Ps. 767	Ps. 62,183
As of December 31, 2022	Ps. 5,452	Ps. 14,204	Ps. 22,313	Ps. 9,571	Ps. 7,894	Ps. 10,403	Ps. 505	Ps. 863	Ps. 71,205
As of December 31, 2023	Ps. 5,219	Ps. 14,270	Ps. 23,522	Ps. 10,547	Ps. 9,155	Ps. 14,809	Ps. 223	Ps. 985	Ps. 78,730

# Note 12. Intangible Assets

	Rights to Produce and Distribute Coca-Cola trademark Products	Goodwill	Other indefinite lived intangible assets	Technology costs and management systems	Development systems	Other amortizable	Total
Balance as of January 1, 2021	Ps. 77,396	Ps. 23,431	Ps. 1,148	Ps. 6,709	Ps. 176	Ps. 737	Ps. 109,597
Purchases <sup>(1)</sup>	—	—	135	370	673	113	1,291
Transfer	—	—	—	255	(469)	214	—
Disposals	—	—	(3)	_	—	—	(3)
Effect of movements in exchange rates	(1,257)	(522)	(88)	(374)	(5)	(24)	(2,270)
Changes in value on the recognition of inflation effects.		—	—	_	—	62	62
Cost as of December 31, 2021	Ps. 76,139	Ps. 22,909	Ps. 1,192	Ps. 6,960	Ps. 375	Ps. 1,102	Ps. 108,677
Balance as of January 1, 2022	Ps. 76,139	Ps. 22,909	Ps. 1,192	Ps. 6,960	Ps. 375	Ps. 1,102	Ps. 108,677
Purchases <sup>(1)</sup>	—	—	—	46	1,138	4	1,188
Additions from business combinations (See Note 4.1.1)	1,116	205	—	17	—	—	1,338
Transfer	—	—	—	65	(158)	93	—
Disposals	—	—	—	(775)	—	—	(775)
Effect of movements in exchange rates	(756)	144	(150)	(51)	(13)	(70)	(896)
Changes in value on the recognition of inflation effects.		_		_	_	80	80
Cost as of December 31, 2022	Ps. 76,499	Ps. 23,258	Ps. 1,042	Ps. 6,262	Ps. 1,342	Ps. 1,209	Ps. 109,612
Balance as of January 1, 2023	Ps. 76,499	Ps. 23,258	Ps. 1,042	Ps. 6,262	Ps. 1,342	Ps. 1,209	Ps. 109,612
Purchases <sup>(1)</sup>	—	—	4	385	963	25	1,377
Transfer	(224)	—	224	307	(708)	401	—
Disposals	—	(2)	—	(1)	—	(61)	(64)
Effect of movements in exchange rates	(1,568)	(916)	44	(77)	(30)	(158)	(2,705)
Changes in value on the recognition of inflation effects			_			70	70
Cost as of December 31, 2023	Ps. 74,707	Ps. 22,340	Ps. 1,314	Ps. 6,876	Ps. 1,567	Ps. 1,486	Ps. 108,290

	Rights to Produce and Distribute Coca-Cola trademark Products	Goodwill	Other indefinite lived intangible assets	Technology costs and management systems	Development systems	Other amortizable	Total
Accumulated amortization							
Balance as of January 1, 2021	Ps. (745)	Ps. —	Ps. —	Ps. (4,353)	Ps. —	Ps. (528)	Ps. (5,626)
Amortization expense	_	_	—	(594)	_	(294)	(888)

Disposals	_	_	_	_	_	—	_
Effect of movements in exchange rate	_	_	_	53	_	10	63
Changes in value on the recognition of inflation effects	_	_	_	(52)	_	_	(52)
Balance as of December 31, 2021	Ps. (745)	Ps. —	Ps. —	Ps. (4,946)	Ps. —	Ps. (812)	Ps. (6,503)
Amortization expense	—	_	_	(522)	_	(246)	(768)
Disposals	_	—		775	_		775
Effect of movements in exchange rate	_	—		96	_	5	101
Changes in value on the recognition of inflation effects	_	_	_	(94)	_	(1)	(95)
						D (1.054)	D (( 100)
Balance as of December 31, 2022	Ps. (745)	Ps. —	Ps. —	Ps. (4,691)	Ps. —	Ps. (1,054)	Ps. (6,490)
Balance as of December 31, 2022     Amortization expense	Ps. (745)	Ps. —	<u>Ps. —</u>	Ps. (4,691) (518)	<u>Ps. —</u>	Ps. (1,054) (318)	Ps. (6,490) (836)
	Ps. (745)	<u>Ps. —</u>	<u> </u>		<u> </u>		
Amortization expense	Ps. (745)	Ps. —	Ps. —		Ps. — — —	(318)	(836)
Amortization expense Disposals	Ps. (745)	Ps	Ps. —	(518)	Ps	(318) 59	(836) 59
Amortization expense	Ps. (745) Ps. (745)	Ps. — Ps. —	Ps. — Ps. —	(518) 	Ps	(318) 59	(836) 59 217
Amortization expense.         Disposals         Effect of movements in exchange rate.         Changes in value on the recognition of inflation effects - amortization	<u>, , , , , , , , , , , , , , , , , </u>			(518) 		(318) 59 12	(836) 59 217 (78)
Amortization expense.         Disposals         Effect of movements in exchange rate.         Changes in value on the recognition of inflation effects - amortization	<u>, , , , , , , , , , , , , , , , , </u>			(518) 		(318) 59 12	(836) 59 217 (78)
Amortization expense         Disposals         Effect of movements in exchange rate         Changes in value on the recognition of inflation effects - amortization         Balance as of December 31, 2023	Ps. (745)	Ps. —	Ps. —	(518) 	   Ps	(318) 59 12  Ps. (1,301)	(836) 59 217 (78) Ps. (7,128)

The Company's intangible assets such as technology costs and management systems are subject to amortization with a range in useful lives from 3 to 12 years.

For the year ended December 31, 2023, the amortization of intangible assets is recognized in cost of goods sold, selling expenses and administrative expenses and amounted to Ps. 12, Ps.93 and Ps. 731, respectively.

For the year ended December 31, 2022, the amortization of intangible assets is recognized in cost of goods sold, selling expenses and administrative expenses and amounted to Ps. 13, Ps.84 and Ps.671, respectively.

For the year ended December 31, 2021, the amortization of intangible assets is recognized in cost of goods sold, selling expenses and administrative expenses and amounted to Ps. 15, Ps.108 and Ps.765, respectively.

<sup>(1)</sup> Total includes Ps. 359 , Ps. 209 and Ps. 176 outstanding payment to suppliers, as of December 31, 2023, 2022 and 2021 respectively

# Impairment Tests for Cash-Generating Units Containing Goodwill, Distribution Rights and Other indefinite lived intangible assets

For the purpose of impairment testing, goodwill, distribution rights, and other indefinite lived intangible assets are allocated and monitored on an individual country basis, which is considered to be the CGU.

	2023	2022
Mexico	Ps. 56,662	Ps. 56,967
Guatemala	1,684	1,691
Nicaragua	404	404
Costa Rica	1,418	1,418
Panama	1,169	1,170
Colombia	3,635	3,583
Brazil	30,018	31,883
Argentina	245	426
Uruguay	2,381	2,512
Total	Ps. 97,616	Ps. 100,054

The aggregate carrying amounts of goodwill, distribution rights, and other indefinite lived intangible assets allocated to each CGU are as follows:

The foregoing forecasts reflect the outcomes that the Company considers most likely to occur based on the current situation of each of the CGUs including the macroeconomic situation in each CGU, the foregoing forecasts could differ from the results obtained over time.

The value in use of CGUs is determined based on the method of discounted cash flows. The key assumptions used to calculate value in use are: volume, expected annual long-term inflation, and the weighted average cost of capital ("WACC") used to discount the projected flows.

To determine the discount rate, the Company uses the WACC as determined for each of the cash generating units in real terms and as described in the following paragraphs.

The estimated discount rates consider market participants' assumptions. Market participants were selected considering the size, operations and characteristics of the businesses that management believes are similar to those of the Company.

The discount rates represent the current market assessment of the risks specific to each CGU, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated into the projected cash flows. The discount rate calculation is based on the opportunity cost to a market participant, considering the specific circumstances of the Company and its operating segments and is derived from its WACC. The WACC takes into account both debt and equity. The cost of equity is derived from the expected return on investment by the Company's investors. The cost of debt is based on the interest-bearing borrowings the Company is obliged to service, which is equivalent to the cost of debt based on the conditions that a creditor would assess in the market. Segment-specific risk is incorporated by applying beta factors which are evaluated annually based on publicly available market data.

Market participant assumptions are important because, not only do they include industry data for growth rates, management also assesses how the CGU's position, relative to its competitors, might change over the forecasted period.

The key assumptions used for the value-in-use calculations are as follows:

- Cash flows were projected based on actual operating results and the five-year business plan.
- For discount cash flows to get the recoverable amount of the units, the Company applies the WACC for each CGU, and the calculation assumes a size premium adjustment.

CGU	Pre-tax WACC	Post –tax WACC	Expected Annual Long- Term Inflation 2024-2028	Expected Volume Growth Rates 2024-2028
Mexico	9.0 %	6.3 %	4.3 %	4.4 %
Brazil	10.1 %	6.8 %	3.8 %	3.8 %
Colombia	12.2 %	7.7 %	4.2 %	6.8 %
Argentina	20.8 %	16.1 %	70.8 %	4.8 %
Guatemala	9.3 %	7.3 %	4.0 %	14.9 %
Costa Rica	11.4 %	8.8 %	2.9 %	6.6 %
Nicaragua	23.3 %	16.4 %	2.6 %	6.5 %
Panama	11.6 %	8.6 %	2.0 %	7.8 %
Uruguay	9.7 %	7.4 %	5.7 %	3.7 %

The key assumptions by CGU for impairment test as of December 31, 2023 were as follows:

The key assumptions by CGU for impairment test as of December 31, 2022 were as follows:

CGU	Pre-tax WACC	Post –tax WACC	Expected Annual Long- Term Inflation 2023-2027	Expected Volume Growth Rates 2023-2027
Mexico	9.5 %	6.5 %	4.3 %	2.4 %
Brazil	11.6 %	7.2 %	3.9 %	4.3 %
Colombia	13.9 %	8.0 %	3.9 %	9.5 %
Argentina	27.8 %	19.8 %	68.0 %	4.5 %
Guatemala	10.2 %	7.6 %	4.4 %	14.8 %
Costa Rica	15.4 %	10.2 %	3.3 %	6.4 %
Nicaragua	24.6 %	11.8 %	4.1 %	6.0 %
Panama	11.0 %	8.3 %	2.2 %	4.0 %
Uruguay	10.2 %	7.4 %	5.7 %	4.0 %

## Sensitivity to Changes in Assumptions

As of December 31, 2023, the Company performed impairment sensitivity calculation, taking into account an adverse change in post-tax WACC, according to the country risk premium, using for each country the relative standard deviation between equity and sovereign bonds and an additional sensitivity to the volume of 100 basis points and concluded that no impairment would be recorded.

Goodwill, Distribution Rights and Other indefinite lived intangible assets

CGU	Change in WACC	Change in Volume Growth CAGR(1)	Effect on Valuation
Mexico	+0.6р.р	-1.0 p.p.	Passes by 3.2x
Brazil	+0.8p.p	-1.0 p.p.	Passes by 0.9x
Colombia	+0.9p.p	-1.0 p.p.	Passes by 1.1x
Argentina	+3.3p.p	-1.0 p.p.	Passes by 0.9x
Guatemala	+0.7p.p	-1.0 p.p.	Passes by 5.4x
Costa Rica	+0.8p.p	-1.0 p.p.	Passes by 4.0x
Nicaragua	+3.3p.p	-1.0 p.p.	Passes by 0.8x
Panama	+0.7p.p	-1.0 p.p.	Passes by 2.2x
Uruguay	+0.3p.p	-1.0 p.p.	Passes by 2.0x

<sup>(1)</sup> Compound Annual Growth Rate ("CAGR")

The values assigned to the key assumptions represent management's assessment of future trends in the industry and are based on both external sources and internal sources (historical data). The Company consistently applied its methodology to determine CGU specific WACC's to perform its annual impairment testing.

#### Note 13. Other non-current assets and other non-current financial assets

#### **13.1 Other Non-Current Assets:**

	2023	2022
Non-current prepaid advertising expenses	<b>Ps. 238</b>	Ps. 184
Guarantee deposits <sup>(1)</sup>	1,111	1,294
Prepaid bonuses	400	325
Advances to acquire property, plant and equipment.	1,432	976
Shared based payment in excess of capital contribution (See Note 3.22 and Note 17.2)	534	360
Indemnifiable contingencies from business combinations <sup>(2)</sup>	1,030	1,555
Recoverable tax	809	486
Other	139	50
	Ps. 5,693	Ps. 5,230

<sup>(1)</sup> Mainly in Brazil, the Company is required to guarantee tax, legal and labor contingencies with guarantee deposits. See Note 25.6.

<sup>(2)</sup> Corresponds to indemnification of certain tax contingencies in Brazil that are warranted by former Vonpar owners (a subsidiary acquired in 2016) in accordance with the share purchase agreement. The Company has also recognized these tax contingencies as liabilities in the same amount, see Note 25.6.1

## **13.2 Other Non-Current Financial Assets:**

	2023	2022
Long-term notes receivable	Ps. 696	Ps. 139
Derivative financial instruments (See Note 20)	96	591
	<b>Ps. 792</b>	Ps. 730

Long-term notes receivable are held to maturity, investments in other entities are recorded at cost and derivative financial instruments are recognized at fair value.

## Note 14. Balances and Transactions with Related Parties and Affiliated Companies

The consolidated statements of financial position and income include the following balances and transactions with related parties and affiliated companies:

	2023	2022
Balances:		
Assets (current included in accounts receivable)		
Due from FEMSA and its subsidiaries (See Note 6) <sup>(1)(3)</sup>	Ps. 1,460	Ps. 746
Due from The Coca-Cola Company (See Note 6) <sup>(1)</sup>	378	776
Due from Heineken Group <sup>(1)</sup>	—	175
Other receivables <sup>(1)</sup>	_	7
	Ps. 1,838	Ps. 1,704
	2023	2022
Liabilities (current included in suppliers and other liabilities and loans)		
Due to FEMSA and its subsidiaries <sup>(2) (3)</sup>	Ps. 1,275	Ps. 1,454
Due to The Coca-Cola Company <sup>(2)</sup>	1,196	1,248
Due to Heineken Group <sup>(2)</sup>		495
Other payables <sup>(2) (4)</sup>	802	818
	Ps. 3,273	Ps. 4,015

<sup>(1)</sup> Presented within trade receivables

<sup>(2)</sup> Recorded within accounts payable and suppliers

(3) Parent

<sup>(4)</sup> This amount for 2022 includes Ps. 342 payable to Promotora Industrial Azucarera

Balances due from related parties are considered to be recoverable. Accordingly, for the years ended December 31, 2023, 2022 and 2021, there was no expense resulting from the uncollectibility of balances due from related parties.

Details of transactions between the Company and other related parties are disclosed as follows:

Transactions	2023	2022	2021
Sales to affiliated parties	8,459	6,546	5,489
Heineken	_	2	3
Expenses:			
Purchases and other expenses from FEMSA	9,547	10,129	7,447
Purchases of concentrate from The Coca-Cola Company	46,461	43,717	37,213
Purchases of raw material, beer and operating expenses from Heineken	—	5,036	11,635
Advertisement expense paid to The Coca-Cola Company	869	545	1,482
Purchases from Jugos del Valle	3,718	3,234	2,918
Purchase of sugar from Promotora Industrial Azucarera, S.A. de C.V.	2,841	2,841	2,213
Purchase of sugar from Beta San Miguel	917	724	938
Purchase of canned products from Industria Envasadora de Queretaro, S.A. de C.V	843	577	234
Purchase of inventories from Fountain Agua Mineral Ltda	638	_	_
Purchase of inventories from Leao Alimentos e Bebidas, LTDA	181	215	1,320
Purchase of resine from Industria Mexicana de Reciclaje, S.A. de C.V	458	504	416
Donations to Instituto Tecnologico y de Estudios Superiores de Monterrey, A.C. <sup>(1)(2)</sup>	1	110	_
Donations to Fundación Femsa, A.C.	285	173	230
Other expenses with related parties		—	156

<sup>(1)</sup> One or more members of the Board of Directors or senior management of the Company are also members of the Board of Directors or senior management of the counterparties to these transactions.

<sup>(2)</sup> These donations were made to ITESM through Fundación FEMSA.

The aggregate compensation paid to executive officers and senior management of the Company, recognized as an expense during the reporting period were as follows:

	2023	2022	2021
Current compensation and employee benefits	Ps. 1,091	Ps. 1,071	Ps. 737
Termination benefits	539	18	
Shared based payments (See Note 17.2)	319	326	276

# Note 15. Balances and Transactions in Foreign Currencies

Assets, liabilities and transactions denominated in foreign currencies are those realized in a currency different from the functional currency of the Company. As of December 31, 2023 and 2022, assets and liabilities denominated in foreign currencies, expressed in Mexican pesos (contractual amounts) are as follows:

	Assets		Liabilities	
Balances	Current	Non-current	Current	Non-current
As of December 31, 2023				
U.S. dollars	15,850	97	4,053	37,892
Euros			180	
As of December 31, 2022				
U.S. dollars	21,358	70	8,777	43,359
Euros			214	

For the years ended December 31, 2023, 2022 and 2021 transactions denominated in foreign currencies, expressed in Mexican pesos (contractual amounts) are as follows:

Transactions	Revenues	Purchases of Raw Materials	Interest Expense	Other
Year ended December 31, 2023 U.S. dollars	1,468	18,075	1,257	4,065
Year ended December 31, 2022 U.S. dollars	830	17,285	1,148	2,973
Year ended December 31, 2021 U.S. dollars	452	14,420	1,749	2,509

#### Note 16. Post-Employment and Other Non-current Employee Benefits

The Company has various labor liabilities for employee benefits in connection with pension and retirement plans, seniority premiums. Benefits vary depending upon the country where the individual employees are located. Presented below is a discussion of the Company's labor liabilities in Mexico, which comprise the substantial majority of those recorded in the consolidated financial statements.

#### **16.1 Assumptions**

The Company annually evaluates the reasonableness of the assumptions used in its labor liability for post-employment and other noncurrent employee benefits computations. In Mexico, actuarial calculations for pension and retirement plans and seniority premiums, as well as the associated cost for the period, were determined using the following long-term assumptions:

Mexico	2023	2022	2021
Financial:			
Discount rate used to calculate the defined benefit obligation and the net interest on the net defined	10.2 %	99%	8.0 %
benefit liability (asset)	10.2 %		,
Salary increase: (Non-Union/Union)	4.8 %	4.8 %	4.5 %
Future pension increase	3.8 %	3.8 %	3.5 %
Biometric:			
Mortality	EMSSA 2009 <sup>(1)</sup>	EMSSA 2009 <sup>(1)</sup>	EMSSA 2009 <sup>(1)</sup>
Disability	IMSS 97 <sup>(2)</sup>	IMSS 97 <sup>(2)</sup>	IMSS 97 <sup>(2)</sup>
Normal retirement age	60 years	60 years	60 years
Rest of employee turnover	BMAR2007 <sup>(3)</sup>	BMAR2007 <sup>(3)</sup>	BMAR2007 <sup>(3)</sup>

<sup>(1)</sup> EMSSA. Mexican Experience of Social Security (for its initials in Spanish)

<sup>(2)</sup> IMSS. Mexican Experience of Instituto Mexicano del Seguro Social (for its initials in Spanish)

<sup>(3)</sup> BMAR. Actuary experience

In Mexico the methodology used to determine the discount rate was the yield or Internal Rate of Return ("IRR") which involves a yield curve. In this case, the expected rates for each period were taken from a yield curve of the Mexican Federal Government Treasury Bond (known as CETES in Mexico) because there is no deep market in high quality corporate obligations in Mexico.

Based on these assumptions, the amounts of benefits expected to be paid out in the following years are as follows:

	Pension and Retirement Plans	Seniority Premiums
2024	Ps. 396	Ps. 88
2025	222	77
2026	253	81
2027	346	88
2028	311	91
2029 - 2032	2,356	533

## 16.2 Balances of the liabilities for post-employment and other non-current employee benefits

	2023	2022
Pension and Retirement Plans:		
Vested benefit obligation	<b>Ps. 653</b>	Ps. 715
Non-vested benefit obligation	2,091	2,196
Accumulated benefit obligation	2,744	2,911
Excess of projected defined benefit obligation over accumulated benefit obligation	1,284	1,288
Defined benefit obligation	4,028	4,199
Pension plan funds at fair value	(1,303)	(1,288)
Net defined benefit liability	<b>Ps. 2,725</b>	Ps. 2,911
Seniority Premiums:		
Vested benefit obligation	<b>Ps. 320</b>	Ps. 279
Non-vested benefit obligation	344	255
Accumulated benefit obligation	664	534
Excess of projected defined benefit obligation over accumulated benefit obligation	294	392
Defined benefit obligation	958	926
Seniority premium plan funds at fair value	(123)	(128)
Net defined benefit liability	Ps. 835	Ps. 798
Total post-employment and other non-current employee benefits	Ps. 3,560	Ps. 3,709

## 16.3 Trust assets

Trust assets consist of fixed and variable return financial instruments recorded at fair value, which are invested as follows:

Type of instrument	2023	2022
Fixed return:		
Traded securities	27 %	24 %
Life annuities	18 %	17 %
Bank instruments	5 %	5 %
Federal government instruments	36 %	40 %
Variable return:		
Publicly traded shares	14 %	14 %
	100 %	100 %

In Mexico, the regulatory framework for pension plans is established in the Income Tax Law and its Regulations, the Federal Labor Law and the Mexican Social Security Institute Law. None of these laws establish minimum funding levels or a minimum required level of contributions.

In Mexico, the Income Tax Law requires that, in the case of private plans, certain notifications must be submitted to the authorities and a certain level of fund assets must be invested in Federal Government instruments, among others.

The Company's various pension plans have a technical committee that is responsible for verifying the correct operation of the plan with regard to the payment of benefits, actuarial valuations of the plan, and the monitoring and supervision of the benefit trust. The committee is responsible for determining the investment portfolio and the types of instruments the fund will be invested in. The technical committee is also responsible for verifying the correct operation of the plan in all of the countries in which the Company has these benefits.

The risks related to the Company's employee benefit plans are primarily attributable to the plan assets. The Company's plan assets are invested in a diversified portfolio, which considers the term of the plan so as to invest in assets whose expected return coincides with the estimated future payments.

Since the Mexican Tax Law limits the plan's asset investment in related parties to 10% this risk is not considered to be significant for purposes of the Company's Mexican subsidiaries.

In Mexico, the Company's policy is to invest at least 30% of the fund assets in Mexican Federal Government instruments. Guidelines for the target portfolio have been established for the remaining percentage and investment decisions are made to comply with these guidelines insofar as the market conditions and available funds allow.

As of December 31, 2023 and 2022, the average duration of the Pension and Retirement Plan was of 20.1 years and 19.5 years, respectively; and the average duration of the Seniority Premiums Plan was of 16.8 years and 16.8 years, respectively.

During the years ended December 31, 2023, 2022 and 2021, the Company did not make significant contributions to the plan assets and does not expect to make material contributions to the plan assets during 2024.

#### 16.4 Amounts recognized in the consolidated income statements and the consolidated statements of changes in equity

		Consolidated income statement				Accumulated OCI	
2023	Current Sei Cost	rvice	Past Servi Cost	ce	(Gain) or Los on Settlemen or curtailmen	the Net Defined	Remeasurements of the Net Defined Benefit Liability net of taxes
Pension and retirement plans	Ps.	233	Ps. 15	55	Ps. (126	Ps. 222	<b>Ps. 625</b>
Seniority premiums		87		8	(7	75	122
Total	Ps.	320	Ps. 10	63	Ps. (133	Ps. 297	<b>Ps.</b> 747
			Consolidate	d Ir	ncome stateme	ıt	Accumulated OCI
2022	Current Ser Cost	rvice	Past Servie Cost	ce	(Gain) or Los on Settlemen or curtailmen	the Net Defined	Remeasurements of the Net Defined Benefit Liability net of taxes
Pension and retirement plans	Ps.	246	Ps. 4	47	Ps. (85	) Ps. 141	Ps. 804
Seniority premiums		94		6	(9	) 145	108
Total	Ps.	340	Ps. :	53	Ps. (94	) Ps. 286	Ps. 912
	Consolidated Income statement				Accumulated OCI		
2021	Current Ser Cost	rvice	Past Servie Cost	ce	(Gain) or Los on Settlemen or curtailmen		Remeasurements of the Net Defined Benefit Liability net of taxes
Pension and retirement plans	Ps.	244	Ps		Ps. –	- Ps. 197	Ps. 1,038
Seniority premiums		84	-	_		- 51	202
Total	Ps.	328	Ps		Ps. –	- Ps. 248	Ps. 1,240

Remeasurements of the net defined benefit liability recognized in other comprehensive income are as follows (amounts are net of tax):

	2023	2022	2021
Amount accumulated in other comprehensive income as of the beginning of the periods	Ps. 912	Ps. 1,240	Ps. 1,173
Recognized during the year (obligation liability and plan assets)	101	124	680
Actuarial (gains) losses arising from changes in financial assumptions	(148)	(375)	(550)
Actuarial gains arising from changes in demographic assumptions	(5)	1	
Foreign exchange rate valuation (gain) loss	(101)	(78)	9
Adjustment from employees transferred			(72)
Effect on settlement	(12)		
Amount accumulated in other comprehensive income as of the end of the period, net of tax.	<b>Ps.</b> 747	Ps. 912	Ps. 1,240

Remeasurements of the net defined benefit liability include the following:

- The return on plan assets, excluding amounts included in net interest expense.
- Actuarial gains and losses arising from changes in demographic assumptions.
- Actuarial gains and losses arising from changes in financial assumptions.

16.5 Changes in the balance of the defined benefit obligation for post-employment and other non-current employee benefits

	2023	2022	2021
Pension and Retirement Plans:			
Balance at beginning of year	Ps. 4,199	Ps. 4,515	Ps. 4,311
Current service cost	233	246	244
Effect of curtailment	(144)	(86)	
Interest expense	346	317	291
Actuarial (gains) or losses	(214)	(355)	5
Foreign exchange (gain) loss	(151)	(134)	18
Benefits paid	(378)	(355)	(364)
Past service cost	137	47	10
Business acquisitions		4	
Balance at end of year	Ps. 4,028	Ps. 4,199	Ps. 4,515

Seniority Premiums:			
Balance at beginning of year	<b>Ps. 926</b>	Ps. 978	Ps. 865
Current service cost	87	94	84
Effect of curtailment	(14)	(9)	
Interest expense	88	76	62
Actuarial (gains) or losses	29	(97)	74
Benefits paid	(166)	(128)	(107)
Past service cost	8	6	
Business acquisitions	—	6	
Balance at end of year	Ps. 958	Ps. 926	Ps. 978

# 16.6 Changes in the balance of trust assets

	2023	2022	2021
Pension and retirement plans:			
Balance at beginning of year	Ps. 1,288	Ps. 1,234	Ps. 1,201
Actual return on trust assets	41	50	33
Foreign exchange gain	(4)	—	—
Life annuities	9	—	—
Benefits paid	—	4	
Plan amendments	<b>Ps. (31)</b>	Ps. —	Ps. —
Balance at end of year	Ps. 1,303	Ps. 1,288	Ps. 1,234
-			
Seniority premiums			
Balance at beginning of year	<b>Ps. 128</b>	Ps. 133	Ps. 137
Actual return on trust assets	(5)	(5)	(4)
Balance at end of year	Ps. 123	Ps. 128	Ps. 133

As a result of the Company's investments in life annuities plans, management does not expect the Company will need to make material contributions to the trust assets in order to meet its future obligations.

#### 16.7 Variation in assumptions

The Company considers that the relevant actuarial assumptions that are subject to sensitivity are the discount rate and the salary increase rate because they have the most significant impact:

- Discount rate: The rate that determines the value of the obligations over time.
- Salary increase rate: The rate that considers the salary increase which implies an increase in the benefit payable.

The following table presents the impact in absolute terms of a variation of 1.0% in the assumptions on the net defined benefit liability associated with the Company's defined benefit plans for post-employment and other non-current employee benefits. The sensitivity of this 1.0% on the significant actuarial assumptions is based on projected long-term discount rates for Mexico and yield curve projections of long-term Mexican government bonds - CETES:

+1.0%		_	Consolidated inc	come statement	Accumulated OCI
Discount rate used to calculate the defined benefit obligation and the net interest on the net defined benefit liability (asset)	Current Service Cost	Past Service Cost	Gain or Loss on Settlement or curtailment	Net Interest on the Net Defined Benefit Liability	Remeasurements of the Net Defined Benefit Liability
Pension and retirement plans	Ps. 211	Ps. 144	Ps. (118)	Ps. 173	Ps. 634
Seniority premiums	Ps. 80	Ps. 7	Ps. (6)	Ps. 67	Ps. 117
Total	Ps. 291	Ps. 151	Ps. (124)	Ps. 240	Ps. 751
Expected salary increase	Current Service Cost	Past Service Cost	Gain or Loss on Settlement or curtailment	Net Interest on the Net Defined Benefit Liability	Remeasurements of the Net Defined Benefit Liability
Pension and retirement plans	Ps. 253	Ps. 171	Ps. (134)	Ps. 249	Ps. 681
Seniority premiums	Ps. 93	Ps. 9	Ps. (8)	Ps. 82	Ps. 143
Total	Ps. 346	Ps. 180	Ps. (142)	Ps. 331	Ps. 824

- 1.0%		_	Consolidated income statement		Accumulated OCI
Discount rate used to calculate the defined benefit obligation and the net interest on the net defined benefit liability (asset)	Current Service Cost	Past Service Cost	Gain or Loss on Settlement or curtailment	Net Interest on the Net Defined Benefit Liability	Remeasurements of the Net Defined Benefit Liability
Pension and retirement plans.	Ps. 250	Ps. 167	Ps. (136)	Ps. 261	Ps. 692
Seniority premiums	Ps. 94	Ps. 8	Ps. (7)	Ps. 85	Ps. 137
Total	Ps. 344	Ps. 175	Ps. (143)	Ps. 346	Ps. 829
Expected salary increase	Current Service Cost	Past Service Cost	Gain or Loss on Settlement or curtailment	Net Interest on the Net Defined Benefit Liability	Remeasurements of the Net Defined Benefit Liability
Pension and retirement plans	Ps. 209	Ps. 139	Ps. (116)	Ps. 187	Ps. 672
Seniority premiums	Ps. 80	Ps. 7	Ps. (6)	Ps. 69	Ps. 115
Total	Ps. 289	Ps. 146	Ps. (122)	Ps. 256	Ps. 787

## 16.8 Employee benefits expense

On April 23, 2021, Mexican government enacted changes to several labor laws in order to regulate labor outsourcing. For the year ended December 31, 2023 the amount recorded to expense was of Ps. 1,059 compared to Ps.1,069 in 2022.

For the years ended December 31, 2023, 2022 and 2021, employee benefits expenses recognized in the consolidated income statements are as follows:

	2023	2022	2021
Included in cost of goods sold:			
Wages and salaries	Ps. 5,204	Ps. 4,956	Ps. 4,301
Social security costs	1,628	1,522	1,359
Employee profit sharing	139	145	57
Pension and seniority premium costs (See Note 16.4)	24	2	52
Share-based payment expense (See Note 17.2)	8	6	19
Included in selling and distribution expenses:			
Wages and salaries	20,090	18,403	16,627
Social security costs	5,912	5,272	4,787
Employee profit sharing	756	862	959
Pension and seniority premium costs (See Note 16.4)	232	250	235
Share-based payment expense (See Note 17.2)			32
Included in administrative expenses:			
Wages and salaries	3,090	3,250	2,788
Social security costs	750	710	581
Employee profit sharing	164	62	52
Pension and seniority premium costs (See Note 16.4)	95	47	41
Share-based payment expense (See Note 17.2)	311	320	225
Total employee benefits expense	Ps. 38,403	Ps. 35,807	Ps. 32,115

## Note 17. Bonus Programs

# 17.1 Quantitative and qualitative objectives

The bonus program for executives is based on achieving certain goals established annually by management and directors, which include quantitative and qualitative objectives and special projects.

Until 2022, the quantitative objectives were represented approximately 50% of the bonus and are based on the Economic Value Added ("EVA") methodology. For 2023 onwards, 50% of the annual bonus is evaluated based on certain annual targets established by the Company regarding earnings before interest and taxes ("EBIT") and working capital. The objective established for the executives at each entity is based on a combination of the EBIT and working capital generated by the entity and by the Company and the EBIT and working capital generated by the company and the EBIT and working capital generated by the company's parent FEMSA. The qualitative objectives and special projects represent the remaining 50% of the annual bonus and are based on the critical success factors established at the beginning of the year for each executive.

The bonus amounts are determined based on each eligible participant's level of responsibility and based on the EVA generated by the applicable business unit the employee works for. This formula is established by considering the level of responsibility within the organization, the employees' evaluation and competitive compensation in the market.

The incentive plan target is expressed in months of salary, and the final amount payable is computed based on a percentage of achievement of the goals established every year. The bonuses are recognized in the consolidated income statement in the year earned and are paid in cash the following year. During the years ended December 31, 2023, 2022 and 2021 the bonus expense recorded amounted to Ps. 964, Ps. 1,527 and Ps. 856, respectively.

## 17.2 Share-based payment bonus plan

The Company has a stock incentive plan for the benefit of its senior executives. This plan uses the EVA as its main evaluation metric. Under the EVA stock incentive plan, eligible executives are entitled to receive a special annual bonus (fixed amount), to purchase FEMSA and Coca-Cola FEMSA shares or options, based on the executive's responsibility in the organization, their business' EVA result achieved, and their individual performance. The acquired shares or options are deposited in a trust, and the executives may access them one year after they are vested at 33% per year. Fifty percent of Coca-Cola FEMSA's annual executive bonus is to be used to purchase FEMSA shares or options and the remaining 50% to purchase Coca-Cola FEMSA shares or options. During the years ended December 31, 2023, 2022 and 2021, no stock options were granted to executives.

The special bonus is granted to the eligible executive on an annual basis and after withholding applicable taxes. The Company contributes the individual executive's special bonus (after taxes) in cash to the Administrative Trust (which is controlled and

consolidated by FEMSA), which then uses the funds to purchase FEMSA and Coca-Cola FEMSA shares (as instructed by the Corporate Practices Committee), which are then allocated to such executive.

Coca-Cola FEMSA accounts for its share-based payment bonus plan as an equity-settled share-based payment transaction, since it is its parent company, FEMSA, who ultimately grants and settles with shares these obligations due to executives.

At December 31, 2023 the shares granted under the Company's executive incentive plans are as follows:

	Number of shares		
Incentive Plan	FEMSA	KOF	Vesting period
2019	312,006	457,338	2020-2022
2020	666,281	956,926	2021-2023
2021	780,524	1,197,820	2022-2024
2022	856,664	1,289,204	2023-2025
2023	926,288	1,134,810	2024-2026
Total	3,541,763	5,036,098	

For the years ended December 31, 2023, 2022 and 2021, the total expense recognized for the period arising from share-based payment transactions, using the grant date model, was of Ps. 319 Ps. 326 and Ps. 276, respectively.

As of December 31, 2023 and 2022, the asset related to the excess of the contributions paid by the Company in comparison to the equity contribution from FEMSA is recorded by the Company in its consolidated statements of financial position amounted to Ps. 534 and Ps. 360 respectively, these amounts have been fully contributed to the trust. see Note 13.

# Note 18. Bank Loans and Notes Payables

Expressed in millions of mexican pesos. <sup>(1)</sup>	2024	2025	2026	2027	2028	2029 and following years	Carrying value as of December 31, 2023	Fair value as of December 31, 2023	Carrying value as of December 31, 2022
Short- term debt:									
Fixed rate debt:									
Argentine pesos	50						72	70	
Bank loans	73					_	73	73	_
Interest rate	130.00%					—	130.00%	—	—
Euros									
Bank loans	15	—			—	—	15	15	—
Interest rate	17.60%	—	—		—	—	17.60%	—	—
Subtotal	88						88	88	
Short- term debt	88						88	88	
Long term debt:									
Fixed rate debt:									
U.S. Dollar									
Yankee bonds <sup>(2)</sup>	—	_	—		_	36,352	36,352	33,719	41,429
Interest rate		—			—	3.05%	3.05%		3.06%
Bank loans	25	115	_	_		_	140	140	92
Interest rate	6.81%	6.73%	_		_	—	6.74%		6.81%
Mexican pesos									
Senior notes	_	_	_	8,495	9,960	5,491	23,946	22,439	31,438
Interest rate		_	_	7.87%	7.36%	9.95%	8.13%		7.50%
Brazilian reais					,,.				
Bank loans	21	0		_			21	21	56
Interest rate	6.90%	6.70%	_	_	_		6.90%		6.96%
Uruguayan pesos									
Bank loans	_	_			_			_	976
Interest rate	_	_						_	6.27%
Subtotal	46	115		8,495	9,960	41,843	60,459	56,319	73,991

Variable rate debt:

Mexican pesos

Expressed in millions of mexican pesos. <sup>(1)</sup>	2024	2025	2026	2027	2028	2029 and following years	Carrying value as of December 31, 2023	Fair value as of December 31, 2023	Carrying value as of December 31, 2022
Senior notes	—	1,728	2,925	—	—	—	4,653	4,650	4,650
Interest rate	—	11.59%	11.55%	—	—	_	11.57%		10.41%
Brazilian reais									
Bank loans	6	6	2	—	—		14	15	28
Interest rate	8.81%	8.94%	8.94%	_	—		8.88%	_	9.77%
Subtotal	6	1,734	2,927	_	_		4,667	4,666	4,678
Long term debt	52	1,849	2,927	8,495	9,960	41,843	65,126	60,985	78,669
Current portion of long term debt	52	_		_			52	_	8,524
Long- term debt	_	1,849	2,927	8,495	9,960	41,843	65,074	60,985	70,145

<sup>(1)</sup>All interest rates shown in this table are weighted average contractual annual rates.

<sup>(2)</sup> Interest rate derivatives that have been designated as fair value hedge relationships have been used by the Company to mitigate the volatility in the fair value of existing financing instruments due to changes in floating interest rate benchmarks. Gains and losses on these instruments are recorded in "market value gain (loss) in financial instruments" in the period in which they occur. Since 2022, the Company is applying fair value hedging to the hedged portion of the Senior Notes of US\$ 705, which are linked to an interest rate swap. The hedging gain or loss will adjust the carrying amount of the hedged item and will be recognized in the consolidated income statements under "market value gain (loss) in financial instruments". For the years ended on December 31, 2023, and 2022, the Company recorded in the consolidated income statements a loss of Ps. 371 and a gain of Ps. 1,647, respectively. As of December 31, 2023, and 2022 the carrying value of the Senior Note of US\$ 705 is being reduced by an amount of Ps. 1,277 and 1,647 respectively, stemming from the impacts of fair value hedging.

The fair value of bank loans is calculated based on the discounted value of contractual cash flows whereby the discount rate is estimated using rates currently offered for debt of similar amounts and maturities, which is considered to be level 2 in the fair value hierarchy. The fair value of the Company's publicly traded debt is based on quoted market prices as of December 31, 2023 and 2022, which is considered to be level 1 in the fair value hierarchy.

For the years ended December 31, 2023, 2022 and 2021, the interest expense related to the bank loans and notes payable is comprised as follows and included in the consolidated income statement under the interest expense caption:

	2023	2022	2021
Interest on debts and borrowings	Ps. 4,215	Ps. 4,104	Ps. 4,544
Finance charges for employee benefits (See Note 16.4)	297	286	248
Derivative instruments (Interest)	2,086	1,706	1,097
Interest expense for leases (See Note 10)	278	132	101
Finance operating charges	226	272	202
	Ps. 7,102	Ps. 6,500	Ps. 6,192

The Company has the following debt bonds: a) registered with the Mexican stock exchange: i) Ps. 8,500 (nominal amount) with a maturity date in 2027 and fixed interest rate of 7.87%, ii) Ps. 1,727 (nominal amount) with a maturity date in 2025 and floating interest rate of Equilibrium Interbank Interest Rate (TIIE) + 0.08%, iii) Ps. 3,000 (nominal

amount) with a maturity date in 2028 and fixed interest rate of 7.35%, iv) Ps. 6,965 (nominal amount) on a Sustainability-Linked Bond ("SLB") with a maturity date in 2028 and fixed rate of 7.36%, and v) Ps. 2,435 (nominal amount) on an SLB with a maturity date in 2026 and floating rate of TIIE + 0.05%, vi) Ps.5,500 (nominal amount) with a maturity date in 2029 and a fixed rate of 9.95%, vii) Ps. 500 (nominal amount) with a maturity date in 2026 and a floating rate of TIIE + 0.05% and b) registered with the SEC: i) Senior notes of US. \$ 1,041 with interest at a fixed rate of 2.75% and maturity date on January 22, 2030, ii) Senior notes of US. \$ 705 with interest at a fixed rate of 1.85% and maturity date on September 1, 2032 and iii) Senior notes of US. \$ 489 with interest at a fixed rate of 5.25% and maturity date on November 26, 2043 all of which are guaranteed by the Company's subsidiaries: Propimex, S. de R.L. de C.V., Comercializadora La Pureza de Bebidas, S. de R.L. de C.V., Controladora Interamericana de Bebidas, S. de R.L. de C.V., Grupo Embotellador Cimsa, S. de R.L. de C.V., Refrescos Victoria del Centro, S. de R.L. de C.V., and Yoli de Acapulco, S. de R.L. de C.V. ("Guarantors").

In September 2021, the Company issued the first SLB in the Mexican Market on a dual-tranche transaction for an amount of Ps. 9,400; such bonds were used to prepay bank loans in Mexico with maturity dates in 2025 and 2026. The bond's interest rate depends on the Company achieving key performance indicators, and in the event that such indicators are not met by the dates established in the offering documents (2024 and 2026), the interest rate on the bonds will increase by 25 basis points. As of December 31, 2023 the Company continues monitoring and expects to meet these key performance indicators,

During 2022, the Company repurchased a portion of the following notes registered with the SEC i) Senior notes of US. \$ 209 with maturity date on January 2030, and ii) Senior notes of US. \$111 with maturity date on November 2043, representing a net savings of Ps. 408 (nominal amounts). The amounts shown on the first paragraph already consider these repurchases

Additionally, during 2022, the Company issued a social and sustainable bond in the Mexican Market on a dual-tranche transaction for an amount of Ps. 6,000.

During the second quarter of 2023, the Company paid on the maturity date May, 12, 2023 a Certificado Bursátil for i) Ps. 7, 500 (nominal value) and a fixed interest rate of 5.46%

Additionally, during 2023, the Company obtained bank loans in Argentina for Ps. 73.

# 18.1 Reconciliation of liabilities arising from financing activities.

_	Cash flows		Non-cash impact					Cash flows Non-cash impact		
Carrying Value at December 31, 2022	Repayments	Proceeds	New leases	Others	Fair value in Hedge Instruments	Foreign Exchange movement	Translation Effect	Carrying Value at December 31, 2023		
Ps. —	<b>Ps.</b> (1)	<b>Ps. 87</b>				Ps. 24	<b>Ps.</b> (22)	Ps. 88		
Ps. —	<b>Ps.</b> (1)	Ps. 87	Ps. —	Ps. —	Ps. —	Ps. 24	Ps. (22)	Ps. 88		
1,152	(900)	64				152	(293)	175		
77,517	(7,500)	_		78	371	(5,515)		64,951		
Ps. 78,669	Ps. (8,400)	Ps. 64	Ps. —	Ps. 78	Ps. 371	Ps. (5,363)	Ps. (293)	Ps. 65,126		
Ps. 2,135	Ps. (690)	<u>Ps. —</u>	Ps. 586	Ps. 535	Ps. —	Ps. (20)	Ps. (28)	Ps. 2,521		
Ps 80 804	Ps (9.091)	Ps 151	Ps 586	Ps 613	Ps 371	Ps (5 359)	Ps (343)	Ps. 67,735		
	December 31, 2022 Ps. — Ps. — 1,152 77,517 Ps. 78,669	Carrying Value at December 31, 2022         Repayments           Ps. —         Ps. (1)           Ps. —         Ps. (1)           1,152         (900)           77,517         (7,500)           Ps. 78,669         Ps. (8,400)           Ps. 2,135         Ps. (690)	Carrying Value at December 31, 2022         Repayments         Proceeds           Ps. —         Ps. (1)         Ps. 87           Ps. —         Ps. (1)         Ps. 87           1,152         (900)         64           77,517         (7,500)         —           Ps. 78,669         Ps. (8,400)         Ps. 64           Ps. 2,135         Ps. (690)         Ps. —	Carrying Value at December 31, 2022         Repayments         Proceeds         New leases           Ps. —         Ps. (1)         Ps. 87	Carrying Value at December 31, 2022       Repayments       Proceeds       New leases       Others         Ps       Ps. (1)       Ps. 87       Ps       Ps         Ps       Ps. (1)       Ps. 87       Ps       Ps         1,152       (900)       64       -       -         77,517       (7,500)       -       78         Ps. 78,669       Ps. (8,400)       Ps. 64       Ps       Ps. 78         Ps. 2,135       Ps. (690)       Ps       Ps. 586       Ps. 535	Carrying Value at December 31, 2022         Repayments         Proceeds         New leases         Others         Fair value in Hedge Instruments           Ps         Ps. (1)         Ps. 87         Ps         Ps         Ps           1,152         (900)         64         -         -           77,517         (7,500)         -         78         371           Ps. 78,669         Ps. (8,400)         Ps. 64         Ps         Ps. 78         Ps. 371           Ps. 2,135         Ps. (690)         Ps         Ps. 586         Ps. 535         Ps	Carrying Value at December 31, 2022         Repayments         Proceeds         New leases         Others         Fair value in Hedge Instruments         Foreign Exchange movement           Ps. —         Ps. (1)         Ps. 87         Ps. —         Ps. —         Ps. 24           Ps. —         Ps. (1)         Ps. 87         Ps. —         Ps. —         Ps. 24           1,152         (900)         64         152         152           77,517         (7,500)         —         78         371         (5,515)           Ps. 78,669         Ps. (8,400)         Ps. 64         Ps. —         Ps. 78         Ps. 371         Ps. (5,363)           Ps. 2,135         Ps. (690)         Ps. —         Ps. 586         Ps. 535         Ps. —         Ps. (20)	Carrying Value at December 31, 2022         Repayments         Proceeds         New leases         Others         Fair value in Hedge Instruments         Foreign Exchange movement         Translation Effect           Ps         Ps. (1)         Ps. 87         Ps         Ps         Ps. (22)           Ps         Ps. (1)         Ps. 87         Ps         Ps         Ps. (22)           Ps         Ps. (1)         Ps. 87         Ps         Ps         Ps. (22)           1,152         (900)         64         152         (293)           77,517         (7,500)         -         78         371         (5,515)           Ps. 78,669         Ps. (8,400)         Ps. 64         Ps         Ps. 78         Ps. 371         Ps. (5,363)         Ps. (293)           Ps. 2,135         Ps. (690)         Ps         Ps. 586         Ps. 535         Ps         Ps. (20)         Ps. (28)		

		Cash flows			Non-cash impact				
	Carrying Value at December 31, 2021	Repayments	Proceeds	New leases	Others	Fair value in Hedge Instruments	Foreign Exchange movement	Translation Effect	Carrying Value at December 31, 2022
Short-term bank loans	Ps. 645	Ps. (521)	Ps. —	Ps. —	Ps. —	Ps. —	Ps. —	Ps. (124)	Ps. —
Total short-term from financing activities.	Ps. 645	Ps. (521)	Ps. —	Ps. —	Ps. —	Ps. —	Ps. —	Ps. (124)	Ps. —
Long-term bank loans	1,284	(314)	89		—	—	17	76	1,152
Long-term notes payable	83,853	(7,597)	6,000	—	(272)	(1,647)	(2,820)	—	77,517
Total long-term from financing activities .	Ps.85,137	Ps.(7,911)	Ps.6,089	Ps.—	Ps.(272)	Ps.(1,647)	Ps.(2,803)	Ps.76	Ps.78,669
Lease liabilities	Ps. 1,505	Ps. (631)	Ps. —	Ps. 1,083	Ps. 180	Ps. —	Ps. 17	Ps. (19)	Ps. 2,135
Total from financing activities	Ps. 87,287	Ps. (9,063)	Ps. 6,089	Ps. 1,083	Ps. (92)	Ps. (1,647)	Ps. (2,786)	Ps. (67)	Ps. 80,804

## Note 19. Other Income and Expenses

	2023	2022	2021
Other income:			
Gain on sale of long-lived assets	Ps. 178	Ps. 324	Ps. 259
Cancellation of contingencies (See Note 25.6)	1,079	641	745
Foreign exchange gain related to operating activities	339	105	_
Other	385	403	498
	Ps. 1,981	Ps. 1,473	Ps. 1,502
Other expenses:			
Provisions for contingencies (See Note 25.6)	Ps. 1,306	Ps. 1,146	Ps. 938
Loss on the retirement of long-lived assets	186	177	199
Loss on sale of long-lived assets	84	74	201
Loss on the retirement of intangible assets	1	—	3
Impairment on equity investments (See Note 9)	143		250
Severance payments	202	224	233
Donations	345	302	258
Foreign exchange losses related to operating activities	_		61
Other	986	533	166
	Ps. 3,253	Ps. 2,456	Ps. 2,309

## Note 20. Financial Instruments

# Fair Value of Financial Instruments

The Company measures the fair value of its financial assets and liabilities using level 1 and 2 inputs. The following table summarizes the Company's financial assets and liabilities measured at fair value, as of December 31, 2023 and 2022:

	2023		202	2
	Level 1	Level 2	Level 1	Level 2
Derivative financial instruments asset (See Note 8.2, Note 13.2)	<b>Ps. 228</b>	Ps. 131	Ps. 351	Ps. 2,907
Derivative financial instruments liability (See Note 25.1, Note 25.3)	202	5,146	64	3,565
Trust assets of labor obligations (See Note 16.2)	1,426		1,416	
Impact of hedging on equity				

Set out below is the reconciliation of each component of equity and the analysis of other comprehensive income:

	Foreign exchange forward contracts	Cross- currency swaps	Commodity price contracts	Total holders of the parent	Non- controlling interest	Total
As at December 31, 2021	<b>Ps. 20</b>	Ps. 905	Ps. 299	Ps. 1,224	<b>Ps. 90</b>	Ps. 1,314
Financial instruments – purchases	(470)	79	(49)	(440)	(37)	(477)
Change in fair value of financial instruments recognized in OCI	(442)	(2,331)	282	(2,491)	(185)	(2,676)
Amount reclassified from OCI to profit or loss	526	_	(613)	(87)	(33)	(120)
Foreign currency revaluation of the net foreign operations		1,086	_	1,086	97	1,183
Effects of changes in foreign exchange rates	4	3	2	9	1	10
Income tax effect	96	358	125	579	53	632
As at December 31, 2022	Ps. (266)	Ps. 100	Ps. 46	Ps. (120)	<b>Ps.</b> (14)	Ps. (134)
Financial instruments – purchases	(502)	(228)	(124)	(854)	(55)	(909)
Change in fair value of financial instruments recognized in OCI	(1,454)	(2,667)	271	(3,850)	(148)	(3,998)
Amount reclassified from OCI to profit or loss	1,807		(363)	1,444	(16)	1,428
Foreign currency revaluation of the net foreign operations		2,703	_	2,703	150	2,853
Effects of changes in foreign exchange rates	5	(1)	(2)	2	(1)	1
Income tax effect	78	64	70	212	24	236
As at December 31, 2023	<b>Ps. (332)</b>	Ps. (29)	<b>Ps.</b> (102)	<b>Ps.</b> (463)	<b>Ps.</b> (60)	Ps. (523)

## 20.1 Forward agreements to purchase foreign currency

The Company enters into forward agreements to reduce its exposure to the risk of exchange rate fluctuations of the Mexican peso and other currencies.

The forward agreements have been designated as cash flow hedges and are recognized in the consolidated statement of financial position at their estimated fair value which is determined based on prevailing market exchange rates to terminate the contracts at the end of the period. Changes in the fair value of these forwards agreements are recorded as part of "cumulative other comprehensive income". Net gain or loss on expired forward agreements is recognized as part of foreign exchange or cost of goods sold, depending on the nature of the hedge in the consolidated income statements.

Net changes in the fair value of forward agreements that do not meet the criteria for hedge accounting are recorded in the consolidated income statements under the caption "market value gain (loss) on financial instruments".

At December 31, 2023, the Company had the following outstanding forward agreements to purchase foreign currency:

	_	Fair Va	lue
Maturity Date	Notional Amount	(Liability)	Asset
2024	Ps. 10,700	Ps. (550)	Ps. 36

At December 31, 2022, the Company had the following outstanding forward agreements to purchase foreign currency:

	_	Fair Va	lue
Maturity Date	Notional Amount	(Liability)	Asset
2023	Ps. 10,778	Ps. (397)	Ps. 61

#### 20.2 Cross-currency swaps

The Company has cross-currency swaps contracts to reduce the risk of interest rate and exchange rate fluctuation in its debt denominated in USD. Cross-currency swaps are designated as hedge instruments when the Company changes the debt profile to the functional currency to reduce the exchange rate fluctuation risk.

The fair value is estimated using market prices that would apply to terminate the contracts at the end of the period. For accounting purposes, the cross-currency swaps are recorded as either, cash flow hedges or fair value hedges. The exchange rate fluctuations of the notional amount of those cross-currency swaps and the accrued interest are recorded in the consolidated income statements. The fair value changes excluding exchange rate fluctuation and accrued interest, when designated as cash flow hedges, are recorded in the consolidated statement of financial position in "cumulative other comprehensive income". If the swaps are designated as fair value hedges the changes, are recorded in the consolidated income statements in "market value gain (loss) on financial instruments".

At December 31, 2023, the Company had the following outstanding cross-currency swap agreements:

	_	Fair Val	ue
Maturity Date	Notional Amount	(Liability)	Asset
2026	Ps. 5,210	<b>Ps. (984)</b>	Ps. 96
2027	7,602	(1,377)	
2030	13,633	(803)	
2032	507	(51)	

At December 31, 2022, the Company had the following outstanding cross-currency swap agreements:

	_	Fair Val	ue
Maturity Date	Notional Amount	(Liability)	Asset
2023	Ps. 11,381	Ps. —	Ps. 2,278
2026	5,971	(918)	364
2027	8,713	(418)	95
2030	3,679	(104)	110

## 20.3 Interest Rate swaps

The Company has entered into various interest rate swaps associated with its debt denominated in USD. These interest rate swaps are designated as fair value hedges and the fair value changes are recorded in the consolidated income statement in the "market value gain (loss) on financial instruments". Since 2022, the Company is applying fair value hedging to the hedged portion of the Senior Notes of US\$ 705, which are linked to an interest rate swap. The hedging gain or loss will adjust the carrying amount of the hedged item and will be recognized in the consolidated income statements under "market value gain (loss) in financial instruments". For the years ended on December 31, 2023, and 2022, the Company recorded in the consolidated income statements a loss of Ps. 371 and a gain of Ps. 1,647, respectively. As of December 31, 2023, and 2022 the carrying value of the Senior Note of US\$ 705 is being reduced by an amount of Ps. 1,277 and 1,647 respectively, stemming from the impacts of fair value hedging.

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At December 31, 2023, the Company had the following outstanding interest rate swap agreements:

	Fair Value		
Maturity Date	Notional Amount	(Liability)	Asset
2032	Ps. 8,447	Ps. (1,381)	Ps. —

At December 31, 2022, the Company had the following outstanding interest rate swap agreements:

	Fair Value		
Maturity Date	Notional Amount	(Liability)	Asset
2032	Ps. 9,681	Ps. (1,728)	Ps. —

#### 20.4 Commodity price contracts

The Company has entered into various commodity price contracts to reduce its exposure to the risk of fluctuation in the costs of certain raw materials. The fair value is estimated based on the prevailing market conditions to terminate the contracts at the end of the period. These instruments are designated as cash flow hedges and the changes in their fair value are recorded as part of "cumulative other comprehensive income".

The fair value of expired or sold commodity contracts is recorded in cost of goods sold with the hedged raw materials.

As of December 31, 2023, the Company had the following aluminum price contracts:

	Fair Value		
Maturity Date	Notional Amount	(Liability)	Asset
2024	<b>Ps. 647</b>	Ps. —	Ps. 21

As of December 31, 2023, the Company had the following sugar price contracts:

		Fair Value		
Maturity Date	Notional Amount	(Liability)	Asset	
2024	Ps. 2,593	<b>Ps.</b> (130)	Ps. 206	
2025	745	(72)	_	

As of December 31, 2022, the Company had the following aluminum price contracts:

	Fair Value		
Maturity Date	Notional Amount	(Liability)	Asset
2023	Ps. 662	Ps. (18)	Ps. 1

As of December 31, 2022, the Company had the following sugar price contracts:

	Fair Value		
Maturity Date	Notional Amount	(Liability)	Asset
2023	Ps. 1,688	Ps. (46)	Ps. 328
2024	468		21

# 20.5 Sale of Estrella Azul

On September 30, 2020, Coca-Cola FEMSA announced that its joint venture with The Coca-Cola Company (Compañía Panameña de Bebidas, S.A.P.I. de C.V.) successfully sold 100% of its stock interest in Estrella Azul, a dairy products company in Panama. As part of the transaction, the Company agreed with the buyer that it could receive payments in the future if the business of Estrella Azul achieves certain volume and EBITDA targets during the 2022-2027 period. The Company estimated the amount of the payments to be received based on the forecasts of the business (level 3 inputs) and calculated their fair value using an income approach. As of December 31, 2023 and 2022, the financial assets recognized in the consolidated statement of financial position has a total value of Ps. 0 and Ps. 5, respectively.

## 20.6 Net effects of expired contracts that met hedging criteria

Derivative	Impact in consolidated income statement - Gain (Loss)	2023	2022	2021
Cross currency swaps	Interest expense	Ps. (392)	Ps. (1)	Ps. —
Cross currency swaps	Foreign exchange	(747)	(5)	
Forward agreements to purchase foreign currency	Cost of good sold	(1,834)	(681)	(788)
Commodity Price contracts	Cost of good sold	430	614	1,245

## 20.7 Net effect of changes in fair value of derivative financial instruments that are designated as a Fair Value Hedge

Derivative	Impact in consolidated income statement	2023	2022	2021
Cross currency swaps and interest rate swaps	Market value (loss) on financial			
	instruments	<b>Ps. 141</b>	Ps. (2,270)	Ps. 80

#### 20.8 Financial Risk management

The Company has exposure to the following financial risks:

- Market risk;
- Interest rate risk;
- Liquidity risk; and
- Credit risk

## 20.8.1 Market risk

The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates, interest rates and commodity prices. The Company enters into a variety of derivative financial instruments to manage its exposure to foreign currency risk, interest rates risk and commodity prices risk including:

- Forward Agreements to Purchase Foreign Currency in order to reduce its exposure to the risk of exchange rate fluctuations.
- Cross-Currency Swaps in order to reduce its exposure to the risk of exchange rate fluctuations and interest rate changes.
- Commodity price contracts in order to reduce its exposure to the risk of fluctuation in the costs of certain raw materials.

The Company tracks the fair value (mark to market) of its derivative financial instruments and its possible changes using scenario analyses. The following disclosures provide a sensitivity analysis of the market risks, which the Company is exposed to as it relates to foreign exchange rates, interest rates and commodity prices, which it considers in its existing hedging strategy:

Forward agreements to purchase U.S. Dollar (MXN/USD)	Change in USD rate	1 1	Profit and loss effect
2023	( )	<b>Ps.</b> (465)	
2022	. (10)%	(512)	
2021	. (11)%	(298)	
Forward agreements to purchase U.S. Dollar (BRL/USD)	Change in USD rate	Effect on equity	Profit and loss effect
2023	(12)%	<b>Ps.</b> (521)	
2022	. (18)%	(550)	
2021	. (16)%	(284)	—
Forward agreements to purchase U.S. Dollar (COP/USD)	Change in USD rate	Effect on equity	Profit and loss effect
2023	(16)%	Ps. (225)	
2022	. (17)%	(112)	
2021	. (11)%	(81)	
Forward agreements to purchase U.S. Dollar (ARS/USD)	Change in USD rate	Effect on equity	Profit and loss effect
2023	-	Ps. (140)	
2022	. ,	, , ,	
2021	()	(10)	
2021	(1)/0	(3)	Profit and loss
Forward agreements to purchase U.S. Dollar (UYU/USD)	Change in USD rate	Effect on equity	effect
2023	(5)%	<b>Ps.</b> (20)	
2022	. (7)%	(25)	
2021	(4)%	(7)	
Forward agreements to purchase U.S. Dollar (CRC/USD)	Change in USD rate	Effect on equity	Profit and loss effect
2023	(7)%	<b>Ps.</b> (15)	
2022	. (7)%	(24)	
2022 2021	( )	(24) (10)	
2022 2021 Cross currency swaps (USD to MXN)	. (3)%	(10)	Profit and loss effect
2021 Cross currency swaps (USD to MXN)	(3)% Change in USD rate	(10)	
2021 Cross currency swaps (USD to MXN)		(10) Effect on equity	
2021 Cross currency swaps (USD to MXN) 2023 2022	(3)% Change in USD rate (11)% (10)%	(10) Effect on equity Ps. (1,314)	
2021 Cross currency swaps (USD to MXN) 2023	(3)% Change in USD rate (11)% (10)% (11)%	(10) Effect on equity Ps. (1,314) (1,220)	
2021 Cross currency swaps (USD to MXN) 2023 2022 2021 Cross currency swaps (USD to BRL)	(3)% Change in USD rate (11)% (10)% (11)% Change in USD rate	(10) Effect on equity Ps. (1,314) (1,220) (1,645)	effect — Profit and loss
2021 Cross currency swaps (USD to MXN) 2023 2022 2021 Cross currency swaps (USD to BRL)	(3)% Change in USD rate (11)% (10)% (11)% Change in USD rate	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity	effect — Profit and loss
2021 Cross currency swaps (USD to MXN) 2023 2022 2021 Cross currency swaps (USD to BRL) 2023 2022 2021	(3)% Change in USD rate (11)% (10)% (11)% Change in USD rate (12)% (18)%	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity Ps. (1,683) (2,893)	effect — Profit and loss
2021 Cross currency swaps (USD to MXN) 2023 2022 2021 Cross currency swaps (USD to BRL) 2023 2022 2021	<ul> <li>(3)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(10)%</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(12)%</li> <li>(18)%</li> <li>(16)%</li> <li>Change on sugar</li> </ul>	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity Ps. (1,683) (2,893) (2,300)	effect — Profit and loss
2021 Cross currency swaps (USD to MXN) 2023 2022 2021 Cross currency swaps (USD to BRL) 2023 2022 2022 2021 Sugar price contracts	<ul> <li>(3)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(10)%</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(11)%</li> <li>(18)%</li> <li>(16)%</li> <li>Change on sugar Price</li> </ul>	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity (2,893) (2,300) Effect on equity	effect Profit and loss effect Profit and loss
2021 Cross currency swaps (USD to MXN) 2023 2022 2021 Cross currency swaps (USD to BRL) 2023 2022 2022 2021 Sugar price contracts	<ul> <li>(3)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(10)%</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(12)%</li> <li>(18)%</li> <li>(16)%</li> <li>Change on sugar Price</li> <li>(29)%</li> </ul>	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity Ps. (1,683) (2,893) (2,300) Effect on equity Ps. (765)	effect Profit and loss effect Profit and loss
2021 Cross currency swaps (USD to MXN) 2023 2022 2021 Cross currency swaps (USD to BRL) 2023 2022 2021 Sugar price contracts 2023 2022	<ul> <li>(3)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(10)%</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(12)%</li> <li>(18)%</li> <li>(16)%</li> <li>Change on sugar Price</li> <li>(29)%</li> <li>(22)%</li> </ul>	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity (2,893) (2,300) Effect on equity Ps. (765) (333)	effect Profit and loss effect Profit and loss
2021 Cross currency swaps (USD to MXN) 2023 2022 2021 Cross currency swaps (USD to BRL) 2023 2022 2021 Sugar price contracts 2023	<ul> <li>(3)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(10)%</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(12)%</li> <li>(16)%</li> <li>Change on sugar Price</li> <li>(22)%</li> <li>(22)%</li> <li>(28)%</li> <li>Change on</li> </ul>	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity Ps. (1,683) (2,893) (2,300) Effect on equity Ps. (765)	effect Profit and loss effect Profit and loss
2021         Cross currency swaps (USD to MXN)         2023         2021         Cross currency swaps (USD to BRL)         2023         2022         2021         Sugar price contracts         2022         2021         Sugar price contracts         2022         2021	<ul> <li>(3)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(10)%</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(18)%</li> <li>(16)%</li> <li>Change on sugar Price</li> <li>(22)%</li> <li>(22)%</li> <li>(28)%</li> <li>Change on Aluminum price</li> </ul>	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity (2,893) (2,300) Effect on equity Ps. (765) (333) (714) Effect on equity	effect Profit and loss effect Profit and loss effect Profit and loss effect Profit and loss
2021         Cross currency swaps (USD to MXN)         2023         2021         Cross currency swaps (USD to BRL)         2023         2021         Sugar price contracts         2022         2021         Aluminum price contracts         2023         2021	<ul> <li>(3)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(10)%</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(12)%</li> <li>(16)%</li> <li>Change on sugar Price</li> <li>(29)%</li> <li>(28)%</li> <li>Change on Aluminum price</li> <li>(22)%</li> <li>(22)%</li> </ul>	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity (2,893) (2,300) Effect on equity (333) (714) Effect on equity Ps. (147)	effect Profit and loss effect Profit and loss effect Profit and loss effect Profit and loss
2021 Cross currency swaps (USD to MXN) 2023 2022 2021 Cross currency swaps (USD to BRL) 2023 2022 2021 Sugar price contracts 2023 2022 2021 Aluminum price contracts	<ul> <li>(3)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>(10)%</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(11)%</li> <li>Change in USD rate</li> <li>(18)%</li> <li>(16)%</li> <li>Change on sugar Price</li> <li>(22)%</li> <li>(22)%</li> <li>(23)%</li> <li>Change on Aluminum price</li> <li>(22)%</li> <li>(23)%</li> <li>(35)%</li> </ul>	(10) Effect on equity Ps. (1,314) (1,220) (1,645) Effect on equity (2,893) (2,300) Effect on equity Ps. (765) (333) (714) Effect on equity	effect Profit and loss effect Profit and loss effect Profit and loss effect Profit and loss

#### 20.8.2 Interest rate risk

Interest rate risk is the risk that the expected cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company is exposed to interest rate risk because it and its subsidiaries borrow funds at both fixed and variable interest rates. The risk is managed by the Company by trying to maintain a mix between fixed and variable rate borrowings, and by the use of the different derivative financial instruments. In addition, the Company regularly evaluates its hedging activities according to its interest rate views and defined risk appetite, ensuring the most cost-effective hedging strategies are applied.

The following disclosures provide a sensitivity analysis of the interest rate risks considered reasonably possible for the following fiscal year, according with its existing floating rate borrowings and derivative financial floating rate instruments at the end of the reporting period:

Interest Rate Risk	Change in rate	Effect on profit or (loss)
2023	+100 bps	<b>Ps.</b> (187)
2022	+100 bps	(203)
2021	+100 bps	(160)

## 20.8.3 Liquidity risk

The Company's principal source of liquidity has generally been cash generated from its operations. A significant majority of the Company's sales are on a cash basis. The Company has traditionally been able to rely on cash generated from operations to fund its capital requirements and its capital expenditures. The Company's working capital benefits from the fact that most of its sales are made on a cash basis, while it generally pays its suppliers on credit. In recent periods, the Company has mainly used cash generated from operations to fund business acquisitions. The Company has also used a combination of borrowings from Mexican and international banks and public debt issuances in the Mexican and international capital markets to fund business acquisitions.

Ultimate responsibility for liquidity risk management rests with the Company's Finance Committee, which has established what it believes is an appropriate liquidity risk management framework for the evaluation of the Company's short-, medium- and long-term funding and liquidity requirements. The Company manages liquidity risk by maintaining what it believes is adequate reserves, and continuously monitoring forecasted and actual cash flows and by maintaining a conservative debt maturity profile.

The Company has access to credit from local and international banking institutions in order to face treasury needs. The Company has the highest rating for Mexican companies (AAA) given by independent rating agencies, allowing the Company to access capital markets in case it needs resources.

As part of the Company's financing policy, management expects to continue financing its liquidity needs with cash from operations. Nonetheless, as a result of regulations in certain countries in which the Company operates, it may not be beneficial or, practicable to remit cash generated in local operations to fund cash requirements in other countries. In the event that cash from operations in such countries would not be enough to fund future working capital requirements and capital expenditures, management may decide, or be required, to fund cash requirements in such countries through local borrowings rather than remitting funds from another country. In the future management may finance the Company's our working capital and capital expenditure needs with short-term or other borrowings.

The Company's management continuously evaluates opportunities to pursue acquisitions or engage in strategic transactions. The Company would expect to finance any significant future transactions with a combination of cash from operations, long-term indebtedness and capital stock.

See Note 18 for a disclosure of the Company's maturity dates associated with its non-current financial liabilities as of December 31, 2023.

The following table reflects all contractually fixed and variable payoffs for settlement, repayments and interest resulting from recognized financial liabilities. It includes expected net cash outflows and inflows from derivative financial liabilities (assets) that are in place as of December 31, 2023.

Such expected net cash outflows are determined based on each particular settlement date of an instrument. The amounts disclosed are net cash outflows for the respective upcoming fiscal years, based on the earliest date on which the Company could be required to pay. Cash outflows for financial liabilities without fixed amounts or timing are based on economic conditions (like interest rates and foreign exchange rates) existing at December 31, 2023.

(In millions of Ps)	2024	2025	2026	2027	2028	2029 and thereafter
Notes and bonds	Ps. —	Ps. 1,727	Ps. 2,925	Ps. 8,494	Ps. 9,960	Ps. 41,845
Loans from banks	140	121	2		—	_
Derivatives financial liabilities (assets)	417	72	889	1,377	2,234	

The Company generally makes payments associated with its financial liabilities with cash generated from its operations.

# 20.8.4 Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties, where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company only transacts with entities that are rated the equivalent of investment grade and above. This information is supplied by independent rating agencies where available and, if not available, the Company uses other publicly available financial information and its own trading records to rate its major customers. The Company's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions is spread amongst approved counterparties.

The Company has a high receivable turnover, hence management believes credit risk is minimal due to the nature of its businesses, which have a large portion of their sales settled in cash. The Company's maximum exposure to credit risk for the components of the consolidated statement of financial position at December 31, 2023 and 2022 is the carrying amounts (see Note 6).

The credit risk for liquid funds and derivative financial instruments is limited because the counterparties are highly rated banks as designated by international credit rating agencies.

The Company manages the credit risk related to its derivative portfolio by only entering into transactions with reputable and creditworthy counterparties as well as by maintaining a Credit Support Annex ("CSA") that establishes margin requirements. As of December 31, 2023 the Company concluded that the maximum exposure to credit risk related with derivative financial instruments is not significant given the high credit rating of its counterparties.

# 20.10 Cash Flow hedges

The Company determines the existence of an economic relationship between the hedging instruments and the hedged items based on the currency, amount and timing of their respective cash flows. The Company evaluates whether the derivative designated in each hedging relationship is expected to be effective and that it has been effective to offset changes in the cash flows of the hedged item using the hypothetical derivative method.

In these hedging relationships, the main sources of ineffectiveness are:

- The effect of the credit risk of the counterparty and the Company on the fair value of foreign currency forward contracts, which is not reflected in the change in the fair value of the hedged cash flows; and
- Changes in the expected exposure amount.

As of December 31, 2023, the Company's financial instruments used to hedge its exposure to foreign exchange rates, interest rates and commodity risks were as follows:

Maturity				
	1-6 months	6-12 months	More than 12	
Foreign exchange currency risk				
Foreign exchange currency forward contracts				
Notional amount (in millions of pesos)	3,045	1,781	_	
Average exchange rate MXN/USD	18.42	18.40	_	
Notional amount (in millions of pesos)	2,486	1,370	-	
Average exchange rate BRL/USD	5.10	5.07	_	
Notional amount (in millions of pesos)	757	334	-	
Average exchange rate COP/USD	4,436	4,316	_	
Notional amount (in millions of pesos)	150	_	_	
Average exchange rate ARS/USD	668.06	_	_	
Notional amount (in millions of pesos)	344	163	-	
Average exchange rate UYU/USD	40.18	40.66	_	
Notional amount (in millions of pesos)	154	117	-	
Average exchange rate CRC/USD	558.89	556.00		
Notional amount (in millions of pesos)	—	—	-	
Average exchange rate ARS/MXN	_			
Foreign exchange currency swap contracts				
Notional amount (in millions of pesos)			11,94	
Average exchange rate MXN/USD	—	—	19.3	
Notional amount (in millions of pesos)	_		14,02	
Average exchange rate BRL/USD	—	—	5.0	
Notional amount (in millions of pesos)	_		98	
Average exchange rate COP/USD	—	—	3,55	
Interest rate risk				
Interest rate swaps				
Notional amount (in millions of pesos)	—	—	8,44	
Average interest rate –	_	—	0.16	
Commodities risk				
Aluminum (in millions of pesos)	298	349	-	
Average price (USD/Ton)	2,304.43	2,363.73		
Sugar (in millions of pesos)	1,703	890	74	
Average price (USD cent/Lb)	22.43	22.18	22.6	

As of December 31, 2022, the Company's financial instruments used to hedge its exposure to foreign exchange rates, interest rates and commodity risks were as follows:

Maturity					
	1-6 months	6-12 months	More than 12		
Foreign exchange currency risk					
Foreign exchange currency forward contracts					
Notional amount (in millions of pesos)	3,405	2,474	—		
Average exchange rate MXN/USD	20.71	20.86			
Notional amount (in millions of pesos)	1,857	746			
Average exchange rate BRL/USD	5.34	5.55			
Notional amount (in millions of pesos)	407	207			
Average exchange rate COP/USD	4,502.00	4,977.00			
Notional amount (in millions of pesos)	437		_		
Average exchange rate ARS/USD	231.40	—			
Notional amount (in millions of pesos)	299	139			
Average exchange rate UYU/USD	42.51	42.74			
Notional amount (in millions of pesos)	332	182			
Average exchange rate CRC/USD	686.50	664.50			
Notional amount (in millions of pesos)	293	—			
Average exchange rate ARS/MXN	10.57	—	_		
Foreign exchange currency swap contracts					
Notional amount (in millions of pesos)	_	1,743	10,455		
Average exchange rate MXN/USD	_	19.08	19.84		
Notional amount (in millions of pesos)	_	9,294	6,777		
Average exchange rate BRL/USD	_	4.00	5.28		
Notional amount (in millions of pesos)	345	_	1,131		
Average exchange rate COP/USD	3,926.00	_	3,550.00		
Interest rate risk					
Interest rate swaps					
Notional amount (in millions of pesos)	_	—	9,681		
Average interest rate	_	_	0.16 %		
Commodities risk					
Aluminum (in millions of pesos)	294	368			
Average price (USD/Ton)	2,483.00	2,480.00			
Sugar (in millions of pesos)	1,058	631	468		
Average price (USD cent/Lb)	17.62	17.08	17.14		

## Note 21. Non-Controlling Interest in Consolidated Subsidiaries

An analysis of Coca-Cola FEMSA's non-controlling interest in its consolidated subsidiaries as of December 31, 2023, 2022 and 2021 is as follows:

	2023	2022	2021
Mexico	Ps. 5,459	Ps. 5,337	Ps. 5,200
Colombia	80	16	19
Brazil	1,141	1,138	803
	Ps. 6,680	Ps. 6,491	Ps. 6,022

Non-controlling interests in Mexico primarily represent the individual results of a Mexican holding company Kristine Overseas, S.A.P.I. de C.V. This entity also has non-controlling stakes in certain Brazilian subsidiaries.

The changes in Coca-Cola FEMSA's non-controlling interest were as follows:

	2023	2022	2021
Balance at beginning of the period	Ps. 6,491	Ps. 6,022	Ps. 5,583
Net income of non-controlling interest	690	592	623
Exchange differences on translation of foreign operations.	(365)	37	(210)
Valuation of the effective portion of derivative financial instruments, net of taxes	(46)	(104)	87
Dividends paid	(90)	(56)	(61)
Balance at end of the period	Ps. 6,680	Ps. 6,491	Ps. 6,022

## Note 22. Equity

## 22.1 Equity accounts

As of December 31, 2023 and 2022, the common stock of Coca-Cola FEMSA is represented by 16,806,658,096 common shares, with no par value. Fixed capital stock is Ps. 934 (nominal value) and variable capital is unlimited.

The characteristics of the common shares are as follows:

- Series "A" and series "D" shares are ordinary, have all voting rights and are subject to transfer restrictions;
- Series "A" shares may only be acquired by Mexican individuals and may not represent less than 50.1% of the ordinary shares.
- Series "D" shares have no foreign ownership restrictions and may not represent more than 49.9% of the ordinary shares.
- Series "B" and series "L" are free of transference jointly as long as they are listed as linked units. In case the related units are unlinked, the types B shares and the types L share will each be free transfer.

The capital stock of the Company is as follows:

Series of shares	Shareholders	Outstanding shares	% of the capital stock	% of ordinary shares with full voting rights
	Wholly-owned subsidiary of Fomento Económico Mexicano,			
А	S.A.B. de C.V.	7,936,628,152	47.22%	55.97%
D	Wholly-owned subsidiaries of The Coca-Cola Company	4,668,365,424	27.78%	32.92%
В	Public float	1,575,624,195	9.38%	11.11%
L	Public float	2,626,040,325	15.63%	0%
Total		16,806,658,096	100.00%	100.00%

As of December 31, 2023, 2022 and 2021, the number of each share series representing Coca-Cola FEMSA's common stock is comprised as follows:

### **Outstanding Shares**

Series of shares	2023	2022	2021
Α	7,936,628,152	7,936,628,152	7,936,628,152
D	4,668,365,424	4,668,365,424	4,668,365,424
В	1,575,624,195	1,575,624,195	1,575,624,195
L	2,626,040,325	2,626,040,325	2,626,040,325
	16,806,658,096	16,806,658,096	16,806,658,096

The net income of the Company is subject to the legal requirement that 5% thereof be transferred to a legal reserve until such reserve amounts to 20% of common stock at nominal value. This reserve may not be distributed to shareholders during the existence of the Company. As of December 31, 2023, 2022 and 2021, this reserve was Ps.412, Ps.412 and Ps.412, respectively, and included in retained earnings.

Retained earnings and other reserves distributed as dividends, as well as the effects derived from capital reductions, are subject to income tax at the rate in effect at the date of distribution, except for restated shareholder contributions (Cuenta de Capital de Aportación CUCA) and when the distributions of dividends come from net taxable income, denominated "Cuenta de Utilidad Fiscal Neta" (CUFIN).

Dividends paid in excess of CUFIN are subject to income tax at a grossed-up rate based on the current statutory rate. This tax may be credited against the income tax of the year in which the dividends are paid, and in the following two years against the income tax and estimated tax payments. The Company's consolidated balances of CUFIN at December 31, 2023, that are not subject to withholding tax, amounted to Ps. 7,925.

For the years ended December 31, 2023, 2022 and 2021 the dividends declared and paid per share by the Company are as follows:

Series of shares <sup>(1)</sup>	2023	2022	2021
Α	5,754	5,387	5,000
D	3,385	3,169	2,941
L	1,904	1,782	1,654
В	1,142	1,069	993
	12,185	11,407	10,588

<sup>(1)</sup> At an ordinary shareholders' meeting of Coca-Cola FEMSA held on March 27, 2023, the shareholders declared a dividend of Ps. 12,185 that was paid on May 3, 2023 and November 3, 2023. This represents a dividend of Ps.0.7250 per share.

Under Mexican income tax law, dividends, either in cash or in kind, paid to individuals that are Mexican residents, and to individuals and companies that are non-Mexican residents, on the Company's shares, including the Series L shares and the Series B shares underlying our units, including units represented by ADSs, are subject to a 10.0% Mexican withholding tax, or a lower rate if covered by a tax treaty. Profits that were earned and subject to income tax before January 1, 2014 are exempt from this withholding tax. For 2022 and onwards most of the dividends will correspond to income tax earned after January 1, 2014 therefore will be subject to withholding tax. There were no withholding taxes associated with the payment of dividends in 2021 and 2020 by the Company to its shareholders.

# 22.2 Capital management

The Company manages its capital to ensure that its subsidiaries will be able to continue as going concerns while maximizing the return to shareholders through the optimization of its debt and equity balances in order to obtain the lowest cost of capital available. The Company manages its capital structure and adjusts it in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for managing capital during 2023 and 2022.

The Company is not subject to any externally imposed capital requirements, other than the legal reserve (see Note 22.1).

The Company's Finance and Planning Committee reviews the capital structure of the Company on a quarterly basis. As part of this review, the committee considers the cost of capital and the risks associated with each class of capital. In conjunction with this objective, the Company seeks to maintain the highest credit rating both nationally and internationally, currently rated AAA and A/A3/A- respectively, which requires us to comply, among others, with the financial metrics that each rating agency considers. As a result, prior to entering new business ventures, acquisitions or divestitures, management evaluates the impact that these transactions can have on its credit rating.

# Note 23. Earnings per Share

Basic earnings per share amounts are calculated by dividing consolidated net income for the year attributable to controlling interest by the weighted average number of shares outstanding during the period adjusted for the weighted average of own shares purchased in the period.

Diluted earnings per share amounts are calculated by dividing consolidated net income for the year attributable to equity holders of the parent by the weighted average number of shares outstanding during the period plus the weighted average number of shares for the effects of dilutive potential shares.

Earnings amounts per share type are as follows:

		2023			
	Per series	Per series	Per series	Per series	
	"A" shares	"D" shares	"B" shares	"L" shares	Total
Consolidated net Income	9,551	5,618	1,896	3,161	20,226
Consolidated net income attributable to equity holders of the parent	9,225	5,426	1,831	3,054	19,536
Weighted average number of shares for basic earnings per share (millions of shares)	7,937	4,668	1,576	2,626	16,807
Earnings per share					1.16
		2022			
	Per series	Per series	Per series	Per series	
	"A" shares	"D" shares	"B" shares	"L" shares	Total
Consolidated net Income	Ps. 9,268	Ps. 5,451	Ps. 1,840	Ps. 3,067	Ps. 19,626
Consolidated net income attributable to equity holders of the parent	8,989	5,287	1,784	2,974	19,034
Weighted average number of shares for basic earnings per share (millions of shares)	7,937	4,668	1,576	2,626	16,807
Earnings per share					1.13
		2021			
	Per series	Per series	Per series	Per series	
	"A" shares	"D" shares	"B" shares	"L" shares	Total
Consolidated net Income	Ps. 7,712	Ps. 4,536	Ps. 1,531	Ps. 2,552	Ps. 16,331
Consolidated net income attributable to equity holders of the parent	7,418	4,363	1,473	2,454	15,708
Weighted average number of shares for basic earnings per share (millions of shares)	7,937	4,668	1,576	2,626	16,807
Earnings per share					0.93

## Note 24. Income Taxes

### 24.1 Income Tax

The breakdown of the income tax expense by Mexico and Foreign countries for the years ended December 31, 2023, 2022 and 2021, is as follows:

	2023	2022	2021
Current tax expense:			
Current year	Ps. 7,604	Ps. 5,658	Ps. 4,259
Deferred tax expense:			
Origination and reversal of temporary differences	. ,	860	2,795
(Benefit) utilization of tax losses recognized	1,221	29	(445)
Total deferred tax income expense		889	2,350
Total income tax expense in consolidated net income	Ps. 8,781	Ps. 6,547	Ps. 6,609
2023	Mexico	Foreign	Total
Current tax expense:			
Current year		Ps. 2,130	Ps. 7,604
Deferred tax expense:			
Origination and reversal of temporary differences		278	(44)
Utilization (benefit) of tax losses recognized		983	1,221
Total deferred tax	( )	1,261	1,177
Total income tax expense in consolidated net income	Ps. 5,390	Ps. 3,391	Ps. 8,781
2022	м. :	г ·	T ( ]
2022		Foreign	Total
Current tax expense:			
Current tax expense: Current year	Ps. 3,522	Foreign Ps. 2,136	Total Ps. 5,658
Current tax expense: Current year Deferred tax expense:	Ps. 3,522	Ps. 2,136	Ps. 5,658
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences	Ps. 3,522	Ps. 2,136 663	Ps. 5,658 860
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized	Ps. 3,522	Ps. 2,136 663 33	Ps. 5,658 860 29
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized Total deferred tax	Ps. 3,522	Ps. 2,136 663 33 696	Ps. 5,658 860 29 889
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized	Ps. 3,522	Ps. 2,136 663 33	Ps. 5,658 860 29
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized Total deferred tax Total income tax expense in consolidated net income	Ps. 3,522	Ps. 2,136 663 33 696 Ps. 2,832	Ps. 5,658 860 29 889 Ps. 6,547
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized Total deferred tax Total income tax expense in consolidated net income	Ps. 3,522        Ps. 3,522  	Ps. 2,136 663 33 696	Ps. 5,658 860 29 889
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized Total deferred tax Total income tax expense in consolidated net income	Ps. 3,522 197 (4) 193 Ps. 3,715 Mexico	Ps. 2,136 663 33 696 Ps. 2,832 Foreign	Ps. 5,658 860 29 889 Ps. 6,547 Total
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized Total deferred tax Total income tax expense in consolidated net income	Ps. 3,522       Ps. 3,715  Mexico  Ps. 3,356	Ps. 2,136 663 33 696 Ps. 2,832	Ps. 5,658 860 29 889 Ps. 6,547
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized Total deferred tax Total income tax expense in consolidated net income 2021 Current tax expense: Current year Deferred tax expense:	Ps. 3,522   	Ps. 2,136 663 33 696 Ps. 2,832 Foreign	Ps. 5,658 860 29 889 Ps. 6,547 Total
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized Total deferred tax Total income tax expense in consolidated net income	Ps. 3,522 197 (4) 193 Ps. 3,715 Mexico Ps. 3,356 1,659	Ps. 2,136 663 33 696 Ps. 2,832 Foreign Ps. 903	Ps. 5,658 860 29 889 Ps. 6,547 Total Ps. 4,259
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized Total deferred tax Total income tax expense in consolidated net income 2021 Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences	Ps. 3,522            Ps. 3,356  	Ps. 2,136 663 33 696 Ps. 2,832 Foreign Ps. 903 1,136	Ps. 5,658 860 29 889 Ps. 6,547 Total Ps. 4,259 2,795
Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized Total deferred tax Total income tax expense in consolidated net income 2021 Current tax expense: Current year Deferred tax expense: Origination and reversal of temporary differences Utilization (benefit) of tax losses recognized	Ps. 3,522 197 (4) 193 Ps. 3,715 Mexico Ps. 3,356 1,659 356 2,015	Ps. 2,136 663 33 696 Ps. 2,832 Foreign Ps. 903 1,136 (801)	Ps. 5,658 860 29 889 Ps. 6,547 Total Ps. 4,259 2,795 (445)

## Recognized in Consolidated Statement of Other Comprehensive Income (OCI)

Income tax related to items charged or recognized directly in OCI during the year:	2023	2022	2021
Unrealized loss (gain) on cash flow hedges	Ps. (236)	Ps. (590)	Ps. 787
Remeasurements of the net defined benefit liability	24	173	(27)
Total income tax recognized in OCI	Ps. (212)	Ps. (417)	Ps. 760

### Balance of income tax included in Accumulated Other Comprehensive Income (AOCI) as of:

Income tax related to items charged or recognized directly in OCI as of year-end:	2023	2022	2021
Unrealized loss (gain) on derivative financial instruments.	Ps. (241)	Ps. (13)	Ps. 573
Comprehensive income to be reclassified to profit or loss in subsequent periods	(241)	(13)	573
Re-measurements of the net defined benefit liability	(153)	(205)	(408)
Balance of income tax in AOCI	Ps. (394)	Ps. (218)	Ps. 165

A reconciliation between effective income tax rate and Mexican domestic statutory tax rate for the years ended December 31, 2023, 2022 and 2021 follows:

	2023	2022	2021
Mexican statutory income tax rate	30 %	30 %	30 %
Income tax from prior years	(0.37)%	0.19 %	(0.64)%
Income (loss) on monetary position for subsidiaries in hyperinflationary economies	2.03 %	1.18 %	(0.21)%
Annual inflation tax adjustment	2.08 %	5.63 %	6.48 %
Non-deductible expenses	1.99 %	2.17 %	1.82 %
Income taxed at a rate other than the Mexican statutory rate	1.49 %	1.68 %	1.14 %
Effect of restatement of tax values	(3.50)%	(4.69)%	(2.54)%
Effect of change in statutory rate	(0.60)%	(0.39)%	(0.09)%
Income tax credits <sup>(1)</sup>	<u>          %</u>	— %	(2.69)%
Tax loss (recognition) <sup>(2)</sup>	(1.40)%	(8.50)%	(3.57)%
Other	(1.22)%	(1.89)%	(0.78)%
	30.50 %	25.38 %	28.92 %

<sup>(1)</sup> Favorable position of Brazilian Courts related to a no taxation on financial effects of recovered tax credits from previously won judicial disputes, which allowed a recognition of a deferred tax credit in Brazil in 2021.

<sup>(2)</sup> During 2021 and 2022, the Company recognized an amount of Ps. (761) and (2,194), respectively, corresponding to favorable effects for deferred tax assets of the Company's subsidiaries, taking into account that there was certainty of recoverability of such deferred tax assets. In addition, in 2023 an effect of Ps. (409) of deferred tax assets was recognized, for which the company also has certainty of recoverability.

## Deferred income tax

An analysis of the temporary differences giving rise to deferred income tax liabilities (assets) is as follows:

	Consolidated Statement of Financial Position as of		Consolidat	ed Income Stater	nent
-	2023	2022	2023	2022	2021
Expected credit losses	<b>Ps.</b> (64)	Ps. (95)	Ps. 15	Ps. (15)	Ps. (34)
Inventories	53	36	5	18	(1)
Prepaid expenses	20	24	(4)	(32)	29
Property, plant and equipment, net	(1,150)	(1,305)	314	(118)	(223)
Other assets	(190)	(257)	45	86	(28)
Finite useful lived intangible assets	(10)	1	1	48	69
Indefinite lived intangible assets	1,509	1,311	591	123	165
Post-employment and other non-current employee benefits	(438)	(444)	(2)	15	(59)
Derivative financial instruments	75	2	73	(3)	(72)
Contingencies	(921)	(895)	(96)	(23)	171
Employee profit sharing payable	(533)	(359)	174	(85)	(236)
Tax loss carryforwards	(5,726)	(7,205)	1,221	29	(445)
Tax credits to recover <sup>(1)</sup>	(726)	(1,067)	342	327	1,200
Cumulative other comprehensive income	(394)	(218)	(211)	(417)	760
Liabilities of amortization of goodwill of business acquisition	5,574	6,117	(543)		87
Leases Liabilities, net	(43)	(14)	(28)	(37)	(15)
Other	(1,487)	(768)	(720)	973	982
Deferred tax (income)		_	Ps. 1,177	Ps. 889	Ps. 2,350
		-			
Deferred tax, asset	Ps. (7,772)	Ps. (7,975)			
Deferred tax, liability	3,321	2,839			
Deferred income taxes, net	<b>Ps.</b> (4,451)	Ps. (5,136)			

<sup>(1)</sup> Corresponds to income tax credits from dividends received from foreign operations to be recovered within the next four years accordingly to the Mexican Income Tax law.

The changes in the balance of the net deferred income tax assets are as follows:

	2023	2022	2021
Balance at beginning of the period	Ps. (5,136)	Ps. (5,632)	Ps. (8,669)
Deferred tax provision for the period	1,177	889	2,350
Change in the statutory rate	_	(82)	81
Effects in equity:			
Unrealized loss (gain) on derivative financial instruments	(236)	(591)	787
Cumulative translation effect	(321)	61	(163)
Remeasurements of the net defined benefit liability	24	173	(27)
Inflation adjustment	41	46	9
Balance at end of the period	Ps. (4,451)	Ps. (5,136)	Ps. (5,632)

The Company has determined that undistributed profits of its subsidiaries will not be distributed in the foreseeable future. The unrecognized deferred tax liabilities associated with the undistributed profits are as of December 31, 2023: Ps.5,792, and December 31, 2022: Ps. 4,149.

## **Tax Loss Carryforwards**

Some subsidiaries in Mexico, Colombia, Argentina and Brazil have tax loss carryforwards. Unused tax loss carryforwards, for which a deferred income tax asset has been recognized, may be recovered provided certain requirements are fulfilled. The tax loss carryforwards for which a deferred tax asset has been recorded and their corresponding years of expiration are as follows:

	Tax Loss Carryforwards amounts in millions
2029	2,702
2030	3,172
2031	157
2032	597
2033 and thereafter	5
No expiration (Brazil and Colombia)	10,924
	Ps. 17,557

During 2013, the Company completed certain business acquisitions in Brazil. In connection with these acquisitions the Company recognized certain goodwill balances that are deductible for Brazilian income tax reporting purposes. The deduction of such goodwill amortization has resulted in the creation of Net Operating Losses ("NOLs") in Brazil for which deferred tax assets have recorded, which have no expiration, but their usage is limited to 30% of Brazilian taxable income in any given year. As of December 31, 2023 and 2022 the Company believes that it is more likely than not that it will ultimately recover such NOLs through the reversal of temporary differences and future taxable income. Accordingly, the related deferred tax assets have been fully recognized.

The changes in the balance of tax loss carryforwards are as follows:

	2023	2022	2021
Balance at beginning of the period	Ps. 22,000	Ps. 22,129	Ps. 21,522
Increase (1)	2,002	10,610	5,768
Usage of tax losses	(5,685)	(10,706)	(4,558)
Effect of foreign currency exchange rates	(760)	(33)	(603)
Balance at end of the period	Ps. 17,557	Ps. 22,000	Ps. 22,129

(1)The recognition of tax loss carryforwards from previous years is shown under the item of increases, together with the tax loss carryforwards generated in the same years

## 24.2 Recoverable taxes

Recoverable taxes result mainly from higher advanced payments made during the year of income tax during 2023 in México in comparison to current year income tax, and other indirect tax, which will be compensated or recovered in future years.

## 24.2.1 Exclusion of the State Value added Tax ("ICMS") on the federal sale taxes ("PIS / COFINS")

On March 15, 2017 the Brazilian Federal Supreme Court ("STF") ruled that the inclusion of the VAT ("ICMS") on federal sales taxes ("PIS and COFINS") taxable basis was unconstitutional. During 2019, the Company's subsidiaries in Brazil obtained conclusive favorable motions over this exclusion of VAT ("ICMS") over PIS / COFINS calculation. The net favorable effects of each case are to be recorded at the time all formalities and legal procedures are finalized and recovery of the taxes paid becomes virtually certain. During 2023, 2022 and 2021, the Company recorded in other operating revenues in the consolidated income statement the effects of the administrative formalities concluded.

As of December 31, 2023 and 2022 the amount of recoverable taxes in Brazil including PIS and COFINS is Ps. 745 and Ps. 1,060 respectively.

## 24.3 Tax Reforms

In October 2021, the Organization Economic Cooperation and Development ("OECD") and the G20 agreed to a Statement related to the "Base erosion and profit shifting" plan based on two Pillars to attend tax challenges that arise from the digital era in the global economy. The Second Pillar, through the "Global Anti-Base Erosion" rules ("GloBe rules") attempts to establish a taxation system

that guarantees that Multinational Groups reaching the threshold of 750 million euros of income, pay a minimum tax of 15% in each jurisdiction where they maintain their operations. An additional income tax should be calculated and paid by the "Ultimate Parent Entity ("UPE") of the group to reach such 15% by entity and by jurisdiction.

According to the analysis of the standard GloBe rules performed together with FEMSA, considering it is the Company's controlling shareholder and consolidates for financial purposes the total Company's results, it is concluded that FEMSA is the UPE and is the entity obligated to determine any complementary tax corresponding to its hold businesses including the Company.

As of December 31, 2023, the tax authorities of the countries where the Company operates have not published the proper regulations to attend this Second Pillar. The Company is monitoring the publication of such regulations.

#### Brazil

In early 2017, the Brazilian Federal Supreme Court ruled that the value-added tax would not be used as the basis for calculating the federal sales tax, resulting in a reduction of the federal sales tax. The Company's Brazilian subsidiaries commenced legal proceedings to ascertain their ability to calculate federal sales tax without using the value-added tax as a basis, in accordance with the Brazilian Federal Supreme Court's first ruling, and obtained a final favorable resolution in 2019. However, the Brazilian tax authorities appealed the Brazilian Federal Supreme Court's decision and such appeal was denied in May 2021. Pursuant to our final favorable resolution of 2019, the federal production and sales taxes together resulted in an average of 14.6% tax over net sales in 2023.

In recent years, the excise tax rate on concentrate in Brazil has undergone recurrent temporary fluctuations. The excise tax rate was increased from 4.0% to 8.0% from February 1, 2021 to February 24, 2022, was reduced to 6.0% from February 25, 2022 to April 30, 2022 and increased again to 8.0% on May 1, 2022. The tax credit that we may recognize in our Brazilian operations in connection with purchases of concentrate in the Manaus Free Trade Zone has been affected accordingly.

In December 2022, the Brazilian government published the new transfer pricing rules that will be effective as of January 1, 2024. The new transfer pricing rules aim to align the Brazilian transfer pricing system with the transfer pricing guidelines recommended by the Organization for Economic Cooperation and Development ("OECD"). During 2023, the Brazilian government issued regulations to establish the guidelines required to comply with the transfer pricing rules. In 2024, further regulation is expected.

In March 2023, the value added tax rate in the state of Paraná increased from 16.0% to 18.0%. As of January 1, 2024, the value added tax rate in the state of Rio Grande do Sul is 18%. The state of Minas Gerais started to apply as of January 1, 2024 an additional charge of 2.0% on sales as a contribution to a poverty eradication fund.

In December 2023, the Brazilian government published a provisional measure, to establish the amount of tax credits determined by a final and unappealable court decision subject to be offset, that says any credit exceeding the value of 10 million Reais (approximately Ps. 34.9 million as of December 31, 2023) must observe the monthly limitation to be offset by 1/60 of the total value of the tax credit. Even though taxpayers must observe and comply with this regulation as of January 1, 2024, this provisional measure needs to be converted into law by May 31, 2024; or it will be revoked.

In December 2023, the Brazilian government published a new law to become effective on January 1, 2024, that establishes that subsidies granted by municipalities or the states will be taxed by the income tax and social contribution at the combined tax rate of 34.0% and will be subject to other contributions at a combined tax rate of 9.25%. In addition, the federal Brazilian government will grant an income tax credit of 25.0% on the municipality or state subsidy, limited to the lowest between the amount of 25.0% of the tax benefit itself and 25% of the depreciation of such assets applied on development or expansion approved projects which caused such subsidy, provided that certain conditions and limitations are met.

Furthermore, in December 2023, the Brazilian government published a constitutional amendment enacting a broad tax reform in Brazil that will replace the current indirect tax system for a new one, to be implemented progressively from January 1, 2026 until its full adoption in 2033. The municipal (ISSQN), state (ICMS) and federal taxes (PIS and COFINS) will be replaced by a dual value-added tax ("VAT") (CBS and IBS). The dual VAT will apply on all tangible and intangible goods, rights and services, and it will be calculated based on the amount charged on the location where the goods are consumed or the rights and services are provided. The dual VAT will not be used as a basis for its own calculation (no tax gross-up), and it will give the right to register the tax credit of the previous transaction. This new tax system is a non-cumulative system. There will be a standard rate for all goods and services, with exceptions for certain sectors such as education, health, public transportation, food for human consumption, agricultural products and some others, that will be entitled to a tax reduction of 100.0%, 70.0% or 40.0% of the tax rate. In the following years, the Brazilian government will issue the specific regulations to implement these constitutional amendments and the percentages of such dual VAT.

In addition, the constitutional amendment will impose as of 2027 an excise tax (IS) on production, extraction, commercialization or import of services or goods harmful to health and the environment. Such tax will apply only once, will not generate a subsequent tax credit (as it is subject to the so-called monophasic system) and will be used as part of the tax basis of other taxes applied on sales

of services and goods. The current excise tax (IPI) will be reduced to zero, except for those products produced at the Manaus Free Trade Zone in order to maintain the competitiveness and development of such incentivized zone. Same as above, it is expected that the Brazilian government issues further regulation in connection with these amendments and the corresponding percentages for such tax.

## Argentina

In June 2021 (with retroactive effects as of January 2021), the Argentine government increased the income tax rate to 35.0% for 2021 onwards and imposed a tax rate of 7.0% on dividends paid to non-resident stockholders and resident individuals.

In December 2023, the Argentine government issued an executive decree (Decree 29/2023) that increase the PAIS (*Programa para una Argentina Inclusiva y Solidaria*) tax rate to 17.5%, applicable to the import of goods (excluding goods from the market basket goods, fuels, lubricants and other goods related to energy generation). This tax is applicable to foreign currency operations carried out as of December 13, 2023 and represents an additional cost for our Argentine operations. This rate is also applicable to freight services and other transportation services of imported or exported goods, or when such services are acquired in Argentina and provided by non-residents.

## Mexico

In April 2021, the Mexican government amended the Federal Labor Law, the Mexican Federal Tax Code and other laws that regulate labor benefits to prohibit the outsourcing of personnel except in certain circumstances such as specialized works or services that are not part of the core business of a company and that are provided by services providers registered with the Ministry of Labor and Social Welfare. As a result of this tax reform, the deduction of expenses related to outsourcing is prohibited as well as the ability to credit the value-added tax generated by the expenses related to the outsourcing and in extreme cases, the outsourcing of personnel may qualify as tax fraud. This reform became effective on September 1, 2021.

In accordance with amendments to Mexican tax laws in effect from January 1, 2022, Mexican issuers are joint and severally liable for taxes payable on gains derived from the sale or disposition of its shares or securities representing its shares, such as ADSs, by major shareholders who are non-Mexican residents with no permanent establishment in Mexico for tax purposes, to other non-Mexican residents with no permanent establishment in Mexico for tax purposes, to the extent that such Mexican issuer fails to provide certain information with respect to such sale or disposition to the Mexican tax authorities. For purposes of these regulations, "major shareholders" are shareholders that are identified in reports submitted by the Mexican issuer to the CNBV on an annual basis as a result of being (i) directors or officers who directly or indirectly own 1.0% or more of the Mexican issuer's capital stock, (ii) shareholders who directly or indirectly own 5.0% or more of the Mexican issuer's capital stock or (iii) within the ten largest shareholders of the Mexican issuer based on direct ownership of shares of capital stock. Although in some instances Mexican tax authorities have indicated that this reporting obligation would only apply to transfers of shares or securities representing shares that result in a change of control, there are no established criteria or general interpretations to that effect issued by the Mexican tax authorities. There is currently no obligation by non-Mexican residents to inform Mexican issuers about their sales or dispositions of shares or securities representing shares, which limits our ability to comply with our reporting obligations to the Mexican tax authorities. Therefore, the amount of a potential tax liability is uncertain and difficult to determine given inherent mechanics and procedures, including the application of any tax treaties available, applicable to the trading of publicly-traded securities.

## Colombia

In August 2021, a new tax reform became effective in Colombia. This reform increased the income tax rate from 30.0% to 35.0% for 2022 onwards and limited to 50.0% the ability to deduct the municipality sales taxes against income taxes or as a discount to income taxes.

In December 2022, a new tax reform was approved in Colombia, which became effective during 2023. The main changes are the following:

Introduction of an excise tax for beverages with added sugar based on the following schedule:

- From November 1, 2023 to December 30, 2023 a tax of \$18 Colombian pesos (approximately Ps. 0.08 as of December 31, 2023) to beverages that contain 6 grams and 10 grams of added sugar per 100 ml and a tax of \$35 Colombian pesos (approximately Ps 0.15 as of December 31, 2023) for those with more than 10 grams of added sugar per 100 ml;
- From January 1, 2024 to December 30, 2024, \$28 Colombian pesos (approximately Ps. 0.12 as of December 31, 2023) for beverages that contain between 6 grams and 10 grams of sugar per 100 ml and a tax of \$55 Colombian pesos (approximately Ps. 0.24 as of December 31, 2023) for those with more than 10 grams of added sugar per 100 ml; and
- From January 1, 2025 to December 30, 2025, a tax of \$38 Colombian pesos (approximately Ps. 0.17 as of December 31, 2023) for beverages that contain between 5 grams and 9 grams of sugar added per 100ml and a tax of \$65 Colombian pesos (approximately Ps. 0.29 as of December 31, 2023) for those with more than 9 grams of added sugar per 100 ml.

Introduction of a new tax on single-use plastics, with a rate of 0,00005 of Tax Value Unit ("UVT") per gram of plastic. One UVT is equivalent to \$42,412 Colombian pesos. Products from the family basket are excluded from this new tax, which can also be avoided

with a circular economy certification to be issued in case recycled resin is incorporated into the packaging. In 2023, a legal resolution was issued by Colombian Supreme Court (Resolution C-526/23) requiring that the person responsible for the payment of such tax is the producer of single-use plastics.

Increase of the income tax rate of January 1, 2023, from 20.0% to 35.0% over taxable income obtained within Colombia by free trade zones. This change can be effective on January 1, 2025 if a free trade zone company can demonstrate a 60% income increase in 2022 in comparison with the 2019 fiscal year. However, the Colombian Supreme Court ruled that this law shall not be applicable to the entities that have obtained its approval to be considered as a free trade zone company prior to December 13, 2022. The free trade zone Colombian subsidiary obtained its approval prior to such date.

Elimination of the possibility of taking as a tax discount the municipality sales taxes against income taxes.

Increase of the occasional income tax rate from 10% to 15% applicable on sales of fixed assets; and introduction of a stamp tax rate between 0% and 3%, over the sales price of real estate and other assets.

Introduction of a minimum income tax rate of 15.0%, which must be calculated considering an adjusted financial profit or "adjusted income". The qualified entities are required to calculate such minimum income tax and if such calculation results in a tax rate higher than 15%, such entity shall pay only the regular income tax rate and if the result is lower than 15%, such entity shall pay an additional tax to reach the 15% rate.

## Costa Rica

Until December 31, 2022, the producer or importer was responsible for collecting value-added taxes on carbonated beverages from supply chain participants, with an effective value-added tax rate for carbonated beverages of 15.8%. On January 1, 2023, a new tax reform became effective to reintroduce the standard debt and credit system for producers, wholesalers, and retailers with a tax rate of 13.0%, therefore our Costa Rican subsidiary is no longer responsible for collecting such tax throughout the entire supply chain.

### Uruguay

On December 31, 2021, the Uruguayan government issued an executive decree that increased the excise tax for energy drinks from 19.0% to 22.0%. This increase was effective on January 1, 2022.

### Note 25. Other Liabilities, Provisions and Commitments

### **25.1 Other current liabilities**

	2023	2022
Short-term employee benefits	<b>Ps. 6,567</b>	Ps. 5,890
Accrued expenses	6,288	5,627
Other	734	333
Total	Ps. 13,589	Ps. 11,850

## 25.2 Other current financial liabilities

	2023	2022
Sundry creditors	Ps. 1,150	Ps. 754
Derivative financial instruments (See Note 20)	680	459
Dividends payable	209	223
Total	Ps. 2,039	Ps. 1,436

#### 25.3 Other non-current liabilities

	2023	2022
Taxes payable	Ps. 38	Ps. 38
Debt with former shareholders.	1,578	1,575
Other	825	440
Total	Ps. 2,441	Ps. 2,053

## 25.4 Other non-current financial liabilities

	2023	2022
Derivative financial instruments (See Note 20)	<b>Ps. 4,668</b>	Ps. 3,168
Success fee to pay	460	435
Security deposits	184	185
Other	152	75
Total	Ps. 5,464	Ps. 3,863

## **25.5** Provisions

The Company has various loss contingencies and has recognized provisions for legal proceedings it believes an unfavorable resolution is probable and the amount can be reasonably estimated. The following table presents the nature and amount of the provisions as of December 31, 2023 and 2022:

	2023	2022
Taxes	Ps. 1,348	Ps. 1,823
Labor	1,308	1,385
Legal	614	679
Total <sup>(1)</sup>	Ps. 3,270	Ps. 3,887

<sup>(1)</sup> In Brazil, the Company is required to guarantee tax, legal and labor contingencies with guarantee deposits. See Note 13.

# 25.6 Changes in the balance of provisions

# 25.6.1 Taxes

	2023	2022	2021
Balance at beginning of the period	Ps. 1,823	Ps. 2,066	Ps. 2,540
Penalties and other charges (See Note 19)	228	109	30
New contingencies (See Note 19)	4	306	148
Cancellation and adjustments (See Note 19)	(447)	(177)	(59)
Payments	(155)	(473)	(236)
Other effects	—		(263)
Effect of foreign currency exchange rates	(105)	(8)	(94)
Balance at end of the period	Ps. 1,348	Ps. 1,823	Ps. 2,066

## 25.6.2 Labor

	2023	2022	2021
Balance at beginning of the period	Ps. 1,385	Ps. 1,472	Ps. 1,681
Penalties and other charges (See Note 19)	64	80	303
New contingencies (See Note 19)	843	516	363
Cancellation and expiration (See Note 19)	(523)	(385)	(445)
Contingencies added in business combinations	—	65	
Payments	(308)	(301)	(358)
Effects of foreign currency exchange rates	(153)	(62)	(72)
Balance at end of the period	Ps. 1,308	Ps. 1,385	Ps. 1,472

	2023	2022	2021
Balance at beginning of the period	Ps. 679	Ps. 612	Ps. 879
Penalties and other charges (See Note 19)	50	57	68
New contingencies (See Note 19)	117	75	26
Cancellation and expiration (See Note 19)	(109)	(79)	(241)
Contingencies added in business combinations		149	
Payments	(68)	(110)	(97)
Effect of foreign currency exchange rates	(55)	(25)	(23)
Balance at end of the period	<b>Ps. 614</b>	Ps. 679	Ps. 612

While provision for these claims has already been made, the actual outcome of the disputes and the timing of the resolution cannot be estimated by the Company at this time.

# 25.7 Unsettled lawsuits

The Company has entered into several proceedings with its labor unions, tax authorities and other parties. These proceedings have arisen in the ordinary course of business and are common to the industry in which the Company operates. Such contingencies were assessed by the Company as less than probable but more than remote, and the estimated amount including uncertain tax position as of December 31, 2023 of these lawsuits is Ps. 134,254, however, the Company believes that the ultimate resolution of such proceedings will not have a material effect on its consolidated financial position or result of operations.

The Company has tax disputes, most of which are related to its Brazilian operations, with loss expectations assessed by management and supported by the analysis of legal counsel considered as possible. The main possible tax contingencies of Brazilian operations amount to approximately Ps. 66,710. This refers to various tax disputes related primarily to: (i) Ps. 10,166 of credits for ICMS ("VAT"); (ii) Ps. 38,150 related to tax credits of "IPI" (Tax on Industrial Products by its Portuguese acronym) over raw materials acquired from Free Trade Zone Manaus; (iii) Claims of Ps. 5,188 related to compensation of federal taxes not approved by the Tax authorities; (iv) Ps. 9,949 relating to questions about the amortization of goodwill generated in acquisitions operations; (v) Ps. 2,668 relating to liability over the operations of a third party, former distributor, in the period from 2001 to 2003; and (vi) Ps. 589 related to the exclusion of ICMS ("VAT") from the PIS/COFINS taxable basis. The Company is defending its position in these matters and final decision is pending in court.

After conducting a thorough analysis, during 2021 the Company decided to reverse its temporary decision to suspend tax credits on concentrate purchased from the Manaus Free Trade Zone in Brazil. As a result, during 2021 the Company recognized an extraordinary benefit of Ps. 1,083 million in the cost of goods sold equivalent to the accumulated credit suspended since 2019 and until the first quarter of 2021. This decision was supported by opinions from external advisors.

In recent years in its Mexican and Brazilian territories, Coca-Cola FEMSA has been requested to present certain information regarding possible monopolistic practices. These requests are commonly generated in the ordinary course of business in the soft drink industry where these subsidiaries operate. The Company does not expect any material liability to arise from these contingencies.

# **25.8** Collateralized contingencies

As is customary in Brazil, the Company has been required by the tax authorities to collateralize tax contingencies currently in litigation amounting to Ps. 13,692, Ps. 13,728 and Ps. 10,721 as of December 31, 2023, 2022 and 2021, respectively, by pledging fixed assets and entering into available lines of credit covering the contingencies. Also as disclosed in Note 8.2 there is some restricted cash in Brazil that relates to short term deposits in order to fulfill the collateral requirements for accounts payable.

# 25.9 Commitments

The Company has signed commitments for the purchase of property, plant and equipment of Ps. 3,394 and Ps. 2,588 as December 31, 2023 and 2022, respectively.

## Note 26. Information by segment

The Company's chief operating decision maker ("CODM") is the Chief Executive Officer, who periodically reviews financial information at the country level. Thus, each of the separate countries in which the Company operates is considered an operating segment.

The Company has aggregated operating segments into the following reporting segments for the purposes of its consolidated financial statements: (i) Mexico and Central America division (comprising the following countries: Mexico (including corporate operations),

Guatemala, Nicaragua, Costa Rica and Panama), and (ii) the South America division (comprising the following countries: Brazil, Argentina, Colombia, and Uruguay).

The Company determined that the quantitative and qualitative aspects of the aggregated operating segments are similar in nature for all periods presented. In evaluating the appropriateness of aggregating operating segments, the key indicators considered included but were not limited to:(i) similarities of customer base, products, production processes and distribution processes and (ii) historical and projected financial and operating statistics, historically and according to the Company's estimates the financial trends of the countries aggregated into an operating segment have behaved in similar ways and are expected to continue to do so.

Inter-segment revenues are not material and are eliminated upon consolidation. Each operating segment reported reflects figures net of intersegment revenues.

Segment disclosure for the Company's consolidated operations is as follows:

2023	Mexico and Central America <sup>(1)</sup>	South America <sup>(2)</sup>	Consolidated
Total revenues	Ps. 149,362	Ps. 95,726	Ps. 245,088
Intercompany revenue	8,427	26	8,453
External Revenues	Ps. 140,935	Ps. 95,700	Ps. 236,635
Gross profit	71,665	39,195	110,860
Income before income taxes and share of the profit or loss of associates and joint ventures accounted for using the equity			
method	18,152	10,640	28,792
Depreciation and amortization	6,788	3,743	10,531
Non-cash items other than depreciation and amortization	864	843	1,707
Equity in earnings (loss) of associated companies and joint ventures	206	9	215
Total assets	168,011	105,509	273,520
Investments in associate companies and joint ventures.	7,963	1,283	9,246
Total liabilities	104,898	34,917	139,815
Capital expenditures, net <sup>(3)</sup>	13,415	7,981	21,396

2022	Mexico and Central America <sup>(1)</sup>	South America <sup>(2)</sup>	Consolidated
Total revenues	Ps. 131,002	Ps. 95,738	Ps. 226,740
Intercompany revenue	6,487	2	6,489
External Revenues	Ps. 124,515	Ps. 95,736	Ps. 220,251
Gross profit	62,035	38,265	100,300
Income before income taxes and share of the profit or loss of associates and joint ventures accounted for using the equity method	15,797	9,990	25,787
Depreciation and amortization	6,424	4,001	10,425
Non-cash items other than depreciation and amortization	957	781	1,738
Equity in earnings (loss) of associated companies and joint ventures	417	(31)	386
Total assets	172,711	105,284	277,995
Investments in associate companies and joint ventures	6,925	1,527	8,452
Total liabilities	113,554	32,565	146,119
Capital expenditures, net <sup>(3)</sup>	11,759	7,906	19,665

2021	Mexico and Central America <sup>(1)</sup>	South America <sup>(2)</sup>	Consolidated
Total revenues	Ps. 115,794	Ps. 79,010	Ps. 194,804
Intercompany revenue	5,415	13	5,428
External Revenues	Ps. 110,379	Ps. 78,997	Ps. 189,376
Gross profit	57,366	31,232	88,598
Income before income taxes and share of the profit or loss of associates and joint ventures accounted for using the equity method	15,792	7,060	22.852
	,	,	22,852
Depreciation and amortization	5,988	3,846	9,834
Non-cash items other than depreciation and amortization	1,052	561	1,613
Equity in earnings (loss) of associated companies and joint ventures	141	(53)	88
Total assets	170,543	101,024	271,567
Investments in associate companies and joint ventures	5,991	1,503	7,494
Total liabilities	115,738	28,257	143,995
Capital expenditures, net <sup>(3)</sup>	9,800	4,064	13,865

<sup>(1)</sup> Central America includes Guatemala, Nicaragua, Costa Rica and Panama. Domestic (Mexico only) revenues were Ps. 122,615, Ps. 106,911 and Ps. 94,762 during the years ended December 31, 2023, 2022 and 2021, respectively. Domestic (Mexico only) total assets were Ps. 146,253, Ps. 152,236 and Ps. 149,421 as of December 31, 2023, 2022 and 2021, respectively. Domestic (Mexico only) total liabilities were Ps. 98,652, Ps. 108,073 and Ps. 109,945 as of December 31, 2023, 2022 and 2021, respectively.

<sup>(2)</sup> South America includes Brazil, Argentina, Colombia and Uruguay. South America revenues include Brazilian revenues of Ps. 66,963, Ps. 63,944 and Ps. 53,051 during the years ended December 31, 2023, 2022 and 2021, respectively. Brazilian total assets were Ps. 77,513, Ps. 77,026 and Ps. 74,163 as of December 31, 2023, 2022 and 2021, respectively. Brazilian total liabilities were Ps. 26,571, Ps. 24,003 and Ps. 20,440 as of December 31, 2023, 2022 and 2021, respectively. South America revenues also include Colombian revenues of Ps. 17,680 Ps. 16,799 and Ps. 14,180 during the years ended December 31, 2023, 2022 and 2021, respectively. Colombian total assets were Ps. 17,753, Ps. 14,607 and Ps. 15,132 as of December 31, 2023, 2022 and 2021, respectively. Colombian total assets were Ps. 5,337, Ps. 3,902 and Ps. 3,395 as of December 31, 2023, 2022 and 2021, respectively. South America revenues also include Argentine revenues of Ps. 6,668, Ps. 10,917 and Ps. 8,408 during the years ended December 31, 2023, 2022 and 2021, respectively. Argentine total assets were Ps. 1,456, Ps. 2,378 and Ps. 2,013 as of December 31, 2023, 2022 and 2021, respectively. South America revenues also include Uruguay revenues of Ps. 4,415, Ps. 4,078 and Ps. 3,371 during the years ended on December 31, 2023, 2022 and 2021, respectively. Uruguay total assets were Ps. 1,553, Ps. 2,282 and Ps. 2,409, as of December 31, 2023, 2022 and 2021, respectively. Uruguay total assets were Ps. 1,553, Ps. 2,282 and Ps. 2,409, as of December 31, 2023, 2022 and 2021, respectively. Uruguay total assets were Ps. 1,553, Ps. 2,282 and Ps. 2,409, as of December 31, 2023, 2022 and 2021, respectively. Uruguay total assets were Ps. 1,553, Ps. 2,282 and Ps. 2,409, as of December 31, 2023, 2022 and 2021, respectively. Uruguay total liabilities were Ps. 1,553, Ps. 2,282 and Ps. 2,409, as of December 31, 2023, 2022 and 2021, respectively.

<sup>(3)</sup> Includes disposals of property, plant and equipment, intangible assets and other long-lived assets of 2023 is Ps. 93, 2022 Ps. 250 and 2021 Ps. 57

## Note 27. Future Impact of Recently Issued Accounting Standards not yet in Effect:

The Company has not applied the following standards, amendments and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements. The Company intends to adopt these standards, if applicable, when they become effective.

## Classification of Liabilities as Current or Non-current - Amendments to IAS 1

In January 2020, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively.

The amendments are not expected to have a material impact on the Company.

## Lease Liability in a Sale and Leaseback - Amendments to IFRS 16

On September 22, 2022 the IASB issued amendments to IFRS 16 "Lease Liability in a Sale and Leaseback". The amendments specifies the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognize any amount of the gain or loss that relates to the right of use it retains.

The amendments are applied retrospectively for annual periods beginning on or after January 1, 2024. Early adoption is permitted.

Since the Company has not entered into any sale and leaseback transactions in which it acts as lessee, as of the date of issuance of the consolidated financial statements, no impacts are expected to arise from the entry into force of these amendments.

## Supplier Finance Arrangements - Amendments to IAS 7 and IFRS 7

In May 2023, the IASB issued amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures to clarify the characteristics of supplier finance arrangements and require additional disclosure of such arrangements. The disclosure requirements in the amendments are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk.

The amendments will be effective for annual reporting periods beginning on or after January 1, 2024. Early adoption is permitted, but will need to be disclosed.

The amendments are not expected to have a material impact on the Company's consolidated financial statements.

## Note 28. Subsequent Events

The Company has evaluated the existence of subsequent events and determined that there have not been events that requires a disclosure in this consolidated financial statements.