



### Cautionary Statement

#### FORWARD-LOOKING STATEMENTS

This presentation contains "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934 as amended. These forward-looking statements relate to Coca-Cola FEMSA, S.A. de C.V. and subsidiaries ("KOF") and their businesses, and are based on KOF management's current expectations regarding KOF and its businesses. Recipients are cautioned not to put undue reliance on such forward-looking statements, which are not a guarantee of performance and are subject to a number of uncertainties and other factors, many of which are outside KOF's control, that could cause actual results of KOF and its businesses to differ materially from such statements. KOF is under no obligation, and expressly disclaims any intention or obligation, to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise. The proposed transaction, the financial condition and results of the combined company will be subject to numerous risks and contingencies, including the receipt of financing and regulatory approvals, the ability to realize synergies and successfully integrate operations.

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### ADDITIONAL INFORMATION AND WHERE TO FIND IT

Documents filed by KOF are available at the Securities and Exchange Commission's public reference room located at 450 Fifth Street, N.W., Washington, D.C. 20594. Investors and security holders may call the Commission at 1-800-SEC-0330 for further information on the public reference room. Free copies of all of KOF's filings with the Commission may also be obtained by directing a request to:

### **COCA-COLA FEMSA**

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# **KOF Outlook**



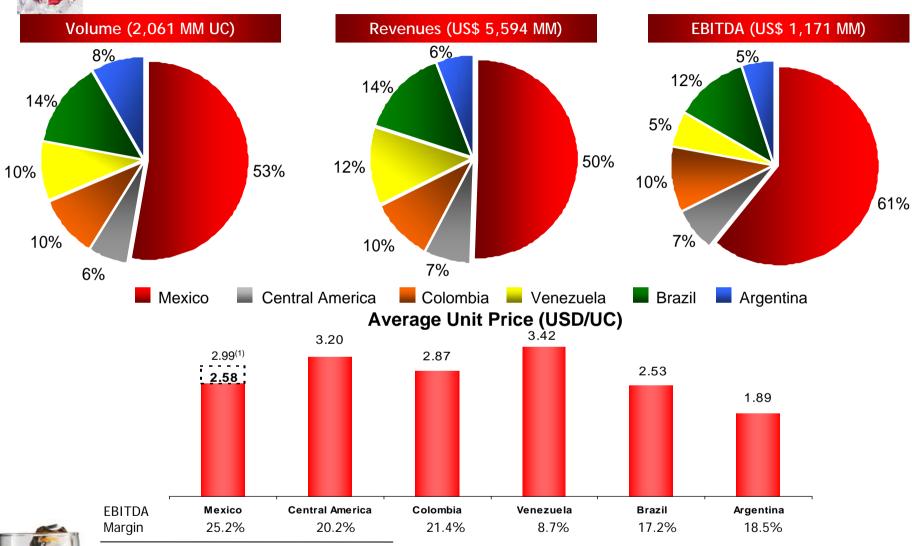


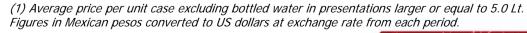


- Second largest Coca-Cola Bottler in the world, with a strong top-line story, increasing revenues more than 12% in nominal terms during 1H2007
- More than 80% revenue growth outside of Mexico, which is providing a more balanced consolidated cash flow generation
- Operating income outside of México increasing more than 40%, leading double-digit consolidated operating income growth of 14% in nominal terms
- A favorable raw material outlook for the second half of 2007 and potentially 2008
- Pricing environment in sparkling/CSDs beverages in Mexico stabilizing





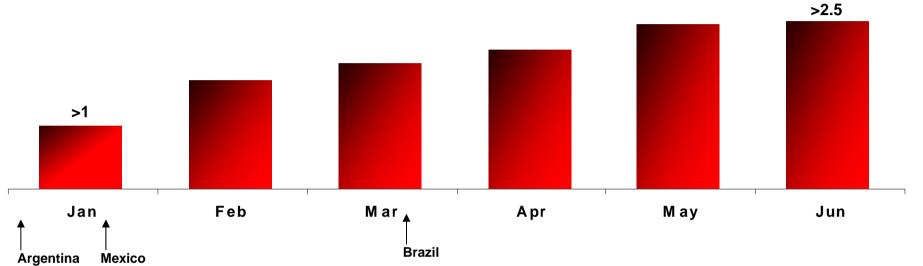




See reconciliation table on page 16



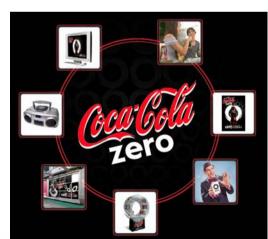
### Coca-Cola ZERO Sales Volume (MM UC)



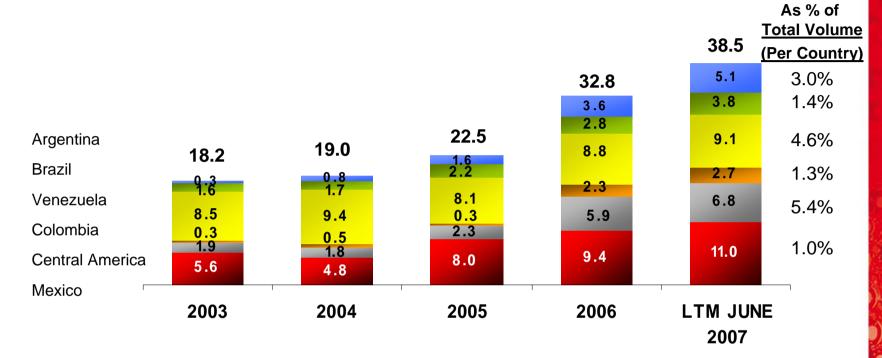
# Contributing with more than 25% of incremental sales volume on a consolidated basis in the second quarter 2007

- Successfully launched in Argentina, Mexico and Brazil
- Bringing new consumers to the category
- Reaching almost 2% of consolidated CSD volume in 2Q07
- Developing a "Three tier cola strategy"









Non-carb Beverages Sales Volume (MM UC) (1)

CAGR 03 - LTM JUNE'07 20.6%



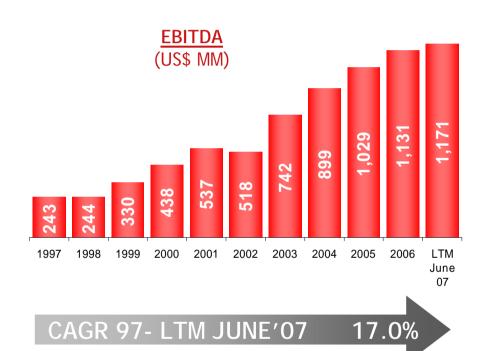
Bottled Water in single serve presentations (1)									
(as % of Total Vol)	5.0%	4.7%	5.0%	5.5%	4.8%				

<sup>(1)</sup> Excludes non-flavored water and water in jug presentations.



## Strong EBITDA Generation

A clear sign of our superior track record is our EBITDA growth during the last 10 years.....



Financial information in nominal terms translated into US Dollars using the end of period exchange rate of each year.



1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 FX Rate 8.05 9.88 9.50 9.61 9.18 10.46 11.24 11.15 10.71 10.79

See reconciliation table on page 16



## Significant Debt Reduction

...allowing us to reduce US\$ 1.25 billion of net debt since the acquisition of Panamco.





# Recent Events







- Leading TCCC System's assertive incursion into the underdeveloped juice-based beverage segment in Mexico and Brazil, through the acquisition of Jugos Del Valle.
- Increasing our platform by more than 30% in the growing Brazilian market, by acquiring –REMIL– from TCCC, a bottling franchise located in the state of Minas Gerais in Brazil.
- Possessing one of the healthiest and more robust investment grade balance sheets among Latin American beverages companies





## Jugos del Valle

#### **STATUS**

The Mexican Antitrust Commission recently announced its decision to approve the acquisition of Jugos del Valle, subject to certain conditions that we anticipate will be acceptable.

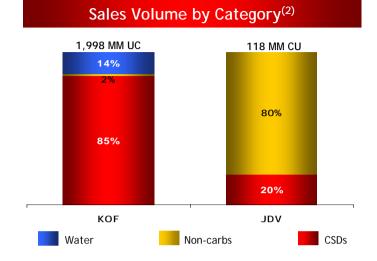
#### **COMPANY OVERVIEW**

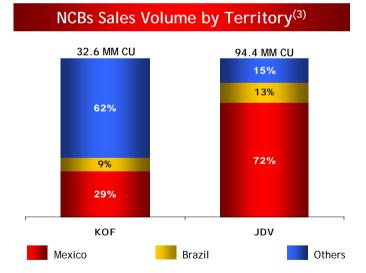
- Main Markets: Mexico, Brazil and USA
- 2006 Revenues(1): US\$ 445.1 MM

Mexico: US\$ 309.0 MMBrazil: US\$ 71.8 MM

#### TRANSACTION RATIONALE

- Positions Coca-Cola System as the leader in the fast-growing non-carbonated beverage (NCB) segment in Latin America.
  Additionally, will allow KOF to consolidate as the leader in NCBs in its territories, positioning us above our main competitor
- Initially the acquisition price will be split between TCCC and Coca-Cola Femsa
- Leverages on TCCC's distribution network in Mexico and Brazil, potentially reaching 625,000 and 100,000 points of sale in Mexico and Brazil, respectively, from currently 395,000 and 54,000 points of sale
- Provides the opportunity to increase current volume base by implementing KOF's product/package portfolio initiatives into the joint-venture





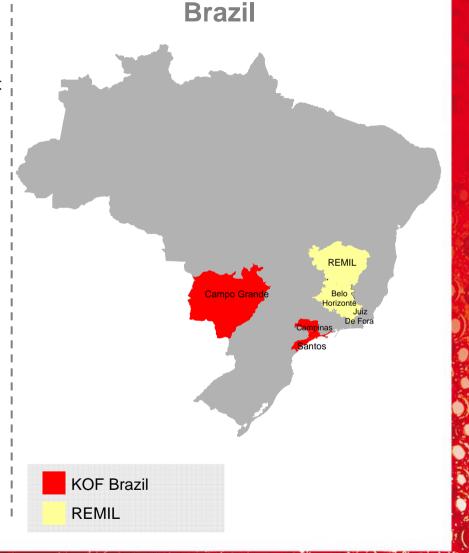
- Converted into U.S. dollars using foreign exchange rate of \$10.977
- (2) Information of 2006
- Excludes bottled water volumes





- We have reached an understanding with The Coca-Cola Company to acquire a franchise territory in the state of Minas Gerais, which includes the third largest city in Brazil. We expect to close this transaction during the first quarter of 2008.
- The aggregate value for this transaction is US\$380 MM, including tax credits for US\$10 MM. This price implies a multiple of 3.8X per unit case
- This transaction will increase our presence in the growing Brazilian market by more than a third.

	REMIL	KOF
Points of Sale ('000)	100	122
Population (MM)	14,7	30.4
Distribution Centers	12	12
Manufacturing Plants	1	3







### Coca-Cola FEMSA

In Mexican constant pesos as of the end of each period

III Mexicali constant pesos	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	1Q 2007	2Q 2007
Operating Income												2.779
Operating Income	1,210	1,591	2,051	2,940	3,796	4,440	6,707	7,702	8,683	9,456	2,274	, -
Depreciation	266	336	551	823	763	558	966	1,237	1,308	1,504	381	389
Amortization & others	483	474	532	449	375	417	663	1,081	1,219	1,259	330	327
EBITDA	1,958	2,401	3,133	4,212	4,933	5,415	8,336	10,020	11,211	12,219	2,985	3,495
Fx Rate (Pesos per US	8.0500	9.8810	9.4950	9.6100	9.1800	10.4590	11.2350	11.1460	10.7109	10.8000	11.0427	10.7901
In US\$ million												
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	1Q 2007	2Q 2007
Operating Income	150	161	216	306	414	425	597	691	811	876	206	252
Depreciation	33	34	58	86	83	53	86	111	122	139	35	35
Amortization & others	60	48	56	47	41	40	59	97	114	117	30	30
EBITDA	243	243	330	438	537	518	742	899	1,047	1.131	270	316

